

Investor presentation

Post H1 2025 results





Disclaimer

This presentation contains rounded figures and contains forward-looking information and statements about the TFI group. Forward-looking statements are statements that are not historical facts, and include, but are not limited to: financial projections, forecasts and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding the Group's future performance. Although the Group's senior management believes that the expectations reflected in such forward-looking statements are reasonable, investors should note that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of the Group, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. Investors should note that forward-looking statements are not guarantees of future performance and undue reliance should not be placed on such statements. Except to the extent required by applicable law, the TFI group makes no undertaking to update or revise the projections, forecasts and other forward-looking statements contained in this presentation.



07.	Who we are	P.4
02.	Strategy update	P.8
03.	H12025 financials	P.15
04.	Segment deep dive	P.21
05.	Extra-financial performance	P.31
06.	Share information	P.35
07.	Appendix	P.37





01. Who we are

TF1 group's history

2025

Newen Studios becomes STUDIOTF1 Launch of a micro-payment offer on TFI+

2024

Launch of TF1+ to become the leading free streaming platform in France T F +

First steps of a unique aggregation strategy in the free streaming sector

DEEZER L'EQUIPE ARTE TO LE FIGAROTY A+E

First steps of TF1+'s expansion in Frenchspeaking markets (Belgium, Luxembourg, Switzerland)

Newen Studios acquires a 63% stake in Johnson Production Group (JPG), a US player in the production and distribution of TV movies

2023

Discontinuation of Salto. New agreement with the ARCOM, allowing the Group to broadcast the TFI channel on the DTT frequency starting May 6, 2023, and for a period of 10 years

2022

The TFI group finalizes the sale of the **UNIFY Publishers business to Reworld** Media

The Bouygues, RTL, TF1 and M6 groups call off their plan to merge TF1 and M6

Rodolphe Belmer to be appointed as Executive Officer

SALTO 2020

Launch of Salto, the SVOD platform with France Télévisions and M6

Announcement of the Group's environmental strategy to cut CO2 emissions by 30% by 2030



2021

Announcement of negotiations for a merger between M6 and TF1

Signature of agreements on segmented television and first advertising campaigns

Renewal of distribution agreements with the main French telecom operators

Newen acquires 2 new production companies (iZen in Spain and Flare in Germany)

2018

First distribution agreements signed with the French telecom operators Acquisition of the aufeminin group

2016

newen STUDIOS

TF1 acquires a 70% equity interest in the Newen group, nowadays present in studios across 11 countries.

2014

TF1 sells majority control of **Eurosport to Discovery** Communication group



The TF1 group launches HD1, the Group's fourth free-to-air channel (nowadays TF1 Séries Films)

2011 | MY TFI

The TF1 group creates its digital offer around the federating brand MYTF1 (non-linear platform)

1987

The Bouygues group becomes reference shareholder of the TF1 channel



1991

Eurosport joins TF1 group

1996

Launch of TPS, a paid TV ioint venture

Ushvaïa ™ 2005 HISTOIRE™ ™Breizh

Digital Terrestrial Television (DTT) arrives in France TF1 owns 3 thematic channels (Ushuaïa TV, TV Breizh and Histoire TV)

2008

TF1 is available in HD on DTT

2010 TMC TFX

TF1 acquires TMC and NT1 (nowadays TFX)



TF1 Group's activities: broadcasting, streaming and production

Media

BROADCASTING, STREAMING, OTHER ACTIVITIES

2024 REVENUE €2bn

STUDIOTF1

CONTENT PRODUCTION & DISTRIBUTION

2024 REVENUE €345m

FTA **CHANNELS**













THEME CHANNELS







STREAMING SERVICES



ASSOCIATED ACTIVITIES









DRAMA/ SCRIPTED

















ENTERTAINMENT









TV MOVIES







DOCUMENTARIES







H1 2025 Highlights

Leadership maintained



W<50PDM

25-49 YO

33.7% -0.9 pts vs H1 2024

30.7% -0.8 pts vs H1 2024



4+

18.7%

stable vs H1 2024



4+

2.4%

since on DTT channel 15, a record in 2 years

Increasing reach

TF1+

35m

streamers/month on average in H1 2025 **39m**

streamers in June 2025, new record

STABLE CONSOLIDATED REVENUE

Group revenue

€1,103m

-0.1% vs H1 2024

AD REVENUE IMPACTED BY MACRO UNCERTAINTIES

Group advertising revenue

€782m

-2.5% vs H1 2024

CONTINUED STRONG MOMENTUM FOR

TF1+

Digital advertising revenue

+41.4%

vs H12024

STABLE COPA / MARGIN SLIGHTLY UP

COPA

€131m

+€2m vs H1 2024

Margin from activities

11.9%

+0.2 pts vs H1 2024

STRONG FINANCIAL POSITION

Net cash position

€473m

+€26m year on year

FY 2025 GUIDANCE CONFIRMED

after a first part of the year marked by a more challenging advertising market than expected, and with visibility remaining very limited





02. Strategy update

Ambition

Establish the group as the primary premium destination on TV screens for family entertainment and quality news in French



Strategy



Strengthen the group's leadership in the linear advertising market



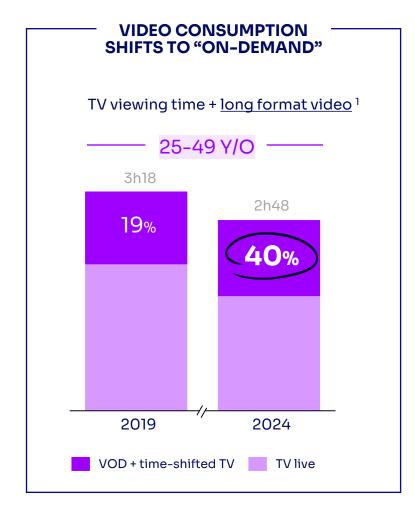
Become the leading free streaming platform in France and in French-speaking markets

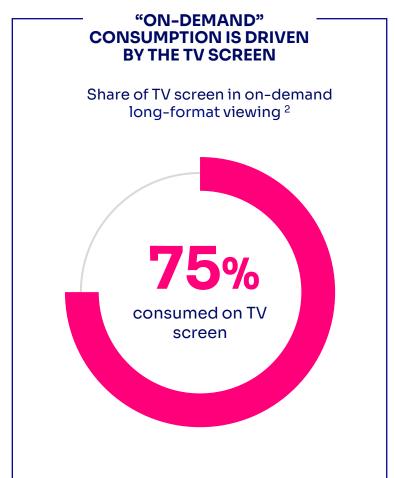
STUDIOTF1*

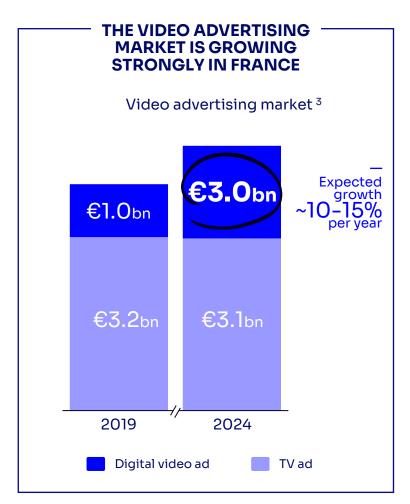
Reinforce Studio TF1's position on the international stage by leveraging TF1 brand's appeal



Market momentum: a strategic opportunity









⁽¹⁾ Médiamétrie Médiamat and Global Vidéo - 2024

⁽²⁾ Médiamétrie Global video - 2024

Linear: gain market share in a flattish TV ad market

THROUGH VOLUME

WITH OUR POWERFUL FRANCHISES GENERATING LEADING SHARE OF PREMIUM AD INVENTORIES ON COMMERCIAL TARGETS

ENTERTAINMENT

Serialized franchises







FRENCH DRAMA

Wide universe of new heroes







WOMEN'S SPORTS

Two main sports events of 2025





Through a distinctive pricing strategy

2025

Ad pricing unit going from **30s to 20s**

2026

Peak vs Reach segmentation

2027

Dynamic purchasing with new trading platform *



TF1+ gain market share in a growing digital video ad market

ESTABLISH TF1+

as the premium alternative to YouTube







FOR VIEWERS





FOR ADVERTISERS

EXPANSION IN FRENCH-SPEAKING MARKETS



Reach 154 million people in French-speaking

Africa in 2025

AGGREGATION STRATEGY

LE FIGAROTV

L'EQUIPE

arte.tv



A+E

Enhance T F 1 + catalogue
with complementary

>30k hours

audiovisual content to reach

DATA-ENRICHED AD INVENTORIES

Improve user knowledge

GBPH:ID

25m

+100 CRITERIA

1200 SEGMENTS

+15
DATA
PARTNERS

NEW AD FORMATS

Improve ad tech stack to address advertisers' needs from brand awareness to conversion

CONT
BRAND Excl
AWARENESS

COVER+ & IN-CONTENT BANNERS Exclusive embeddings

Exclusive embeddings

COLLECTION
Content

recommendation aligned on brand's universe

USER ENGAGEMENT

CONVERSION

BRAND VALUES

ADS Gamification of ad experience

Offering streamers, a send-to-phone option



Reinforce STUDIOTF1's position on the international stage

NEWEN STUDIOS REBRANDS AS **STUDIO TF1** (EFFECTIVE STARTING MARCH 2025)

Increase studios' International profile

with a focus on developing intellectual property (IP) with global appeal.

Strengthen synergies with the media segment

notably with the launch of the daily series "Tout pour la lumière" on TF1 and TF1+ in 2025, in partnership with Netflix.

Expand focus on film

with an extensive catalogue which will benefit from the support of TFI and a new theatrical distribution division starting in 2026.





03. H12025 financials

Consolidated revenue per segment

(€m)	Q2 2025	Q2 2024	CHG.%	H1 2025	H1 2024	CHG.%
Media	514	530	(3.2%)	975	984	(0.9%)
Advertising revenue	419	438	(4.4%)	782	802	(2.5%)
o/w TF1+ advertising revenue	52	36	+45.0%	92	65	+41.4%
Non-advertising media revenue	95	92	+2.7%	193	182	+6.1%

Studio TF1	69	62	+11.9%	128	120	+6.4%
France	23	19	+23.3%	49	40	+22.5%
International	46	43	+6.6%	79	80	(1.6%)

TOTAL REVENUE 1	583	592	(1.6%)	1,103	1,104	(0.1%)

MEDIA

- Advertising revenue impacted by macro uncertainties; EURO 2024 base effect
- Continued strong momentum for TF1+, with advertising revenue growth of 41% in H1
- Growth in non-advertising media revenue driven by interactivity and music

STUDIO TF1

- France: up notably with delivery of From Rock Star to Killer and All for light to Netflix
- International: contribution of JPG (€11 million in H1), but high base for comparison vs 2024

GROUP

• Stability in H1 compared to last year



Current operating profit from activities per segment

(€m)	Q2 2025	Q2 2024	CHG.	H1 2025	H1 2024	CHG.
Media o/w programming costs	81 (230)	88 (242)	(8) +12	125 (451)	125 (459)	0 +8
Margin	15.7%	16.6%	(1.0 pts)	12.8%	12.7%	+0.1 pts

Studio TF1	7	3	+4	6	4	+2
Margin	10.2%	5.2%	+5.0 pts	4.5%	3.2%	+1.3 pts

TOTAL COPA	88	91	(4)	131	129	+2
Margin	15.0%	15.5%	(0.4 pts)	11.9%	11.7%	+0.2 pts

MEDIA

- Stable COPA in H1 in a challenging advertising market
- Premium programming maintained; programming costs down €8m mainly reflecting EURO 2024 base effect

STUDIO TF1

 COPA up €2m in H1, including implementation cost of a new financial ERP in Q1

GROUP

- Broadly stable COPA in H1
- Margin slightly up despite challenging context



Consolidated income statement

(€m)	Q2 2025	Q2 2024	CHG.	H1 2025	H1 2024	CHG.
Consolidated revenue	583	592	(1.6%)	1,103	1,104	(0.1%)
Total costs of programmes	(230)	(242)	+12	(451)	(459)	+8
Other charges, depreciation, amortisation and provisions	(265)	(259)	(6)	(521)	(516)	(5)
Current operating profit from activities	88	91	(4)	131	129	+2
Margin from activities	15.0%	15.5%	(0.4 pts)	11.9%	11.7%	+0.2 pts
Amortisation and impairment of intangible assets recognised as a result of acquisitions	(1)	0	(1)	(7)	(1)	(6)
Current operating profit	86	91	(5)	124	128	(4)
Other operating income and expenses	(3)	(10)	+8	(5)	(13)	+8
Operating profit	83	81	+3	119	115	+4
Income from net surplus cash / cost of net debt	1	4	(3)	4	11	(7)
Other financial income and expenses	2	(3)	+5	0	(6)	+5
Income tax expense	(23)	(17)	(6)	(43)	(26)	(17)
Share of profit / (loss) of associates	1	0	0	0	1	(2)
Net profit	64	65	(1)	80	95	(16)
Net profit attributable to the Group (excluding exceptional tax surcharge)	66	66	+0	93	96	(3)
Exceptional tax surcharge ¹	(3)	0	(3)	(14)	0	(14)
Net profit attributable to the group (including exceptional tax surcharge)	63	66	(3)	78	96	(18)



Solid net cash position at end-June 2025



Full-year 2025 guidance confirmed

after a first part of the year marked by a more challenging advertising market than expected, and with visibility remaining very limited



Strong double-digit revenue growth in digital



Broadly stable margin from activities compared with 2024



Aiming for a growing dividend policy in the coming years





04. Segment deep dive

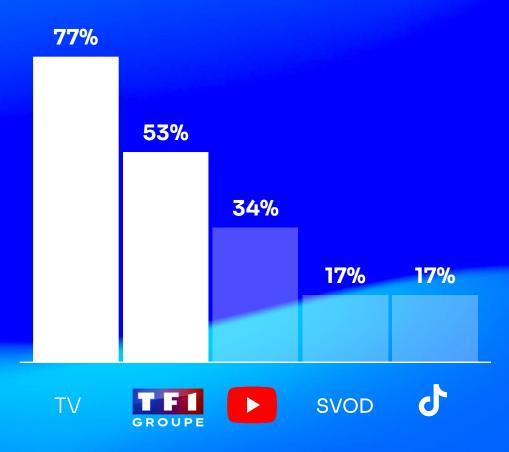
04. **Segment deep dive**

Media



A strong value proposition

Unrivalled daily reach among media



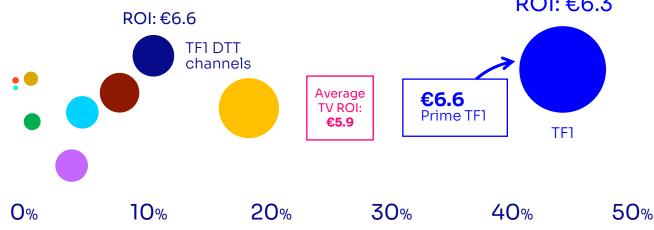
Médiamétrie - SVOD Barometer 2024 (January-December 2024), 4 screens, 15+ target

(including Netflix and other SVOD players), Barometer discontinued in 2025

TF1 channels: the best ROI on the French TV market



TFI DTT channels TF1 channel 11% of TV 43% of TV 10% 41% sales contribution sales contribution of investments of investments ROI: €6.3



Bubble size proportional to investments Bubbles not in blue represent TV market competitors % of TV sales contribution



Audience leadership

Strong ratings in each genre

French drama



Entertainment



Up to 7.8m viewers

Up to 7.1m viewers

Up to 8.4m viewers

Movies



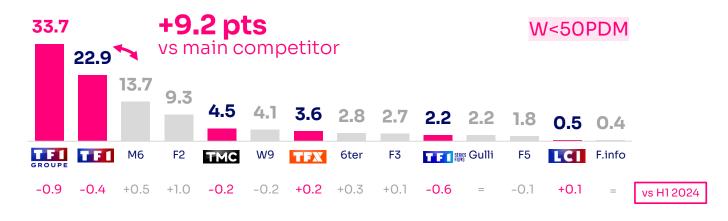


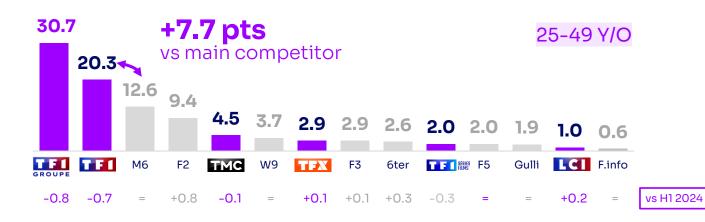


Up to 5.5m viewers

Up to 6.6m viewers

Significant gap vs main competitor



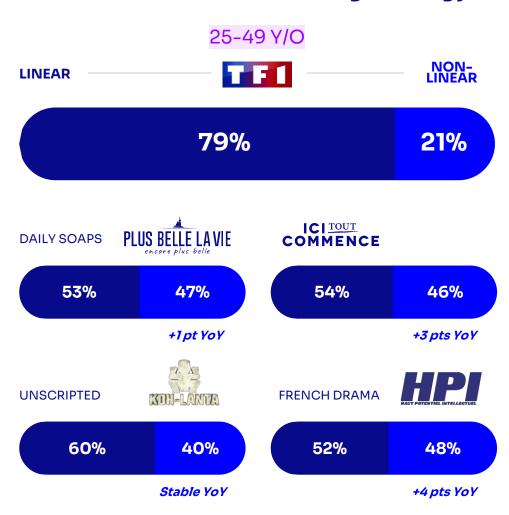


Audience shares: Médiamétrie – Médiamat – January-June 2025



Update on streaming

Virtuous linear & streaming strategy



TF1+

Progress on all building blocks



 Θ







Awareness

Visibility

Consumption

Ad inventories

CPM

AIDED Warenes

81%

+3 pts vs October 2024 FIRST VISIBILITY²

65%

+8 pts vs December 2024 35m STREAMERS³ monthly average in H1 2025

+7% vs H1 2024

59m STREAMERS in June 2025, new record

559m STREAMED HOURS³ +11% vs H1 2024 (site centric⁴) AD LOAE

5 MIN/HOUR H1 2025 average +6% vs H1 2024 CPM **€13.5**

H1 2025 average +2% vs H1 2024

ADVERTISING €92m +41%

¹ Barometer TF1+ image | Toluna panel in May 2025

² Panel BVA – First visibility of TF1+ on connected TVs in % of households – May 2025

³ Médiamétrie Restit TV / All content watermarked at the request of broadcasters (replay, long-term rights, excepts) / Excluding Live OTT / Content publisher perspective

⁴Including all streaming usage not covered by Médiamétrie (specific AVOD and aggregated content, consumption outside France) / Excluding Live / Excluding Canal+, Molotov and telco OTT apps

INVESTOR PRESENTATION



Expansion in French-speaking markets

Encouraging first steps in Africa

TF1+ STREAMED HOURS IN AFRICA

Maghreb 68%

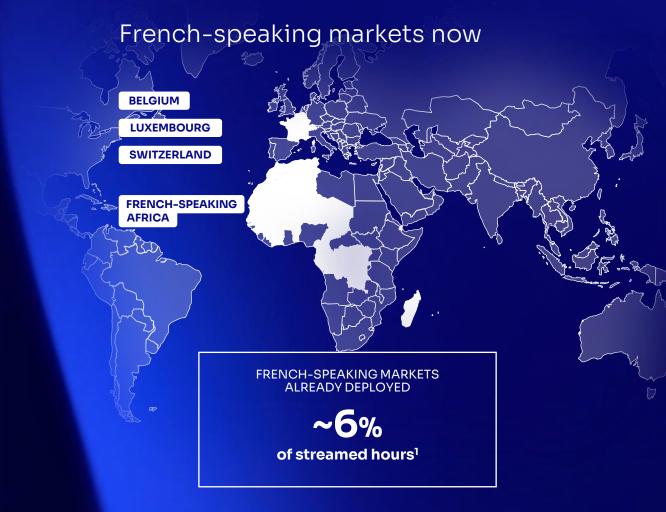
Sub-Saharan Africa

32%

TOP 3 COUNTRIES

% of TF1+ streamed hours in Africa







04. **Segment deep dive**

STUDIOTF1



STUDIOTF1 a multi-territorial presence



STUDIOTF 1 a wide pool of producers



































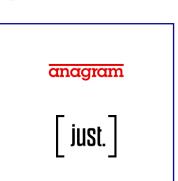
chalkboard























STUDIOTF 1 H1 highlights

Revenue of £128m

+6% year on year

COPA of E6m IN H1 2025 +€2m year on year

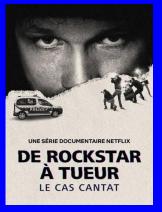
Drama

Production



TF TF THE NETFLIX





NETFLIX





france•tv

Unscripted



abc

Cinema











DELOCALISES



~290k tickets sold

~470k

~480k

INVESTOR PRESENTATION



05. Extrafinancial performance

Guiding principles for transformation

01 - Promote gender equality

O2 - Promote diversity, inclusion and solidarity

03 - Ensure health, safety and well-being in the workplace

04 - Reduce our carbon footprint

O5 - Raise audience awareness on the ecological transition

O6 – Encourage responsible advertising

07 - Boost trust in the media

Recognition by the leading rating agencies (1)

Moody's | ESG Solutions

RANKED 1ST

in Broadcasting & Advertising sector in Europe

S&P Global

Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA





Key achievements

		-	
Undertaking	Indicator	Detail	Figures
	Percentage of women in the TFI News team	Women expert in Studios	66% at the end of August 2023
\ i	Women representation in governing bodies	EXCOM	50% in 2023
01	T governing bodies	Management Committee	48% in 2023
UI	Programme to support women representation in governing bodies	Women having participated in "One's"	56% in 2022
	Training – Combating Sexism and harassment	Employees having followed TFI's e-learning course "Tous acteurs contre le sexism"	93% in 2022
	Training on the challenges of inclusion	Employees having participated in the "Mixité et stéréotypes" training course	More than 300 employees since 2020
	TF1 Foundation	Young people helped by the Foundation	177 since its creation
02	Immersion Cinéma	Young people casted and referenced	180 since 2021
	Disability	Disabled employees recruited (Fixed-term, permanent contracts)	72 between 2020 and 2022
		Number of disabled work-study students	14 in 2023
	QLW survey	Respondents not or only slightly	75% in 2022
		concerned by stress	81% in 2022
		Respondents who fell that their work and the effort they put into it is recognised	86% in 2022
		Respondents who feel professionally fulfilled	
03	Health and safety Accidents in the workplace excluding occasional workers	Accidents in the workplace with sick leave	11 in 2022
	Solidarity initiatives	Associations having benefited from	115
		donations Total amount donated	€ 66 million gross
	Solidarity Ads	Donations collected through the "Goodeed" operation	More than € 700,000 since 2020

Undertaking	Indicator	Detail	Figures
	Installation of electricity terminals in the car parks	Hybrid or electric vehicles	100% at the end of 2023
04	Sustainable mobility allowance	Employees benefiting from SMA	170 in 2022
04	Energy consumption reductions	TF1 Tower since 2011	-33% in 2022
	Relations and supplier engagement	Suppliers engaged in the carbon reduction procurement approach	75 in 2023
	CSR objectives-related salary bonus	Employees concerned by CSR objectives in their salary bonus	390 in 2020
05	Televised news	Environment-focused topics in the 1pm and 8pm news and the Weekend programme	More than 1000/year
03	Training in ecological transition stakes and challenges	Employees trained within the TF1 Group (all companies including Studio TF1)	65% at the end of 2023
	Educational programmes for all audiences	"Rencontres de l'Info" programme	10 to date
	Advertising offers	Percentage of ads containing an environmentally- friendly message	26% in 2023
	Audience	Ecofunding ads	1015 ads in 2022
06	awareness-raising	Campaign outreach	301 million viewers aged 4 years + in 2022
	Raising awareness of market players	Participants in the "Advertising Fresk" exercise	1000 in 2023
	Fact-checking training	Information officers, journalists trained in fact-checking in editorial teams	100
07	Ethics and compliance in business relationships	Employees having followed and e-learning course on combating corruption (excl. Studio TFI)	95% in 2022
	Training in GDPR stakes	Employees having followed and e-learning course on GDPR (excl. Studio TF1)	94% in 2022



Commitments

Commitment to reducing carbon emissions by 30% (1) within the 2030 climate roadmap

SCOPES 1 AND 2

-42%

SCOPE 3a

-25%

Target validated by SBTI



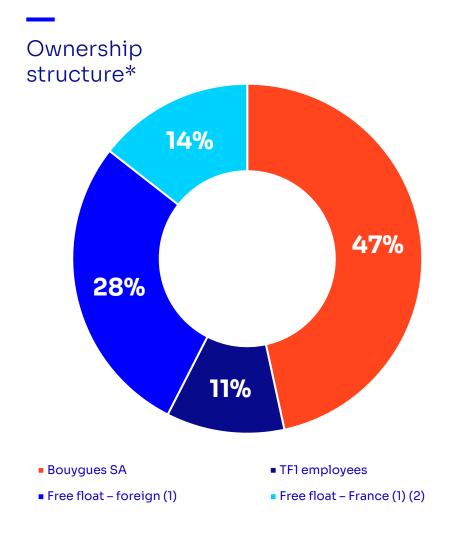




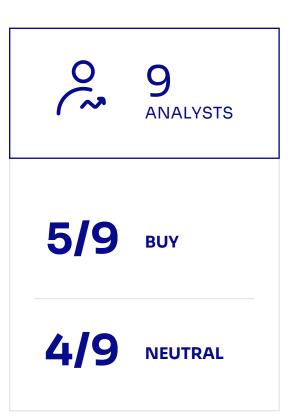


06. Share information

Share ownership & stock market information



Coverage & recommendations



Stock market information

Quote: Euronext Paris **Market**: Compartment A

ISIN: FR0000054900

CFI: ESVUFN

ICB: 403010 Media

Ticker: TFI

Major Market Indexes:

- SBF 120
- CAC MID 60
- CAC MID & SMALL
- NEXT 150®
- EURO STOXX® TOTAL MARKET MEDIA

Total number of shares at end-June 2025: 211,160,753.

Market Capitalisation at end-June 2025: €1.86 billion.

⁽¹⁾ Estimates based on Euroclear statements

⁽²⁾ Including unidentified holders of bearer shares



07. Appendix

FY 24 Consolidated revenue per segment

(€m)	FY 2024	FY 2023	CHG.%
Media	2,011	1,967	2.2%
Advertising revenue	1,644	1,606	2.3%
o/w TF1+ advertising revenue	146	105	39.2%
Non-advertising media revenue	368	361	1.9%

Studio TF1	345	329	4.6%
France	101	91	10.1%
International	244	238	2.6%

TOTAL REVENUE 1	2,356	2,297	2.6%
		•	

MEDIA

Advertising revenue up 2% YoY in 2024 Linear: stable ad revenue despite

- The Paris 2024 Olympic Games on FTV
- A more challenging market in the last two months of the year

TF1+: strong momentum throughout the year (+39%), reflecting the appeal of the platform

STUDIO TF1

- Activity skewed to Q4 as announced
- €24m revenue contribution of JPG over 5 months



FY 24 Current operating profit from activities per segment

(€m)	FY 2024	FY 2023	CHG.
Media o/w programming costs	259 (986)	256 (960)	0.9% 2.7%
Margin			

Studio TF1	38	31	22.0%
Margin	11.0%	9.5%	

TOTAL COPA	297	287	3.2%
Margin	12.6%	12.5%	+0.1 pts

MEDIA

 COPA margin broadly stable in 2024 despite an increase in programming costs and investments in TF1+

STUDIO TF1

 Back to double-digit margin in 2024 (11.0%)

GROUP

 COPA margin up 0.1 pts in a year of major transformation for the Group



FY 24 consolidated income statement

(€m)	FY 2024	FY 2023	CHANGE
Consolidated revenue	2,356	2,297	2.6%
Total costs of programmes	(986)	(960)	2.7%
Other charges, depreciation, amortisation and provisions	(1,073)	(1,049)	2.3%
Current operating profit from activities	297	287	3.2%
Margin from activities	12.6%	12.5%	+0.1 pts
Amortisation and impairment of intangible assets recognised as a result of acquisitions	(8)	(5)	63.8%
Current operating profit	289	283	2.2%
Other operating income and expenses	(18)	(30)	(39.0%)
Operating profit	271	253	7.0%
Income from net surplus cash / cost of net debt	16	15	5.3%
Other financial income and expenses	(8)	(13)	(37.6%)
Income tax expense	(67)	(60)	12.4%
Share of profit / (loss) of associates	(1)	(3)	(63.3%)
Net profit	211	193	9.2%
Net profit attributable to the group	206	192	7.1%



Solid net cash position at end-December 2024

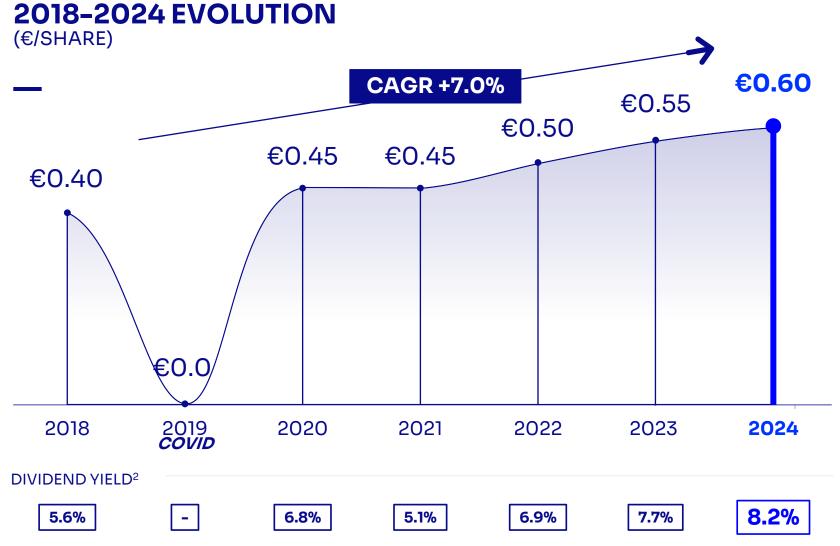




9% increase in dividend per share yoy

€ 127m¹

€ 0.60
PER SHARE



STUDIOTF Acquisition in august 2024 of 63% of Johnson Production Group¹

Strategic move enabling Studio TF1, which already owns Reel One², to further strengthen its ambition in the dynamic and resilient TV movie market

Privileged, long-term access to the North American market

Mid-term activity secured by large output deals

¹ From Timothy O. Johnson (founder) and A+E Networks ² 63% stake

63% stake valued around €80m (subject to customary adjustments), and relinquishment by A+E Networks of its option to sell its 35% stake in Reel One

net cash impact of these

operations of ~-€65m

Closing of the acquisition end-July 2024



Packaging, financing, production and distribution



~40 TV movies produced per year



2023 REVENUE

~\$60m

OPERATING
MARGIN ~30%



Headquarters in United States (Delaware)

Romances







Thrillers





Drama



Comedy









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