



FY 2025 Results

12 February 2026





Disclaimer

This presentation contains rounded figures and contains forward-looking information and statements about the TFI group. Forward-looking statements are statements that are not historical facts, and include, but are not limited to: financial projections, forecasts and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding the Group's future performance. Although the Group's senior management believes that the expectations reflected in such forward-looking statements are reasonable, investors should note that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of the Group, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. Investors should note that forward-looking statements are not guarantees of future performance and undue reliance should not be placed on such statements. Except to the extent required by applicable law, the TFI group makes no undertaking to update or revise the projections, forecasts and other forward-looking statements contained in this presentation.

Highlights

Strengthened audience leadership



W<50PDM

34.5%

⬆️ +1.0 pt vs FY 2024

25-49 Y/O

30.9%

⬆️ +0.4 pts vs FY 2024



4+

18.7%

⬇️ 2024
⬆️ +0.1 pt vs 2023



4+

>2%

since moving
to DTT channel 15

Increasing reach



4+

60m

viewers/month
on average in FY 2025

⬆️ +0.4m vs 2024

15-34 Y/O

15m

viewers/month
on average in FY 2025

⬆️ +0.2m vs 2024



⬆️ **38m**

streamers/month
on average in FY 2025
vs 33m in 2024

42m

streamers in
October 2025,
new record

Broadly stable consolidated revenue

LFL & AT CONSTANT FX

Group revenue

€2,297m

-2.5% vs FY 2024
-0.8% LFL & at constant FX

Ad revenue impacted by structural trends, exacerbated by an unstable environment

Group advertising revenue

€1,574m

-4.3% (-€70m)
vs FY 2024

Strong growth in digital

TF1+
advertising revenue

⬆️ **+35.8%**

vs FY 2024

Good momentum at Studio TF1

Studio TF1 revenue

€376m

⬆️ +9.2% vs FY 2024

Revised margin target achieved

Margin from activities

11.0%

vs. target of between 10.5% and 11.5%

Reinforced financial position

Net cash position

€515m

⬆️ +€9m year on year

I REVISED 2025 TARGETS ACHIEVED

| | | |
|-----|--------------------------------------|------|
| 01. | Business review | P.5 |
| 02. | Financials | P.11 |
| 03. | Strategy update & outlook | P.18 |
| 04. | Q&A | P.24 |

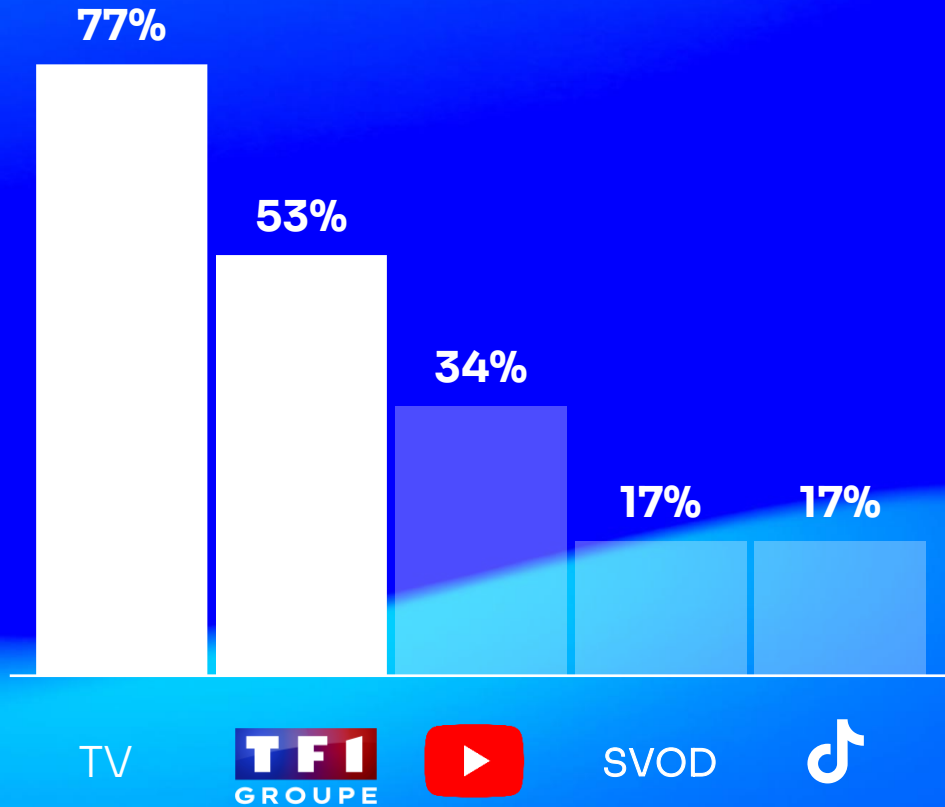


MONTMARTRE

01. Business review

A strong value proposition

Unrivalled daily reach among media



TF1 channels: the best ROI on the French TV market



TF1 DTT channels

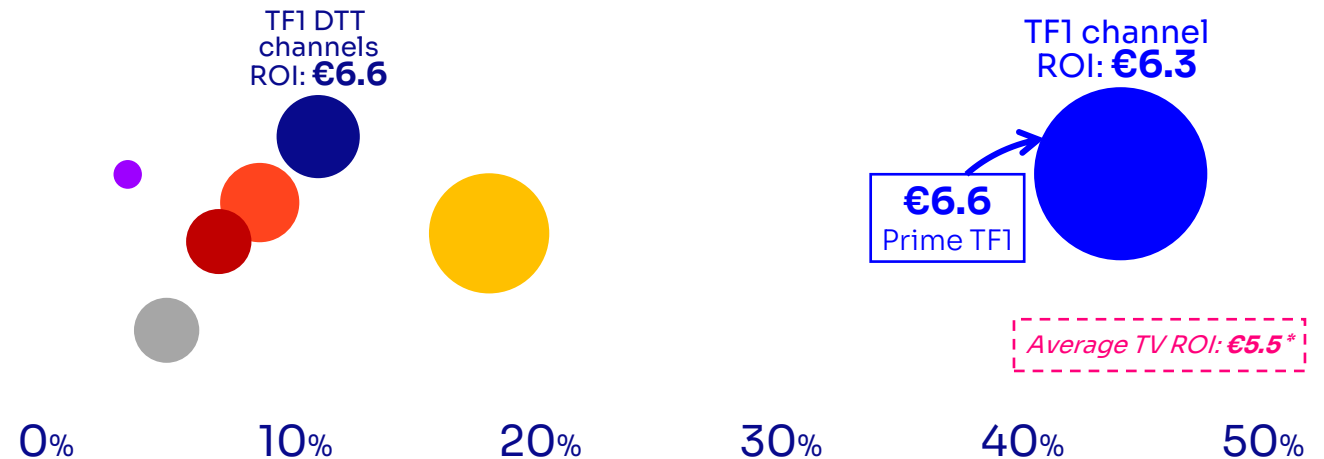
11% of TV
sales contribution

10%
of investments

TF1 channel

43% of TV
sales contribution

41%
of investments



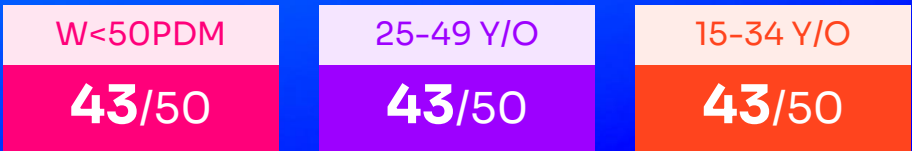
Bubble size proportional to investments

Bubbles not in blue represent main TV market competitors

% of TV sales contribution

Audience leadership in FY25

Best ratings on targets



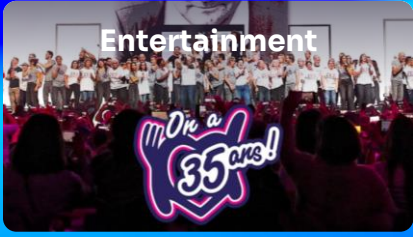
Best ratings in all genres*



Up to 7.8m viewers



Up to 7.1m viewers

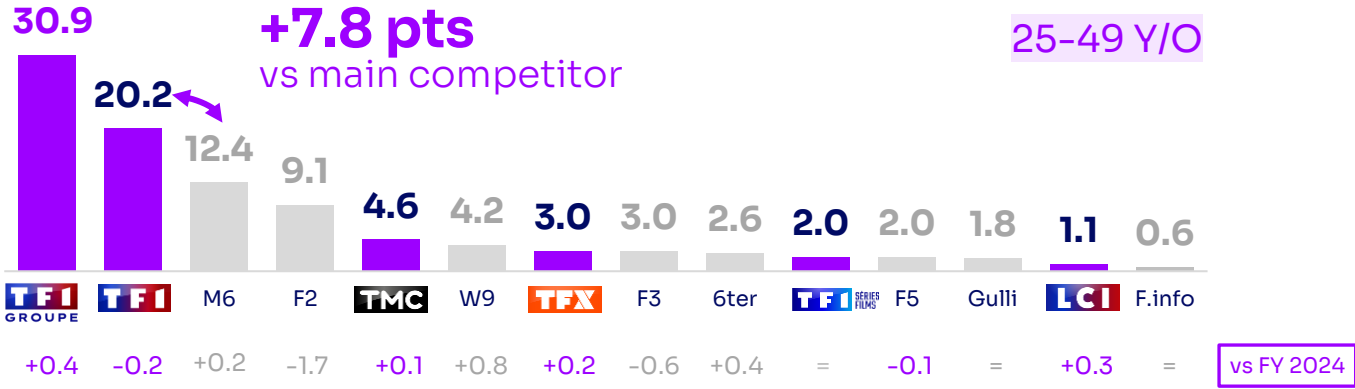
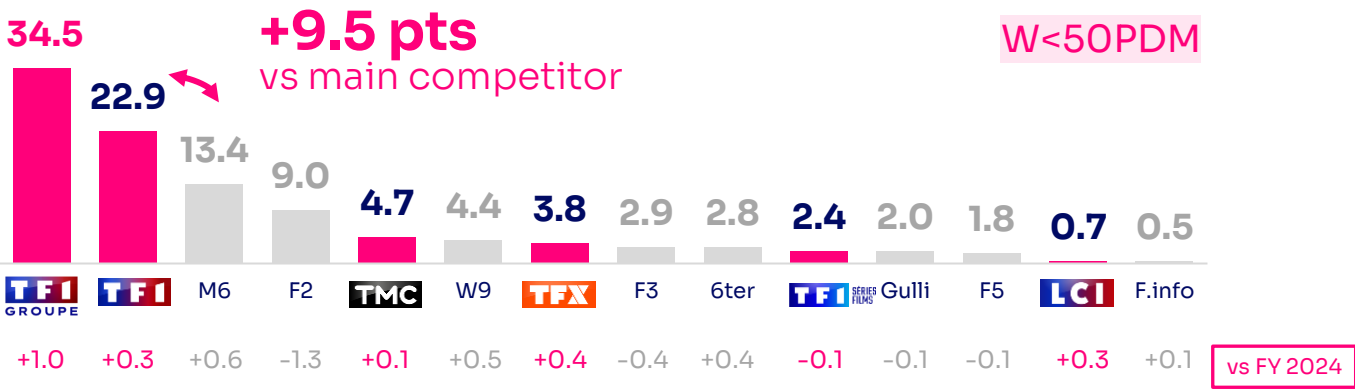


8.4m viewers



Up to 5.5m viewers

Significant lead over main competitor



Audience shares: Médiamétrie – Médiamat – January-December 2025

FY 2025 financial results



Update on streaming

Virtuous linear & streaming strategy

25-49 Y/O

LINEAR **TF1** NON-LINEAR

80%

20%

DAILY SOAPS

PLUS BELLE LA VIE
encore plus belle

UNSCRIPTED

Star Academy

52%

48%

⌚ +3 pts YoY

61%

39%

⌚ +1 pt YoY

FRENCH DRAMA

HPI
HAUT POTENTIEL INTELLECTUEL

REALITY SHOWS

JLC FAMILY

53%

47%

⌚ +3 pts YoY

11%

89%

FY 2025 average

Non-linear = Streaming + Time-shifting + Recording

Live also includes DTT channels for *Plus belle la vie*

JLC Family : Seule on TFX - September-October

TF1+

Progress on all building blocks



Awareness

AIDED
AWARENESS¹

81%

⌚
+3 pts vs
October
2024



Visibility

FIRST
VISIBILITY²

69%

⌚
+11 pts vs
December
2024



Consumption

38m
STREAMERS³
monthly average
in 2025

⌚ vs
33m in 2024

42m
STREAMERS
in October 2025,
new record

1.2bn
**STREAMED
HOURS**³

⌚ +12% vs 2024
(site centric⁴)



Ad inventories

AD
LOAD

5'14
MIN/HOUR
2025 average

⌚
+15% vs 2024

vs a target
of 6min in the
mid-term



CPM

CPM

€13.5
2025 average

⌚
-1% vs 2024

vs a target
of €15 in the
mid-term

➤ **ADVERTISING
REVENUE**

€198m +36%

¹ TF1+ image barometer | Toluna panel in December 2025

² Panel BVA - First visibility of TF1+ on connected TVs as a % of households - January 2026

³ Médiamétrie Restit TV / All content watermarked at the request of broadcasters (replay, long-term rights, excerpts) / Excluding Live OTT / Content publisher perspective

⁴ Including all streaming usage not covered by Médiamétrie (specific AVOD and aggregated content, consumption outside France) / Excluding Live / Excluding Canal+, Molotov and telco OTT apps

FY 2025 financial results

TF1+ Promising launch of micropayment

Previews (launched in September)

French drama



€0.99

Daily soaps



€0.69

Reality shows



€0.69

Live channel



€0.99/day

Ad-free content (launched in October)

Entertainment



€1.99

French drama



€0.99

Daily soaps



€0.69

Reality shows



€0.69

700k transactions¹

while only developed on a limited scope of programmes

On mobile,
where the offer was fully deployed



3 transactions/month

on average per converted streamer



Desktop and mobile



Room for progress on TV screens, with ongoing
deployment on set-top boxes



15%

Share of total transactions

STUDIO TFI FY25 highlights

Revenue of
€376m
in 2025
+9% year on year

COPA of
€40m
in 2025
+€2m year on year

Drama

Production



TFI TFI+
NETFLIX



NETFLIX



prime video



HBO max



Paramount+



france.tv



TFI



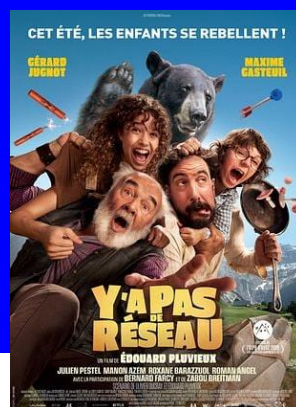
abc

Distribution

Movies



~1.2m
tickets sold



~705k
tickets sold



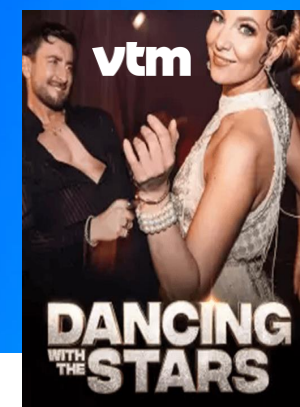
~490k
tickets sold



~470k
tickets sold



Unscripted





8 PM NEWS BULLETIN

02. Financials

Consolidated revenue per segment

| (€m) | Q4 2025 | Q4 2024 | CHG.% | FY 2025 | FY 2024 | CHG.% |
|--------------------------------------|------------|------------|----------------|--------------|--------------|---------------|
| Media | 535 | 612 | (12.6%) | 1,921 | 2,011 | (4.5%) |
| <i>Advertising revenue</i> | <i>453</i> | <i>497</i> | <i>(9.0%)</i> | <i>1,574</i> | <i>1,644</i> | <i>(4.3%)</i> |
| <i>o/w TF1+ advertising revenue</i> | <i>64</i> | <i>50</i> | <i>+26.9%</i> | <i>198</i> | <i>146</i> | <i>+35.8%</i> |
| <i>Non-advertising media revenue</i> | <i>83</i> | <i>115</i> | <i>(28.4%)</i> | <i>347</i> | <i>368</i> | <i>(5.6%)</i> |
| | | | | | | |
| Studio TF1 | 164 | 153 | +7.0% | 376 | 345 | +9.2% |
| <i>France</i> | <i>39</i> | <i>43</i> | <i>(8.8%)</i> | <i>103</i> | <i>101</i> | <i>+2.5%</i> |
| <i>International</i> | <i>124</i> | <i>110</i> | <i>+13.2%</i> | <i>273</i> | <i>244</i> | <i>+11.9%</i> |
| | | | | | | |
| TOTAL REVENUE¹ | 699 | 765 | (8.7%) | 2,297 | 2,356 | (2.5%) |

MEDIA

Advertising

- **Continued strong momentum for TF1+**, with 36% growth
- **Linear impacted by structural trends and exacerbated by an unstable environment (particularly in Q4)**
- **Non-advertising media revenue: good performance in the first nine months**, then impacted by the deconsolidation of My Little Paris and PlayTwo

STUDIO TF1

- **France:** up notably with delivery of *From Rock Star to Killer* and *All for Light* to Netflix
- **International: contribution of JPG** (€44m in 2025²), with activity skewed to the second half of the year

GROUP

- **Broadly stable consolidated revenue LFL & at constant FX**

Current operating profit from activities per segment

| (€m) | Q4 2025 | Q4 2024 | CHG. | FY 2025 | FY 2024 | CHG. |
|---------------------------------------|---------------------------|---------------------------|---------------------------|----------------------------|----------------------------|---------------------------|
| Media o/w programming costs | 41 (305) | 68 (315) | (27) +10 | 212 (967) | 259 (986) | (47) +19 |
| <i>Margin</i> | <i>7.6%</i> | <i>11.0%</i> | <i>(3.5 pts)</i> | <i>11.0%</i> | <i>12.9%</i> | <i>(1.8 pts)</i> |
| | | | | | | |
| Studio TF1 | 20 | 31 | (11) | 40 | 38 | +2 |
| <i>Margin</i> | <i>12.5%</i> | <i>20.4%</i> | <i>(7.9 pts)</i> | <i>10.7%</i> | <i>11.1%</i> | <i>(0.3 pts)</i> |
| | | | | | | |
| TOTAL COPA | 61 | 99 | (38) | 252 | 297 | (45) |
| <i>Margin</i> | <i>8.7%</i> | <i>12.9%</i> | <i>(4.2 pts)</i> | <i>11.0%</i> | <i>12.6%</i> | <i>(1.6 pts)</i> |

MEDIA

Impact from decrease in linear advertising revenue mitigated by:

- **Active portfolio management** generating a €38m capital gain (vs €27m related to Ushuaia in 2024)
- **Strict cost control**

STUDIO TF1

- **Broadly flat margin from activities** year on year

GROUP

- Decline in COPA reflecting decrease in linear advertising
- **11% margin from activities: revised target reached**

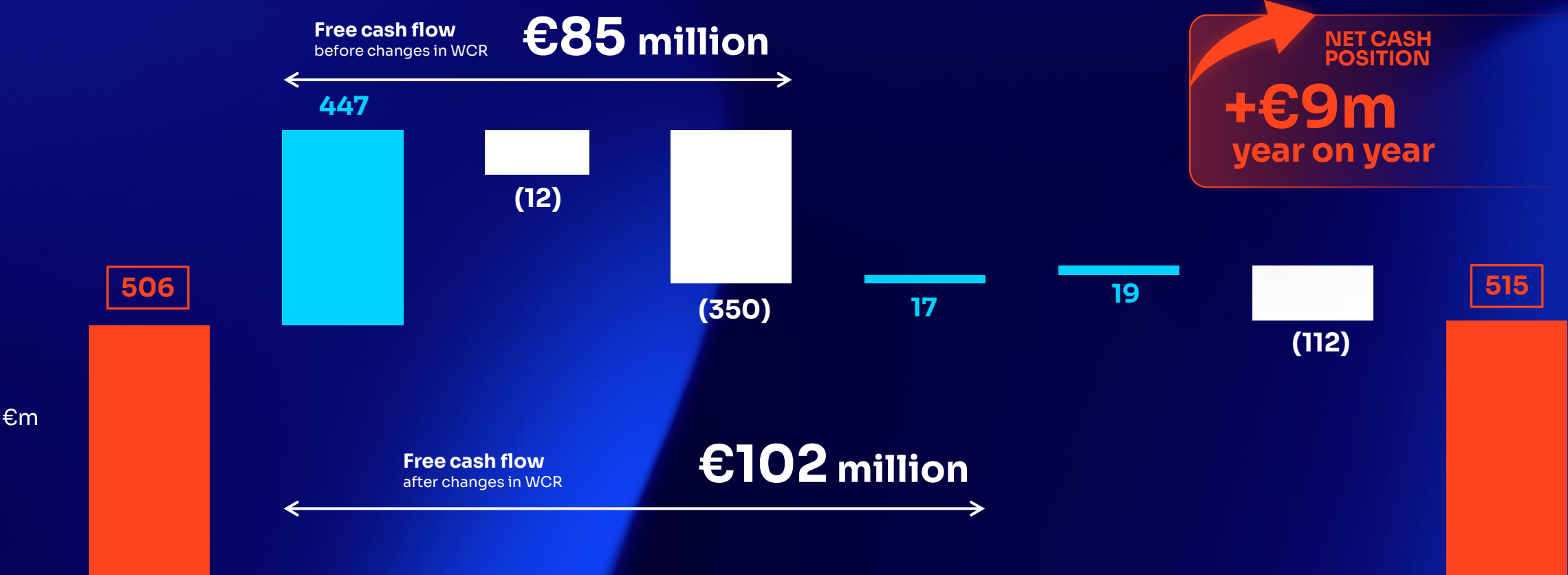
Consolidated income statement

| (€m) | Q4 2025 | Q4 2024 | CHG. | FY 2025 | FY 2024 | CHG. |
|---|-------------|--------------|------------------|--------------|--------------|------------------|
| Consolidated revenue¹ | 699 | 765 | (8.7%) | 2,297 | 2,356 | (2.5%) |
| Programming costs | (305) | (315) | +10 | (967) | (986) | +19 |
| Other charges, depreciation, amortisation and provisions | (333) | (352) | +19 | (1,078) | (1,073) | (5) |
| Current operating profit from activities | 61 | 99 | (38) | 252 | 297 | (45) |
| <i>Margin from activities</i> | <i>8.7%</i> | <i>12.9%</i> | <i>(4.2 pts)</i> | <i>11.0%</i> | <i>12.6%</i> | <i>(1.6 pts)</i> |
| Amortisation and impairment of intangible assets recognised as a result of acquisitions | (2) | (6) | +5 | (10) | (8) | (2) |
| Current operating profit | 59 | 93 | (33) | 242 | 289 | (47) |
| Other operating income and expenses | (1) | 1 | (2) | (9) | (18) | +10 |
| Operating profit | 58 | 93 | (35) | 233 | 271 | (38) |
| Income from net surplus cash / cost of net debt | 2 | 2 | 0 | 7 | 16 | (8) |
| Other financial income and expenses | (4) | (2) | (2) | (5) | (8) | +3 |
| Income tax expense | (10) | (27) | +17 | (64) | (67) | +3 |
| Share of profit / (loss) of associates | (7) | (2) | (5) | (7) | (1) | (6) |
| Net profit | 39 | 64 | (25) | 165 | 211 | (45) |
| | | | | | | |
| Net profit attributable to the Group (excluding exceptional tax surcharge) | 30 | 60 | (30) | 168 | 206 | (38) |
| Exceptional tax surcharge ² | 0 | 0 | 0 | (15) | 0 | (15) |
| Net profit attributable to the group (including exceptional tax surcharge) | 30 | 60 | (30) | 153 | 206 | (53) |

¹ -0.8% like-for-like and at constant exchange rates, at end-December

² Exceptional corporate income tax contribution levied on French companies under the 2025 Finance Bill

Solid net cash position at end-December 2025

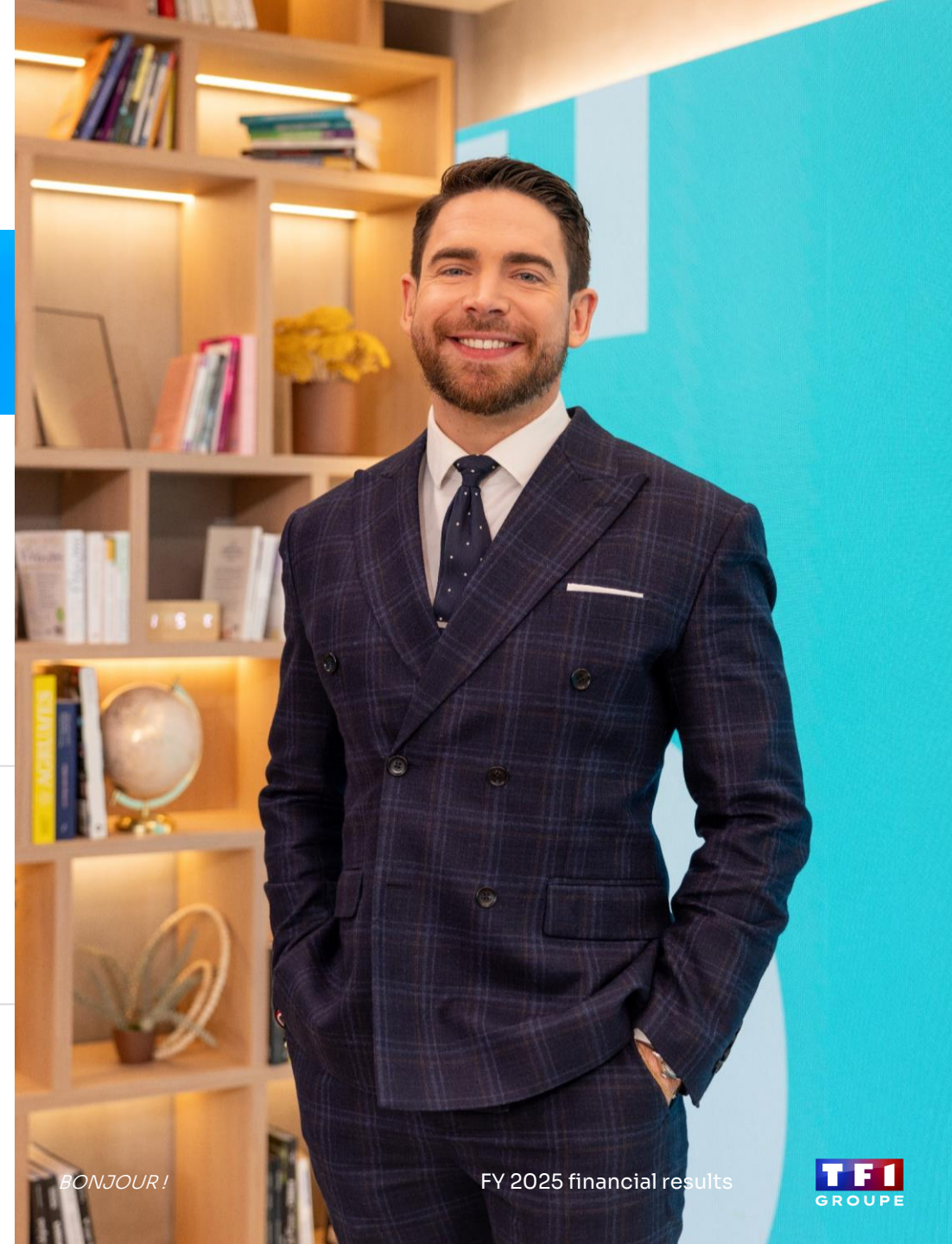


| Opening net cash position at 01/01/2025 | Net cash flow ¹ | Repayment of lease obligations | Net capital expenditure | Changes in working capital requirements | Acquisitions / disposals | Dividends / other | Closing net cash position at 31/12/2025 |
|---|----------------------------|--------------------------------|-------------------------|---|--------------------------|-------------------|---|
| 2024 | 518 | (9) | (280) | (38) | (61) | (129) | |

FY 2025 key takeaways

Tackling advertising market headwinds to mitigate impact on COPA

- ➡ **Market share gains across the board**
 - **Strong momentum for TF1+** (+36% ad growth, significantly outperforming digital ad market)
 - **Market share gain in linear** (outperformance vs low double-digit percentage decline for the market)
- ➡ **Tight control on costs**
(programming and operational costs) while preserving strategic imperatives
- ➡ **Active portfolio management**



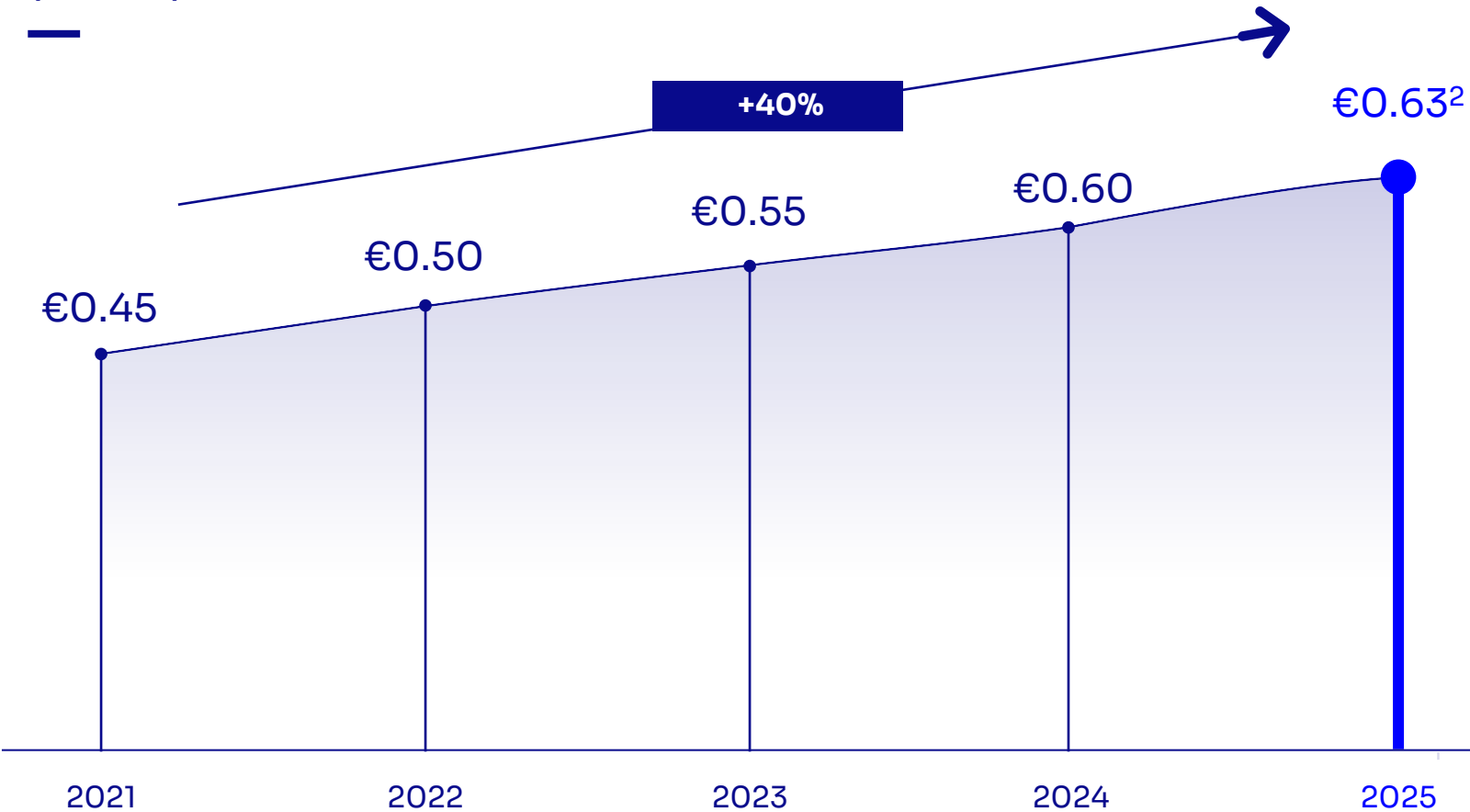
Proposed 5%
increase in dividend
per share YoY

€ 133m¹

€ 0.63²
PER SHARE

¹ Based on 211,284,237 shares at 31/12/2025
² Subject to approval by the Annual General Meeting of 16 April 2026
³ Based on the closing share price on 31/12/Y-1

Dividend trend (2021-2025)
(€/share)



DIVIDEND YIELD³





SIX NATIONS + NATIONS CHAMPIONSHIP

03. Strategy update and outlook

Linear: consolidate our market share in a declining TV ad market

With our powerful franchises

generating leading share of premium ad inventories on commercial targets

Iconic
unscripted
franchises



Premium
French
drama

CAT'S EYES L'ÉTÉ 36

Solid
sports
line-up



With a new segmentation of our ad offering

TF1 PRIME

Unique prime-time
inventories



Offer the best
ROI on TV:
€6.6

REACH

Multi-channel
offer



↓
Maximize ad
campaigns' reach

Establish **TF1+** as a primary destination for viewers and advertisers



INCREASE CONSUMPTION

Extend the reach of the Group's content

Distribution deals

NETFLIX

Landmark distribution deal with Netflix for TF1 group channels and TF1+

Starting Summer 2026

Enhance **TF1+** catalogue with complementary audiovisual content

Aggregation

LE FIGARO TV

A+E NETWORKS

L'EQUIPE

arte.tv

LCP ASSEMBLEE NATIONALE

DEEZER

PUBLIC SENAT

+ other partnerships to come

Total platform offering:

>35k hours of programmes available at any time



IMPROVE MONETISATION

Develop new forms of monetisation

Micropayment ramp-up

Extension of eligible content

Maximisation of offer visibility through editorialisation

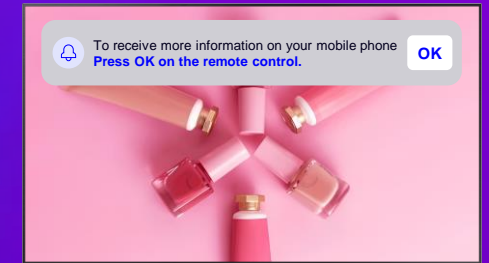
Deployment on all set-top boxes



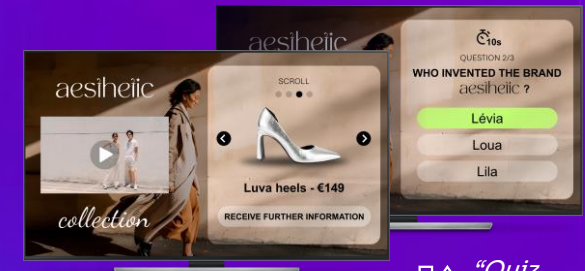
Integrated billing solutions to facilitate purchasing journey

Address advertisers' needs from brand awareness to conversion

New ad formats on CTVs



"Send to phone"



"Carrousel Retail Ads"

"Quiz show"

FY 2025 financial results

Enhance our media buying attractiveness on both linear and digital and target a new market segment

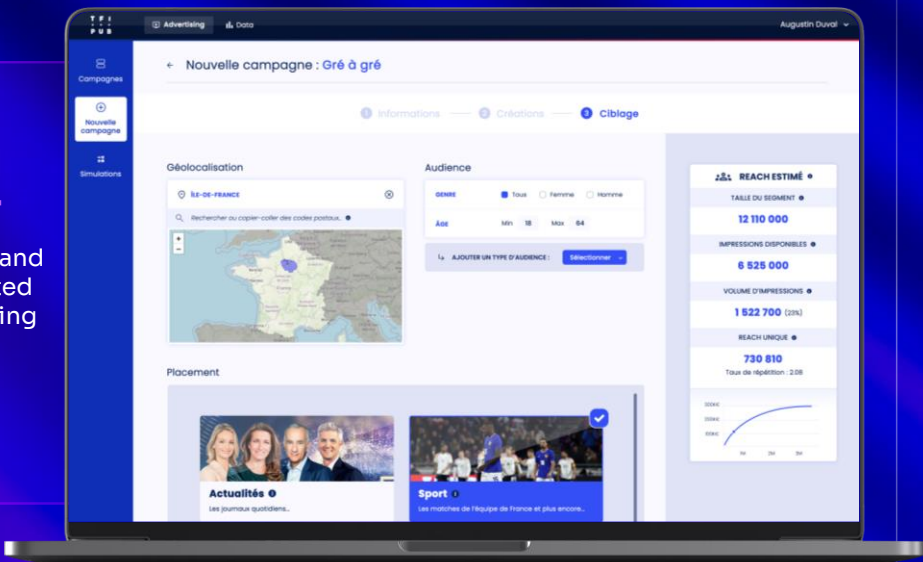


Enhance our media buying attractiveness



Launch of TFI Ad Manager

Transactional and service-oriented platform offering simplified and competitive experience, incorporating AI features



January

Agency check-in

April

SME check-in



Attract new advertisers



Address the midtail through a dedicated offer



Tailored and user-friendly offer with a simplified purchasing journey



4 levers

Networks

Local communication agencies

Local ad sales houses

Massive ad campaigns



Small team dedicated to midtail backed by an outsourced sales team



Objectives

Boost our revenue

Diversify our client portfolio

April

Launch

September

Deployment

2026 priorities



Secure the business in France
with long-standing partners



Keep broadening the client mix
via platform collaborations



Expand film production and
distribution

Outlook

2026 deliveries

Daily shows, premium drama & unscripted content for French and foreign
broadcasters as well as global streaming services



france.tv



vtm



Ambitious cinema line-up, in the context of the launch of the new distribution division



May



August



October



November

Full-year 2026 guidance

Capitalising on its strategy, on its new digital initiatives and on its solid financial position, the Group's targets are as follows:



Strong double-digit revenue growth in digital



Aim for a growing dividend policy in the coming years

Against a backdrop of rapidly changing consumption habits and a persistently unstable macroeconomic and political environment, the linear advertising market is expected to remain under strong pressure in 2026.



During this digital transition phase, the Group intends to **maintain a mid-to-high single digit margin from activities before capital gains in 2026**, subject to the evolution of the linear market

Q&A

