

Investor presentation

Post 9M 2025 results





Disclaimer

This presentation contains rounded figures and contains forward-looking information and statements about the TFI group. Forward-looking statements are statements that are not historical facts, and include, but are not limited to: financial projections, forecasts and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding the Group's future performance. Although the Group's senior management believes that the expectations reflected in such forward-looking statements are reasonable, investors should note that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of the Group, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. Investors should note that forward-looking statements are not guarantees of future performance and undue reliance should not be placed on such statements. Except to the extent required by applicable law, the TFI group makes no undertaking to update or revise the projections, forecasts and other forward-looking statements contained in this presentation.



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01. Who we are

TF1 group's history

2025

Newen Studios becomes STUDIOTF1 Launch of a micro-payment offer on TFI+

2024

Launch of TF1+ to become the leading free streaming platform in France T F +

First steps of a unique aggregation strategy in the free streaming sector

DEEZER L'EQUIPE ARTE TO LE FIGAROTY A+E

First steps of TF1+'s expansion in Frenchspeaking markets (Belgium, Luxembourg, Switzerland)

Newen Studios acquires a 63% stake in Johnson Production Group (JPG), a US player in the production and distribution of TV movies

2023

Discontinuation of Salto. New agreement with the ARCOM, allowing the Group to broadcast the TFI channel on the DTT frequency starting May 6, 2023, and for a period of 10 years

2022

The TF1 group finalizes the sale of the **UNIFY Publishers business to Reworld** Media

The Bouygues, RTL, TF1 and M6 groups call off their plan to merge TF1 and M6

Rodolphe Belmer to be appointed as Executive Officer

SALTO 2020

Launch of Salto, the SVOD platform with France Télévisions and M6

Announcement of the Group's environmental strategy to cut CO2 emissions by 30% by 2030



2021

Announcement of negotiations for a merger between M6 and TF1

Signature of agreements on segmented television and first advertising campaigns

Renewal of distribution agreements with the main French telecom operators

Newen acquires 2 new production companies (iZen in Spain and Flare in Germany)

2018

First distribution agreements signed with the French telecom operators Acquisition of the aufeminin group

2016

newen STUDIOS

TF1 acquires a 70% equity interest in the Newen group, nowadays present in studios across 11 countries.

2014

TF1 sells majority control of **Eurosport to Discovery** Communication group



The TF1 group launches HD1, the Group's fourth free-to-air channel (nowadays TF1 Séries Films)

2011 | MY TFI

The TF1 group creates its digital offer around the federating brand MYTF1 (non-linear platform)

1987

The Bouygues group becomes reference shareholder of the TF1 channel



1991

Eurosport joins TF1 group

1996

Launch of TPS, a paid TV ioint venture

Ushvaïa ™ 2005 HISTOIRE™ ™Breizh

Digital Terrestrial Television (DTT) arrives in France TF1 owns 3 thematic channels (Ushuaïa TV, TV Breizh and Histoire TV)

2008

TF1 is available in HD on DTT

2010 TMC TEX

TF1 acquires TMC and NT1 (nowadays TFX)



TF1 Group's activities: broadcasting, streaming and production

Media

BROADCASTING, STREAMING, OTHER ACTIVITIES

2024 REVENUE €2bn

STUDIOTF1

CONTENT PRODUCTION & DISTRIBUTION

2024 REVENUE €345m

FTA **CHANNELS**













THEME CHANNELS







STREAMING SERVICES



ADVERTISING



ASSOCIATED ACTIVITIES









(Music, Entertainment, Licences...)







DRAMA/ SCRIPTED

















ENTERTAINMENT









TV MOVIES



ANIMATION



DOCUMENTARIES







9M 2025 Highlights

Strengthened audience leadership



W<50PDM

33.8%

30.7%

+0.8 pts vs 9M 2024

+0.7 pts vs 9M 2024





Increasing reach in digital

TF1+

36m

streamers/month on average at end-September 2025

streamers in September 2025, new record

STABLE CONSOLIDATED **REVENUE**

Group revenue

€1,598m

+0.5% vs 9M 2024

AD REVENUE IMPACTED BY AN UNCERTAIN **AND UNSTABLE ENVIRONMENT**

Group advertising revenue

€1,121m

-2.2% (-€26m) vs 9M 2024

STRONG GROWTH **FOR** TF1+

Digital advertising revenue

+40.5%

vs 9M 2024

COPA AND NET PROFIT¹ (ex. tax surcharge) SLIGHTLY DECLINING

COPA

€191m

-€7m vs 9M 2024

Net profit¹ (excl. tax surcharge)

-€8m vs 9M 2024

STRONG FINANCIAL **POSITION**

Net cash position

€465m

+€101m year on year

Guidance

Successful strategy 2025 targets confirmed:

- Strong double-digit revenue growth in digital
- Aiming for a growing dividend policy in the coming years

2025 COPA margin target adjusted:

Between 10.5% and 11.5%

(from broadly stable vs 20242)

Domestic instability adversely impacted ad market in October

First indications for November also below expectations, with limited visibility until year-end



² Margin from activities in 2024: 12.6%



02. Strategy update

Ambition

Establish the group as the primary premium destination on TV screens for family entertainment and quality news in French



Strategy



Strengthen the group's leadership in the linear advertising market



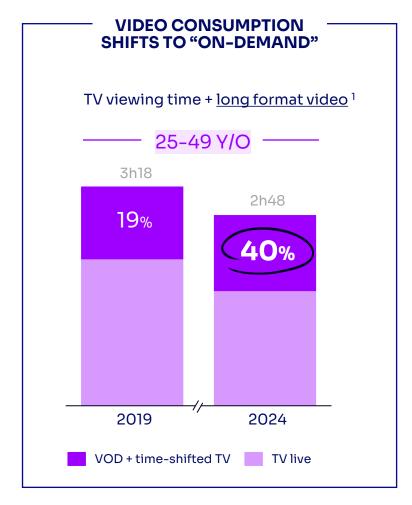
Become the leading free streaming platform in France and in French-speaking markets

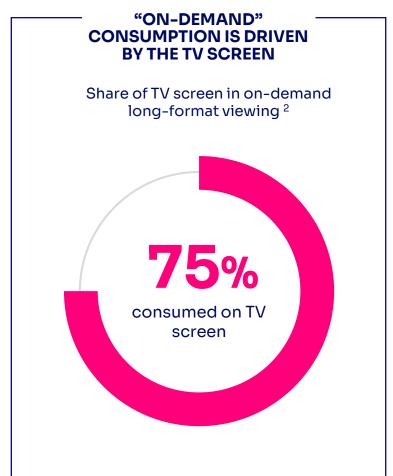


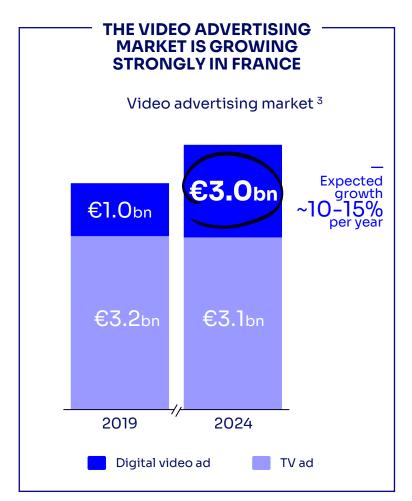
Reinforce Studio TF1's position on the international stage by leveraging TF1 brand's appeal



Market momentum: a strategic opportunity









⁽¹⁾ Médiamétrie Médiamat and Global Vidéo - 2024

⁽²⁾ Médiamétrie Global video - 2024

Linear: gain market share in a flattish TV ad market

THROUGH VOLUME

WITH OUR POWERFUL FRANCHISES GENERATING LEADING SHARE OF PREMIUM AD INVENTORIES ON COMMERCIAL TARGETS

ENTERTAINMENT

Serialized franchises







FRENCH DRAMA

Wide universe of new heroes







WOMEN'S SPORTS

Two main sports events of 2025





Through a distinctive pricing strategy

2025

Ad pricing unit going from **30s to 20s**

2026

Peak vs Reach segmentation

2027

Dynamic purchasing with new trading platform



TFI+ gain market share in a growing digital video ad market

ESTABLISH TF1+

as the premium alternative to YouTube







FOR VIEWERS





FOR ADVERTISERS

EXPANSION IN FRENCH-SPEAKING **MARKETS**



AGGREGATION **STRATEGY**

LE FIGAROTV

L'EOUIPE

arte.tv



A+E

Enhance T F 1 + catalogue with complementary audiovisual content to reach

>30k hours

DATA-ENRICHED **AD INVENTORIES**

Improve user knowledge

GRPH:ID

25m

PROFILES

1200 **SEGMENTS**

+100

CRITERIA

DATA PARTNERS

NEW AD FORMATS

Improve ad tech stack to address advertisers' needs from brand awareness to conversion

> COVER+ & IN-CONTENT BANNERS **Exclusive embeddings** BRAND AWARENESS

COLLECTION BRAND VALUES

recommendation aligned on brand's universe

USER ENGAGEMENT Gamification of ad experience

SHOPPABLE ADS CONVERSION

Offering streamers, a send-to-phone option



TF1+ Phase 1: Launch the first free-to-view streaming platform



Awareness



Visibility



Consumption



Ad inventories



CPM

Keep growing on all building blocks of value

2024 Advertising revenue

€146m +39% yoy

Phase 2: Extend distribution and offer



Expansion in French-speaking markets with the launch of TF1+ in Africa



Launch of a micro-payment offer on TF1+



STARTING SUMMER 2026

Landmark distribution deal with Netflix for TF1 group channels and TF1+





Reinforce STUDIOTF1's position on the international stage

Newen Studios rebrands as **Studio TF1** (effective starting March 2025)

Increase studios' International profile
with a focus on developing intellectual property (IP) with global appeal

Strengthen synergies with the media segment

with an extensive catalogue which will benefit from the support of TF1 and a new theatrical distribution division starting in 2026





03. 9M 2025 financials

Consolidated revenue per segment

(€m)	Q3 2025	Q3 2024	CHG.%	9M 2025	9M 2024	CHG.%
Media	411	416	(1.1%)	1,386	1,399	(1.0%)
Advertising revenue	340	345	(1.6%)	1,121	1,147	(2.2%)
o/w TF1+ advertising revenue	42	30	+38.6%	134	95	+40.5%
Non-advertising media revenue	71	70	+1.3%	264	252	+4.8%

Studio TF1	85	71	+18.5%	213	192	+10.9%
France	<i>15</i>	17	(14.9%)	64	58	+11.1%
International	70	54	+29.3%	149	134	+10.8%

TOTAL REVENUE ¹	496	487	+1.7%	1,598	1,591	+0.5%

MEDIA

- Advertising
 - Continued strong momentum for TF1+, with 41% growth
 - Linear impacted by an uncertain and unstable environment; high basis for comparison with the UEFA EURO and indirect positive impact of the Olympics in 2024
- Growth in non-advertising media revenue notably driven by interactivity and music

STUDIO TFI

- France: up notably with delivery of From Rock Star to Killer and All for Light to Netflix
- International: contribution of JPG
 (€25 million at end-September²), with
 activity skewed to the second half of
 the year

GROUP

Stable consolidated revenue



^{1+0.7%} like-for-like and at constant exchange rates, at end-September (-0.2% for Media and +6.1% for Studio TF1 like-for-like)

² Compared with €8m in Q3 2024 (first consolidation of JPG in Studio TF1's financial statements)

Current operating profit from activities per segment

(€m)	Q3 2025	Q3 2024	CHG.	9M 2025	9M 2024	CHG.
Media o/w programming costs	46 (211)	66 (212)	(20) +2	171 (662)	191 (671)	(20) +9
Margin	11.2%	15.9%	(4.7 pts)	12.3%	13.7%	(1.3 pts)

Studio TF1	14	3	+11	20	7	+13
Margin	16.7%	4.3%	+12.3 pts	9.4%	3.6%	+5.7 pts

TOTAL COPA	60	69	(9)	191	198	(7)
Margin	12.1%	14.2%	(2.1 pts)	11.9%	12.4%	(0.5 pts)

MEDIA

- Decrease in advertising revenue
- Impact from disposals
 - My Little Paris and PlayTwo in Q3 2025
 - Ushuaïa in Q3 2024

STUDIO TF1

- Strong COPA increase, notably with JPG's contribution
- Margin up 5.7 pts

GROUP

 Slight decline in COPA due to advertising decrease and lower gains from disposals



Consolidated income statement

(€m)	Q3 2025	Q3 2024	CHG.	9M 2025	9M 2024	CHG.
Consolidated revenue	496	487	+1.7%	1,598	1,591	+0.5%
Programming costs	(211)	(212)	+2	(662)	(671)	+9
Other charges, depreciation, amortisation and provisions	(225)	(205)	(19)	(745)	(722)	(24)
Current operating profit from activities	60	69	(9)	191	198	(7)
Margin from activities	12.1%	14.2%	(2.1 pts)	11.9%	12.4%	(0.5 pts)
Amortisation and impairment of intangible assets recognised as a result of acquisitions	(1)	0	(1)	(9)	(2)	(7)
Current operating profit	59	69	(10)	182	196	(14)
Other operating income and expenses	(2)	(6)	+4	(7)	(19)	+12
Operating profit	57	63	(6)	175	178	(2)
Income from net surplus cash / cost of net debt	2	3	(2)	6	14	(8)
Other financial income and expenses	(0)	(1)	+0	(1)	(6)	+6
Income tax expense	(11)	(14)	+3	(54)	(40)	(14)
Share of profit / (loss) of associates	0	(1)	+1	0	1	(1)
Net profit	47	51	(5)	127	147	(20)
Net profit attributable to the Group (excluding exceptional tax surcharge)	45	49	(5)	138	145	(8)
Exceptional tax surcharge ¹	(1)	0	(1)	(15)	0	(15)
Net profit attributable to the group (including exceptional tax surcharge)	44	49	(5)	123	145	(23)



Solid net cash position at end-September 2025





Nine-month 2025 key takeaways

Tackling advertising market headwinds to mitigate impact on COPA

- Market share gains across the board
 - Strong momentum for TF1+ (+41% ad growth, significantly outperforming digital ad market)
 - Market share gain in linear (-6% decline vs low double-digit percentage decline for the market)
- Tight control on costs (programming and operational costs) while preserving strategic imperatives
- Active portfolio management



Full-year 2025 guidance

2025 targets confirmed:



Strong double-digit revenue growth in digital



Aiming for a growing dividend policy in the coming years

2025 margin from activities target adjusted:



Between 10.5% and 11.5% (from broadly stable vs 2024*)

Domestic instability adversely impacted ad market in October
First indications for November also below expectations, with limited visibility until year-end





04. Segment deep dive

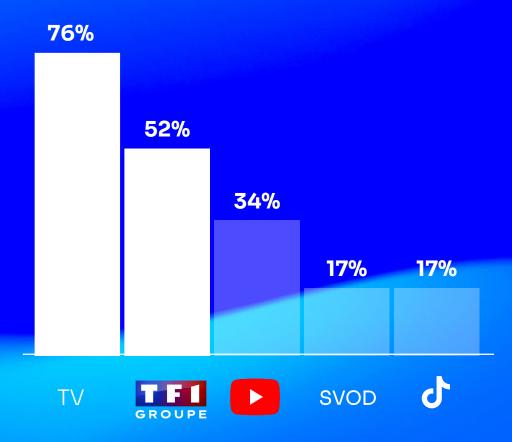
04. **Segment deep dive**

Media



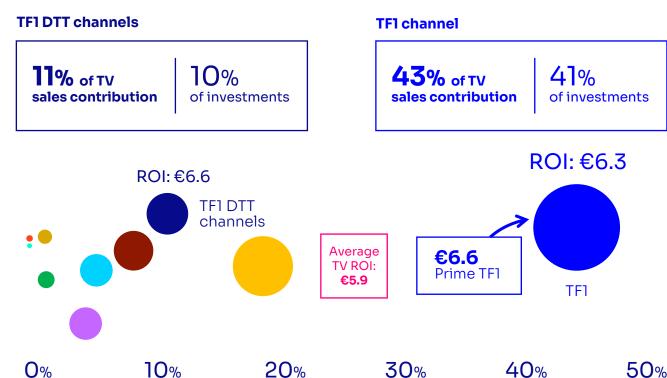
A strong value proposition

Unrivalled daily reach among media



TF1 channels: the best ROI on the French TV market





Bubble size proportional to investments
Bubbles not in blue represent TV market competitors

% of TV sales contribution

INVESTOR PRESENTATION



Audience leadership

High ratings in each genre

French drama



Entertainment



Up to 7.8m viewers

Up to 7.1m viewers

Up to 8.4m viewers

Movies



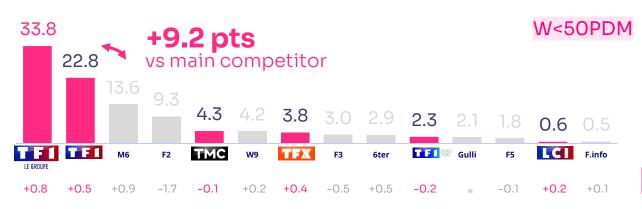




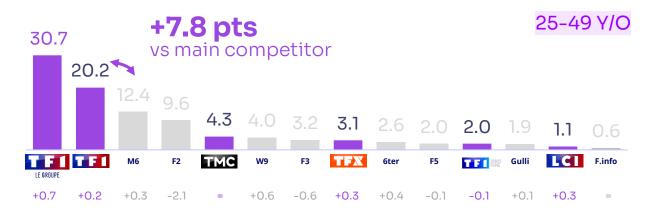
Up to 5.5m viewers

Up to 6.6m viewers

Significant lead over main competitor







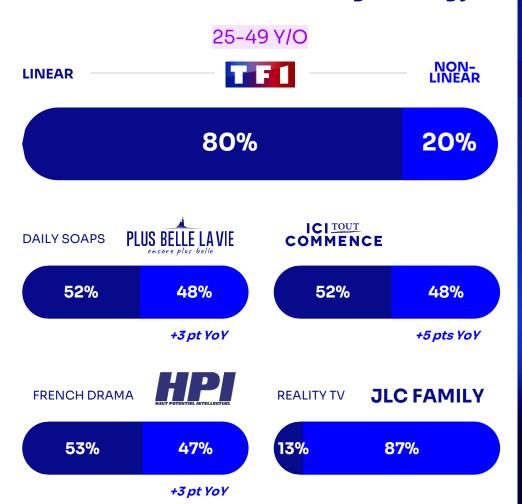
vs 9M 2024

Audience shares: Médiamétrie – Médiamat – January-September 2025



Update on streaming

Virtuous linear & streaming strategy



9M 2025 average

Non-linear = Streaming + Time-shifting + Recording Live also includes DTT channels for *Plus belle la vie JLC Family* on TFX

TF1+

Progress on all building blocks











Awareness

Visibility

Consumption

Ad inventories

CPM

AIDED Warenes

81%

+3 pts vs October 2024 FIRST VISIBILITY²

65%

+8 pts vs December 2024 **36m STREAMERS**¹
9M 2025 **+13%** vs 9M 2024

41m STREAMERS¹ in September 2025, new record

834m STREAMED HOURS¹ +14% vs 9M 2024 (site centric⁴) 5'04 /HOUR 9M 2025 average vs 5'9M

2024

9M 2025 average +1% vs 9M 2024

CPM

ADVERTISING E134m +41% in 9M 2025

¹ Médiamétrie / All content watermarked at the request of broadcasters (replay, long-term rights, excerpts) / Excluding Live OTT / Content publisher perspective

² Including all streaming usage not covered by Médiamétrie (specific AVOD and aggregated content, consumption outside France) / Excluding Live / Excluding Canal+, Molotov and telco OTT apps



TF1+ Promising launch of micro-payment

First phase in September

Second phase in October

Previews

Companion shows

Ad-free content

French drama

CETTE FOIS, ELLE S'ARRACHE!

Daily soaps

Reality shows



€0.99 €0.69

€0.69

Live channel



€0.99/day



€1.99

Entertainment



French drama

€0.99

Daily soaps

€0.69

Reality shows



€0.69

Close to 200k transactions

while only developed on 10 programmes

COMMENCE

On TF1+ app* ~2.6 transactions per converted streamer

Expansion in French-speaking markets

Encouraging first steps in Africa

TF1+ STREAMED HOURS IN AFRICA

Maghreb 68%

Sub-Saharan Africa

32%

TOP 3 COUNTRIES

% of TF1+ streamed hours in Africa







04. **Segment deep dive**

STUDIOTF1



STUDIOTF 1 a multi-territorial presence



STUDIOTF 1 a wide pool of producers



















MAKSOL



















chalkboard





Spain





















STUDIOTF! Nine-month highlights

Revenue of €213m

at end-September+11% year on year

€20m

at end-September 2025 +€13m year on year

Drama

Production







NETFLIX



NETFLIX



prime video



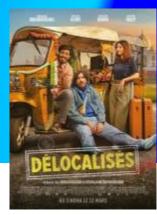
france•tv
Unscripted







Cinema



~695k tickets sold



~480k



~470k



~300k









05. Extrafinancial performance

Guiding principles for transformation

01 - Promote gender equality

O2 - Promote diversity, inclusion and solidarity

03 - Ensure health, safety and well-being in the workplace

04 - Reduce our carbon footprint

O5 - Raise audience awareness on the ecological transition

O6 - Encourage responsible advertising

07 - Boost trust in the media

Recognition by the leading rating agencies (1)

MOODY'S | ESG Solutions

RANKED 1ST

in Broadcasting & Advertising sector in Europe

S&P Global

Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA





Key achievements

Undertaking	Indicator	Detail	Figures
	Percentage of women in the TF1 News team	Women expert in Studios	66% at the end of August 2023
01	Women representation in governing bodies	EXCOM Management Committee	50% in 2023 48% in 2023
	Programme to support women representation in governing bodies	Women having participated in "One's"	56% in 2022
	Training – Combating Sexism and harassment	Employees having followed TF1's e-learning course "Tous acteurs contre le sexism"	93% in 2022
	Training on the challenges of inclusion	Employees having participated in the "Mixité et stéréotypes" training course	More than 300 employees since 2020
02	TF1 Foundation	Young people helped by the Foundation	177 since its creation
	Immersion Cinéma	Young people casted and referenced	180 since 2021
	Disability	Disabled employees recruited (Fixed-term, permanent contracts)	72 between 2020 and 2022
		Number of disabled work-study students	14 in 2023
	QLW survey	Respondents not or only slightly	75% in 2022
		concerned by stress	81% in 2022
		Respondents who fell that their work and the effort they put into it is recognised	86% in 2022
		Respondents who feel professionally fulfilled	
03	Health and safety Accidents in the workplace excluding occasional workers	Accidents in the workplace with sick leave	11 in 2022
	Solidarity initiatives	Associations having benefited from donations	115
		Total amount donated	€ 66 million gross
	Solidarity Ads	Donations collected through the "Goodeed" operation	More than € 700,000 since 2020

Undertaking	Indicator	Detail	Figures
	Installation of electricity terminals in the car parks	Hybrid or electric vehicles	100% at the end of 2023
04	Sustainable mobility allowance	Employees benefiting from SMA	170 in 2022
04	Energy consumption reductions	TF1 Tower since 2011	-33% in 2022
	Relations and supplier engagement	Suppliers engaged in the carbon reduction procurement approach	75 in 2023
05	CSR objectives-related salary bonus	Employees concerned by CSR objectives in their salary bonus	390 in 2020
	Televised news	Environment-focused topics in the 1pm and 8pm news and the Weekend programme	More than 1000/year
	Training in ecological transition stakes and challenges	Employees trained within the TF1 Group (all companies including Studio TF1)	65% at the end of 2023
	Educational programmes for all audiences	"Rencontres de l'Info" programme	10 to date
	Advertising offers	Percentage of ads containing an environmentally- friendly message	26% in 2023
	Audience	Ecofunding ads	1015 ads in 2022
06	awareness-raising	Campaign outreach	301 million viewers aged 4 years + in 2022
	Raising awareness of market players	Participants in the "Advertising Fresk" exercise	1000 in 2023
	Fact-checking training	Information officers, journalists trained in fact-checking in editorial teams	100
07	Ethics and compliance in business relationships	Employees having followed and e-learning course on combating corruption (excl. Studio TFI)	95% in 2022
	Training in GDPR stakes	Employees having followed and e-learning course on GDPR (excl. Studio TF1)	94% in 2022



Commitments

Commitment to reducing carbon emissions by 30% (1) within the 2030 climate roadmap

SCOPES 1 AND 2

-42%

SCOPE 3a

-25%

Target validated by SBTI



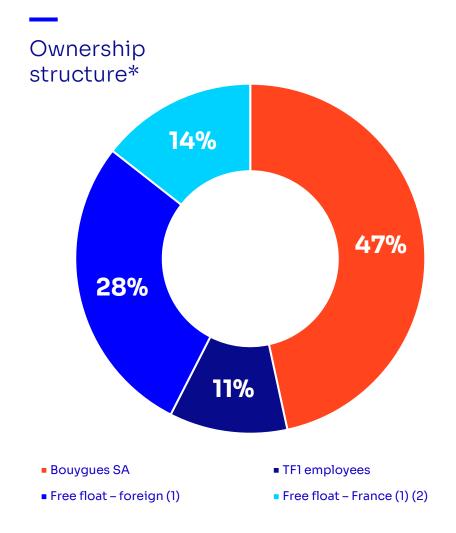






06. Share information

Share ownership & stock market information



Coverage & recommendations



Stock market information

Quote: Euronext Paris **Market**: Compartment A

ISIN: FR0000054900

CFI: ESVUFN

ICB: 403010 Media

Ticker: TFI

Major Market Indexes:

- SBF 120
- CAC MID 60
- CAC MID & SMALL
- EURO STOXX® TOTAL MARKET MEDIA

Total number of shares at end-September 2025: 211,255,295

Market Capitalisation at end-September 2025: €1.83 billion

⁽¹⁾ Estimates based on Euroclear statements

⁽²⁾ Including unidentified holders of bearer shares



07. Appendix

FY 24 Consolidated revenue per segment

(€m)	FY 2024	FY 2023	CHG.%
Media	2,011	1,967	2.2%
Advertising revenue	1,644	1,606	2.3%
o/w TF1+ advertising revenue	146	105	39.2%
Non-advertising media revenue	368	361	1.9%

Studio TF1	345	329	4.6%
France	101	91	10.1%
International	244	238	2.6%

TOTAL REVENUE 1	2,356	2,297	2.6%

MEDIA

Advertising revenue up 2% YoY in 2024 Linear: stable ad revenue despite

- The Paris 2024 Olympic Games on FTV
- A more challenging market in the last two months of the year

TF1+: strong momentum throughout the year (+39%), reflecting the appeal of the platform

STUDIO TF1

- Activity skewed to Q4 as announced
- €24m revenue contribution of JPG over 5 months



FY 24 Current operating profit from activities per segment

(€m)	FY 2024	FY 2023	CHG.
Media o/w programming costs	259 (986)	256 (960)	0.9% 2.7%
Margin			

Studio TF1	38	31	22.0%
Margin	11.0%	9.5%	

TOTAL COPA	297	287	3.2%
Margin	12.6%	12.5%	+0.1 pts

MEDIA

 COPA margin broadly stable in 2024 despite an increase in programming costs and investments in TF1+

STUDIO TF1

 Back to double-digit margin in 2024 (11.0%)

GROUP

 COPA margin up 0.1 pts in a year of major transformation for the Group



FY 24 consolidated income statement

(€m)	FY 2024	FY 2023	CHANGE
Consolidated revenue	2,356	2,297	2.6%
Total costs of programmes	(986)	(960)	2.7%
Other charges, depreciation, amortisation and provisions	(1,073)	(1,049)	2.3%
Current operating profit from activities	297	287	3.2%
Margin from activities	12.6%	12.5%	+0.1 pts
Amortisation and impairment of intangible assets recognised as a result of acquisitions	(8)	(5)	63.8%
Current operating profit	289	283	2.2%
Other operating income and expenses	(18)	(30)	(39.0%)
Operating profit	271	253	7.0%
Income from net surplus cash / cost of net debt	16	15	5.3%
Other financial income and expenses	(8)	(13)	(37.6%)
Income tax expense	(67)	(60)	12.4%
Share of profit / (loss) of associates	(1)	(3)	(63.3%)
Net profit	211	193	9.2%
Net profit attributable to the group	206	192	7.1%



Solid net cash position at end-December 2024



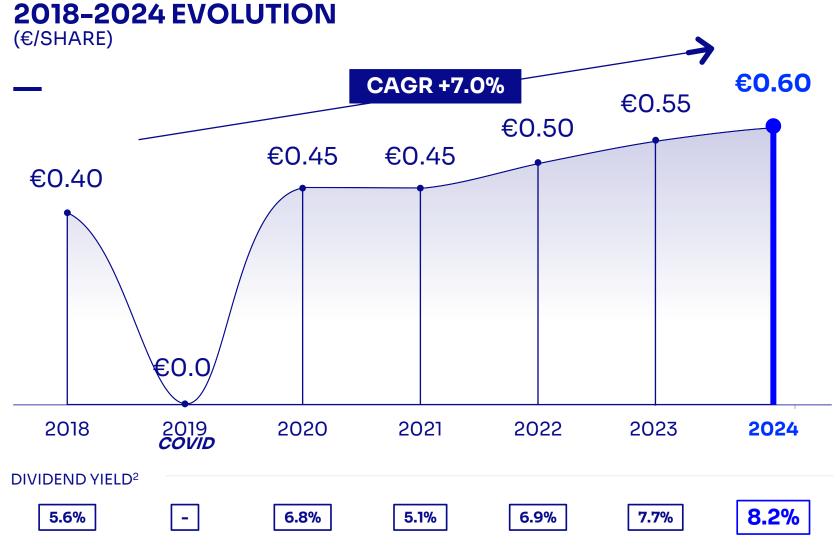


INVESTOR PRESENTATION

9% increase in dividend per share yoy

€ 127m¹

€ 0.60
PER SHARE





STUDIOTF Acquisition in august 2024 of 63% of Johnson Production Group¹

Strategic move enabling Studio TF1, which already owns Reel One², to further strengthen its ambition in the dynamic and resilient TV movie market

Privileged, long-term access to the North American market

Mid-term activity secured by large output deals

 $^{\rm 1}$ From Timothy O. Johnson (founder) and A+E Networks $^{\rm 2}$ 63% stake

63% stake valued around €80m (subject to customary adjustments), and relinquishment by A+E Networks of its option to sell its 35% stake in Reel One

→ net cash impact of these operations of ~ -€65m

Closing of the acquisition end-July 2024



Packaging, financing, production and distribution



~40 TV movies produced per year



2023 REVENUE

~\$60m

OPERATING

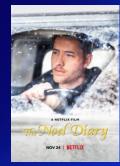
MARGIN ~30%



Headquarters in United States (Delaware)

Romances











Thrillers



Drama



Comedy









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