

Presentation to the analysts of the
H1 2007 results

July 31, 2007



Disclaimer



All forward-looking statements are TF1 management's present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements.

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Summary



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ADVERTISING
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CONCLUSION
H1 2007 ACCOUNTS

Environment
and market

TF1 positioning

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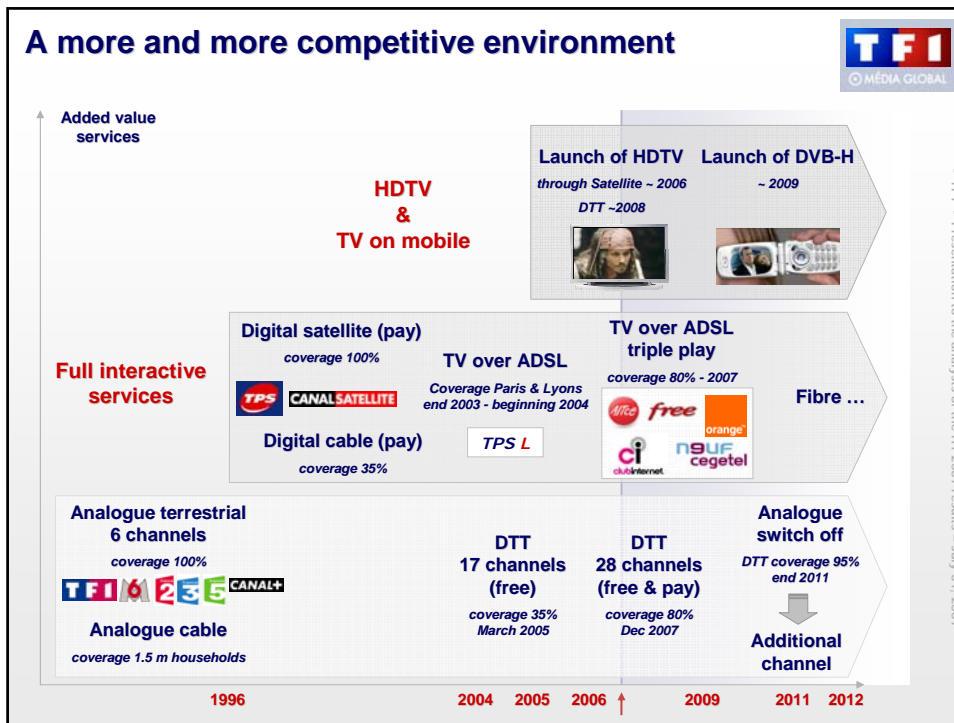


INTRODUCTION

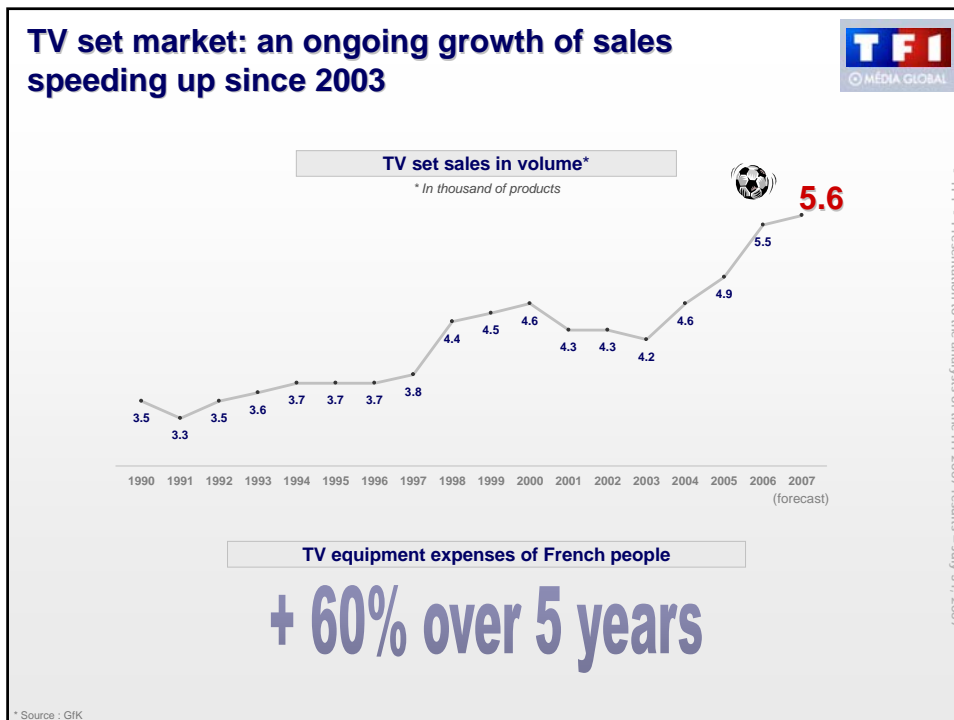
Environment and market

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* Source : GfK

Still growing TV consumption on main targets



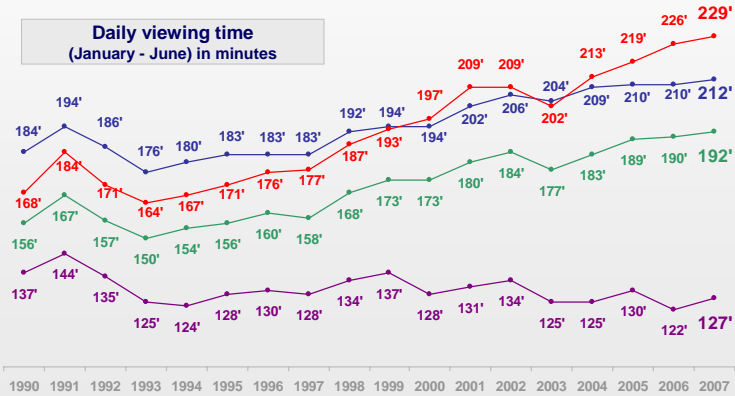
Ind 4 years or +
3h32

Women < 50
3h49

15 - 49 years
3h12

15 - 24 years
2h07

Daily viewing time
(January - June) in minutes



Source : Médiamétrie - Médiamat

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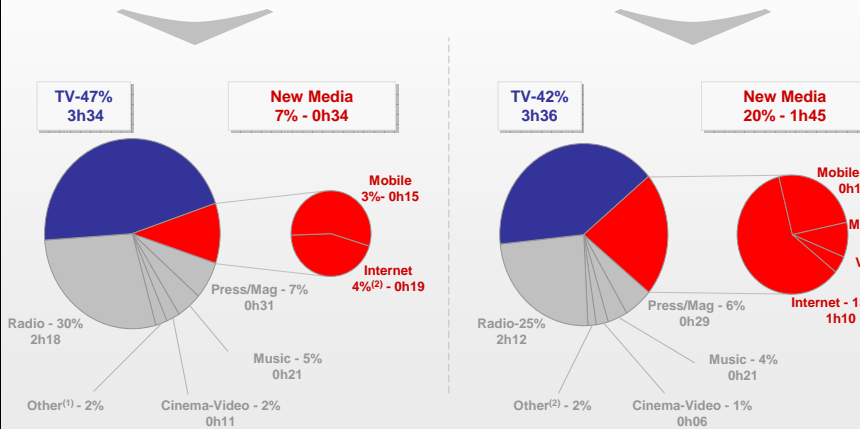
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The development of new media is not made at the expense of TV consumption



2006 = **7h40** of media consumption

2012 estimated = **8h40** of media consumption



Daily media consumption in France in 2006 and 2012 estimated (Base : 15 years or +), except for TV based on 4 years or + on H1 2007 non multimedia data - (1) mainly : seasonal video games - (2) at work and at home, Internet uses included

Sources : Médiamétrie, IPSOS, Credoc, analysis DSIT / eTF1

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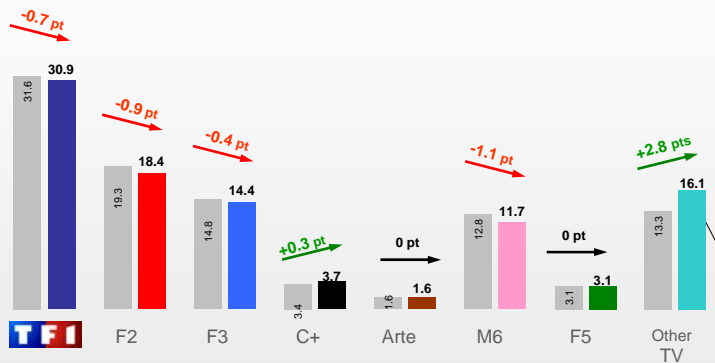
BROADCASTING

TF1 THEMATIC CHANNELS INTERNET

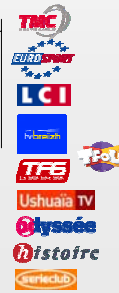
H1 2007: a strong development of « Other TV »

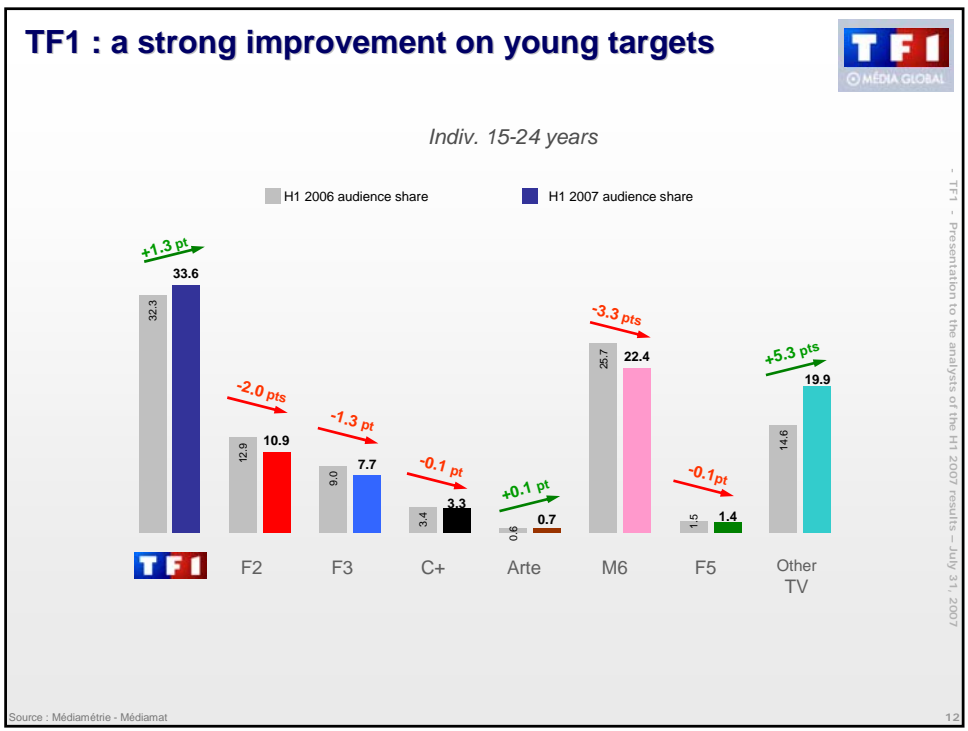
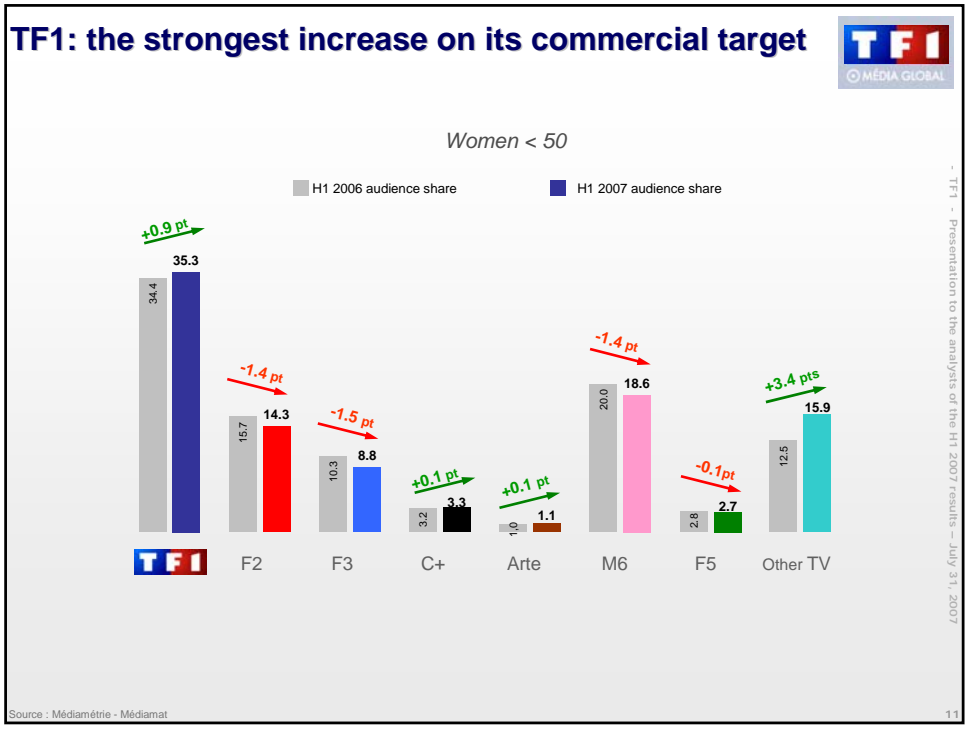
4 years or +

■ H1 2006 audience share ■ H1 2007 audience share



→ Including 2006 Football World Cup impact :
TF1 : 0.3 pt of audience share on Indiv. 4+





An improving leadership



H1 2006



H1 2007

Top
100

95

out of the 100 best audiences

Ind. 4 years or +



96

out of the 100 best audiences

Ind. 4 years or +

Prime
time

94%

of leading prime times*

Ind. 4 years or +



95%

of leading prime times*

Ind. 4 years or +

* Other channels compared to the time slot of TF1 programmes.

Source : Médiamétrie

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Thematic channels

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TMC : the 1st thematic channel

TF1
MÉDIA GLOBAL

50%
coverage
i.e. 29 million people on Q1 2007

1.1%
national audience share
(analogue terrestrial, DTT, Cable, satellite, ADSL)
on Ind. 4 years or + and Women < 50

A growing audience share

+58%
on 4 years or +
(Q1 2007 vs. Q1 2006)

+71%
on Women <50
(Q1 2007 vs. Q1 2006)

A growing advertising revenue

+128%
(H1 2007 vs. H1 2006)

Source : Médiamétrie – Médiamat – MédiaCabSat

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TF1 Group channels strengthen their leadership on cable, satellite and ADSL
(8.2 M households - 32% coverage)

TF1
MÉDIA GLOBAL

4 channels in the Top 8 most watched channels

Audience share of 4 years or + on cable, satellite and ADSL
From January 1st to June 17, 2007

Channel	Audience Share
EURO	1.8
RTL 9	1.3
France 3	1.2
TFS	1.0
Canal+ Sport	1.0
Canal J	1.0
LCI	0.9
Tiji	0.9

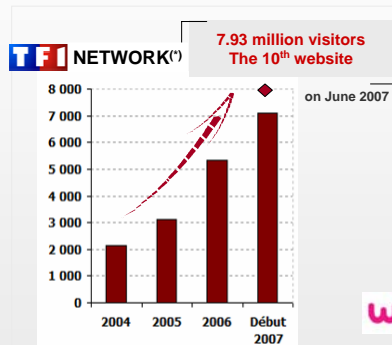
Source : Médiamétrie – MédiaCabSat 13

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Internet

An improving web offer on the "must have" targets

WEB POWER OFFER



MAIN THEMES

Ranking : June 2007

- LCI.fr** ▷ 1st News website
- EUROSPORT .FR** ▷ 2nd Sport website
- TF1U.FR** ▷ 3rd Youth website
- Plurielles.fr** (toutes les femmes s'y retrouvent) ▷ 3rd Women website (**)
- wat + overblog** ▷ 4th community platform

Source : Panel Médiamétrie Nielsen Netratings June 2007, home and work, Internet applications excluded
 (*) : included distribution agreements
 (**) : « Targeted portals & communities » / Women website

Media Global offer around programmes and brands










FANS COMMUNITY

- ▶ With StarAc casting, audience and community created several months before the broadcast on TV
 - 12,000 candidates, 2 million visitors, young and women target

WEB MASS ENTERTAINMENT

- ▶ 2.9 million visits a week, during ~ 21 minutes
- ▶ In total, ~ 20 million contributions (votes, notes, posts...)

PERSONAL TV

- ▶ Free catch-up on TF1.fr, WAT and TF1Vision
- ▶ Pluri-audiovisual advertising offer

▶▶ Interactivity / affinity / close to the programme

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Internet takes part in Global Media strategy of content



①

Plurimedia offers on Broadcasting content



- ▶ Promotional hand over from TF1 core channel to the Internet
- ▶ Interactive, Internet and Mobile contents, optimizing TF1 channel programmes

②

Contents and « pure player » services



- ▶ New media offer in line with market expectations : web surfers' uses (Incl. community), advertisers' investments

③

New products for emerging Media



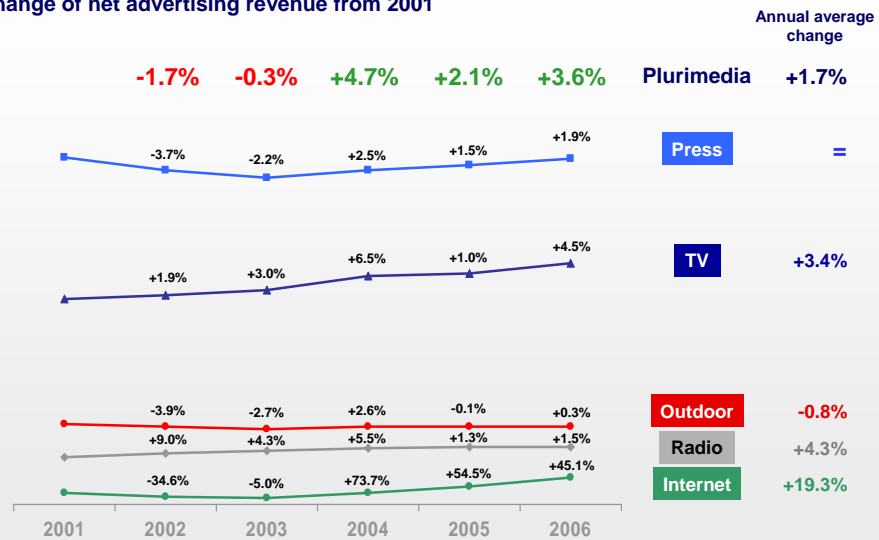
- ▶ Anticipating from now the emerging uses which will be strategic for the Group

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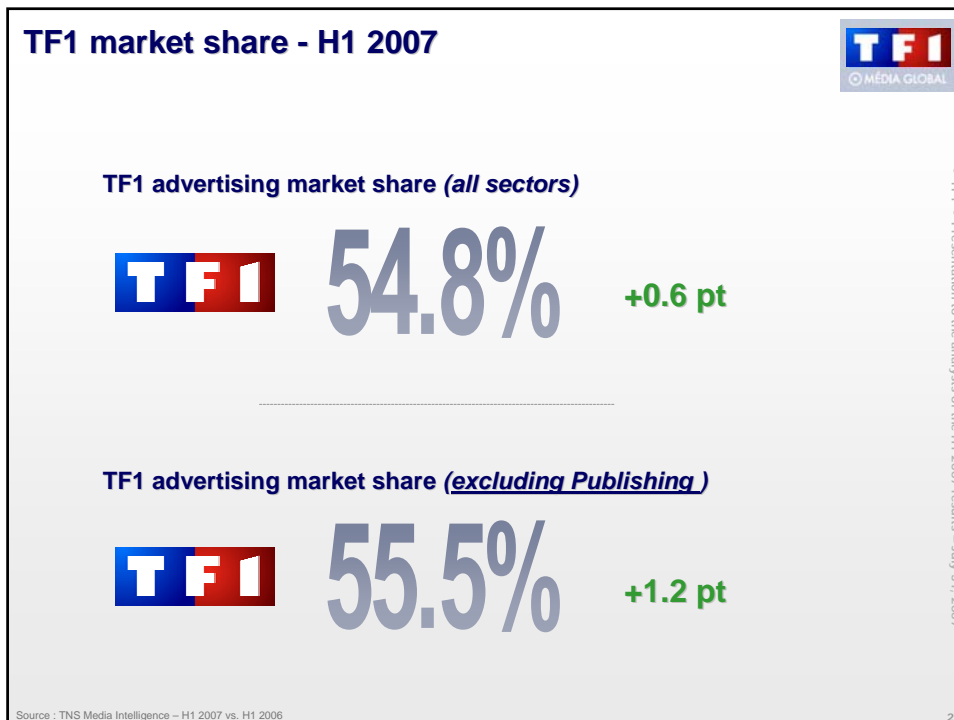
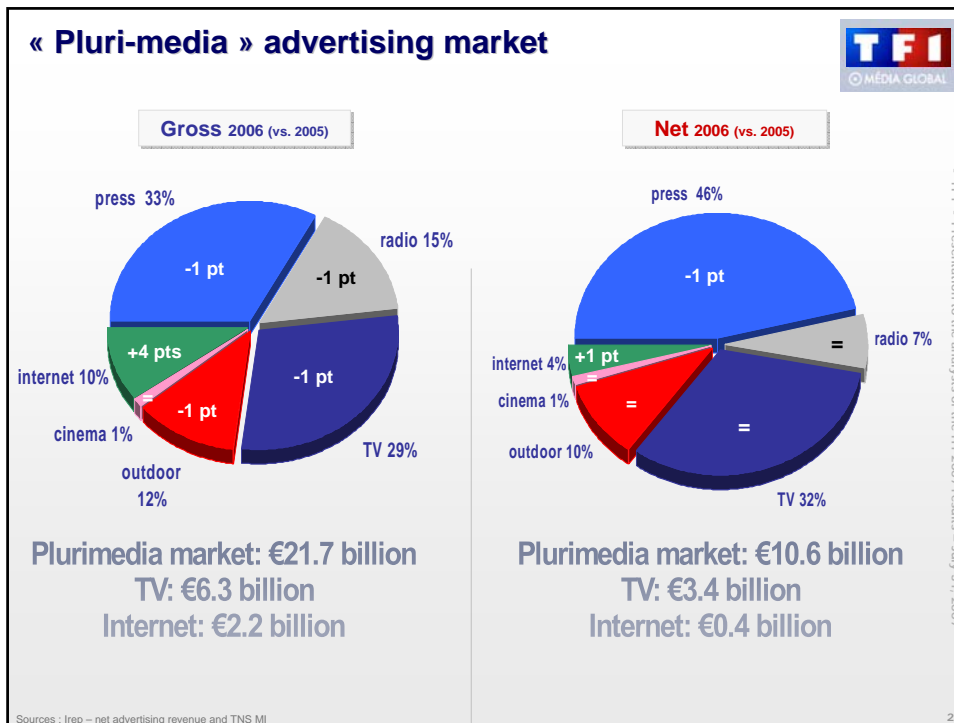
ADVERTISING

The advertising market: a relative dynamism

Change of net advertising revenue from 2001



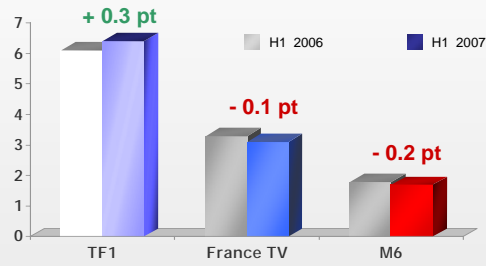
Source : Irap - net advertising revenue - plurimédia including internet



TF1 reinforces its leadership on commercial audiences and widens the gap with its competitors



Commercial audience** - Women < 50 years (%)



Source : Médiamétrie – H1 2007 vs. H1 2007. ** Screen audiences in % on Women < 50 Responsible of purchase

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H1 2007 advertising growth



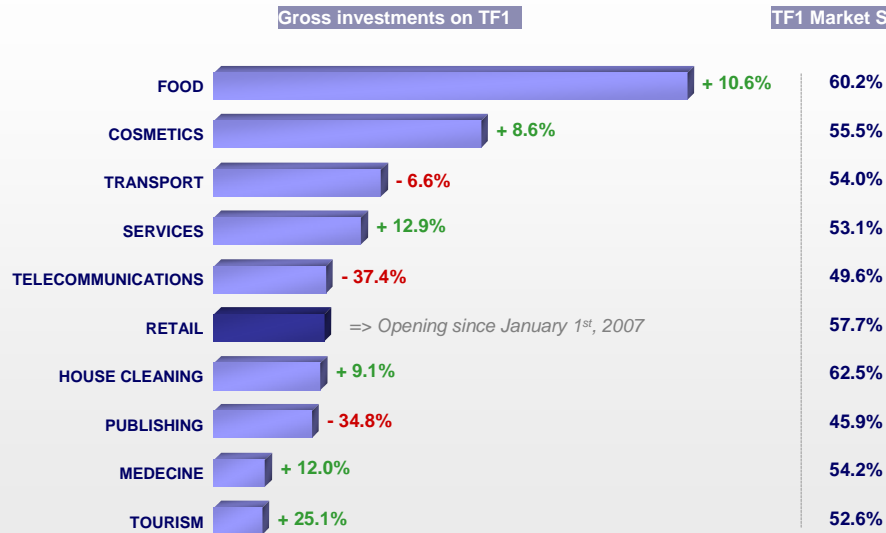
TF1 core channel +0.2%
 French thematic channels +16.2%
 Internet + 136 %

} +1.3%

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Sectors concealed contrasted growths on H1 2007



Source : TNS Media Intelligence – January - June 2007 vs. January - June 2006

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Sectors: key points on H1 2007



Telco's, a restructuring sector

Strong withdrawal of gross TV investments : - €96 m

- DIRECTORIES (-79%) contribute to the drop at 48%
- TELECOM CONVERGENCE (- 23%) contributes to the drop at 25%
- MOBILE PHONE (-20%) contributes to the drop at 14%

Publishing, a wasted industry

Decrease of €58 M on a gross basis on TV

- MUSIC (- 40%) contributes to the fall at 74%
- ENCYCLOPEDIAS (- 46%) contribute to the fall at 31%
- DVD (- 22%) contribute to the fall at 31%

Fall of 24%
on Q1 2007 sales

Source : TNS Media Intelligence – Jan - June 2007 vs. Jan - June 2006 – except Retail Telecoms

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Sectors: key points on H1 2007

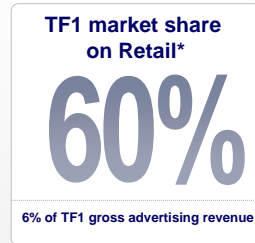


Retailers keep their promises

The Retail sector: €160 m on TV (gross)

Institutional communications:
=> 55% of campaigns

Communications on products:
=> 45% of campaigns
=> In particular, for the Food retail: 1/3 of the investments on retailers' brand



➡ **An opening which stimulates competition on national brands**



Source : TNS Media Intelligence – January-June 2007 vs. January-June 2006

* Excl. Mistergooddeal (M6 Group).

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H1 2007 facts and H2 2007 outlooks



H1 2007

- => French households expenses stable on April and down on May
- => Important **basis effect** for TF1 (2006 Football World Cup)
- => **Election evenings** + wait-and-see attitude towards the Presidential election
- => Restructuring of the **Telco's** + **Publishing** fall
- => Reduction of **sponsorship** (2006 Football World Cup effect and decrease of short programmes: *Sephora*, *Intermarché* and *Intersport*)
- => Recovery from **FMCGs**

H2 2007

- => **Rugby World Cup**
- => Forecast of **Advertisers commitments**
- => **Retailers** on TV at the beginning of the new school year
- => Good outlooks on **new sectors** (Energy)

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OTHER ACTIVITIES

Téléshopping: new developments inspire the activity with energy !

H1 2007 Revenue : €79.3 m / + 32.6%

- ▶ 1001listes: H1 revenue ~ €10 m
- ▶ Infomercials: H1 revenue ~ €10 m (~ x 1.7)
- ▶ Internet: > 20% of Revenue
- ▶ 2 shops & opening of a new shop before the end of 2007 (Province)
- ▶ Turkey: beginning of the activity on January 2007

TF1 Entreprises



H1 2007 Revenue: €14.3 m / - 16.4%



1st French Board games publisher
> 200 games in library

> [TF1 Licences](#)

> [TF1 Publishing](#)

> [TF1 Games](#)

> [TF1 Musique](#)



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TF1 Vidéo: outperforms the market



H1 2007 TF1 Vidéo revenue: €70.3 m / + 2%

French video market*: - 8% (in value)

Focus on:



3 000 programmes
200 000 clients

> **Exclusive shows**

> **Editorial channels**

> **HD VOD Club**

> **Catch Up TV** (free and paying)

Grey's Anatomy, Mystère, Gost Whisperer, Lost3, Heroes, Ugly Betty, ...

> **Distribution:**

To be everywhere

2nd European cinema platform



> **The most prestigious French and US studios:**

Warner, Universal, Sony, Buena Vista, EuropaCorp, Pathé, StudioCanal ...

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* At the end of May 2007

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Eurosport: promising developments



H1 2007 revenue*: €133 m / + 2.9%



- ▶ 111 m households (incl. Eurosport France)
- ▶ 59 countries
- ▶ 20 languages
- ▶ Eurosport 2: 25 m households
- ▶ Eurosportnews: 5 m households
- ▶ Eurosport in Asia: 2.3 m households

- ▶ Development: 6% of Revenue
- Partnership Eurosport - Yahoo
- Eurosport Events



* Eurosport International

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CONCLUSION



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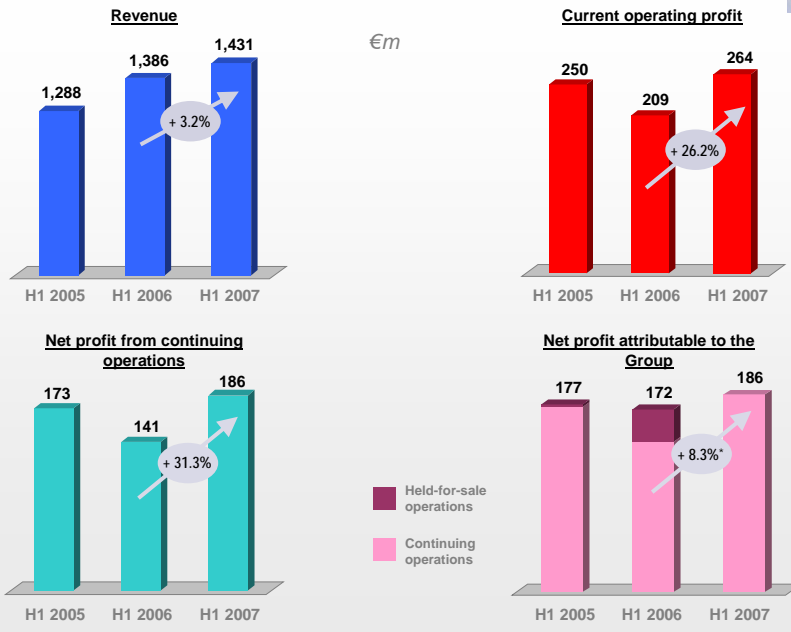
H1 2007 ACCOUNTS

Key figures - H1 2007

€m	H1 2007	H1 2006	Change	Change %
Revenue	1,430.6	1,385.6	45.0	3.2%
Current operating profit	263.5	208.8	54.7	26.2%
<i>Operating margin</i>	<i>18.4%</i>	<i>15.1%</i>		
Net profit attributable to the Group	185.7	171.5	14.2	8.3%
<i>Net margin</i>	<i>13.0%</i>	<i>12.4%</i>		
Earnings per share	0.87	0.80	0.07	8.8%
Net debt	571.7	495.2	76.5	15.4%
<i>Gearing</i>	<i>41.7%</i>	<i>45.9%</i>		
Operating cash flow*	286.5	263.8	22.7	8.6%

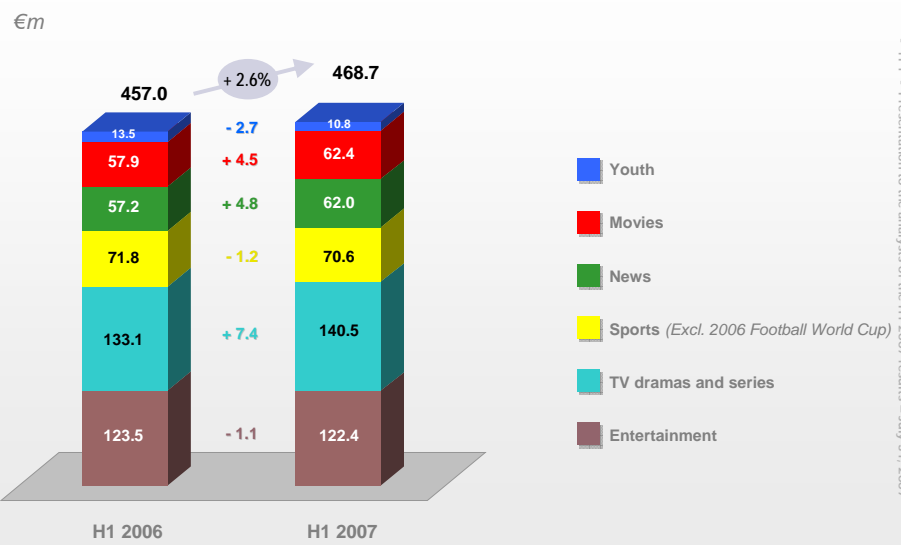
* before net interest expense and income taxes

Consolidated income statement - key figures



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TF1 channel programming costs (Excl. 2006 Football World Cup)



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TF1 channel programming costs

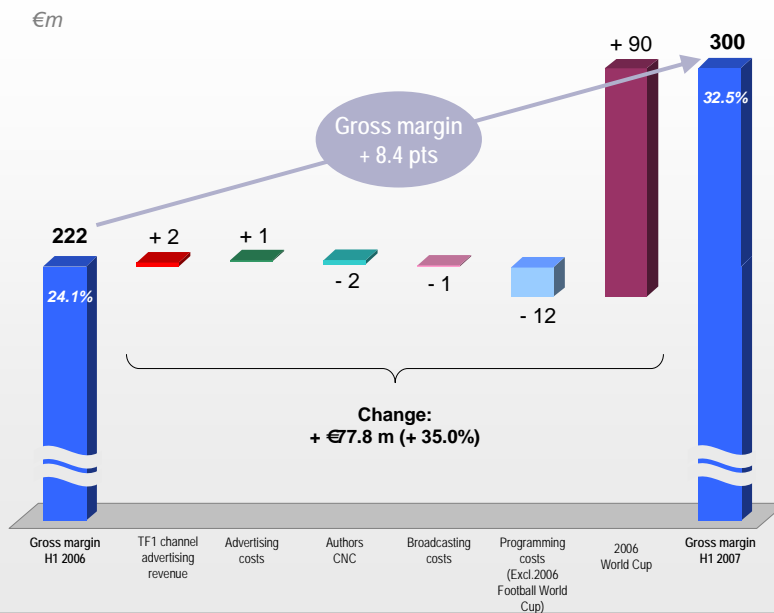


€m	H1 2007	H1 2006	Change	Change %
Entertainment	122.4	123.5	(1.1)	(0.9%)
TV dramas and series	140.5	133.1	7.4	5.6%
Sports	70.6	71.8	(1.2)	(1.7%)
News	62.0	57.2	4.8	8.4%
Movies	62.4	57.9	4.5	7.8%
Youth	10.8	13.5	(2.7)	(20.0%)
Total (excl. football World Cup)	468.7	457.0	11.7	2.6%
2006 football World Cup	-	89.5	-	-
Total	468.7	546.5	(77.8)	(14.2%)

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TF1 gross margin - operational breakdown



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TF1 gross margin - operational breakdown



€m	H1 2007	H1 2006	Change	Change %
TF1 channel advertising revenue	924.7	923.1	1.6	0.2%
Advertising agency fees	(43.9)	(44.4)	0.5	(1.1%)
Authors	(36.0)	(36.9)	0.9	(2.4%)
CNC	(48.4)	(45.8)	(2.6)	5.7%
TDF / Satellites / Transmissions	(27.4)	(27.0)	(0.4)	1.5%
Programming costs	(468.7)	(457.0)	(11.7)	2.6%
2006 football World Cup	-	(89.5)	-	-
Gross margin	300.3	222.5	77.8	35.0%

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Consolidated revenue by sector

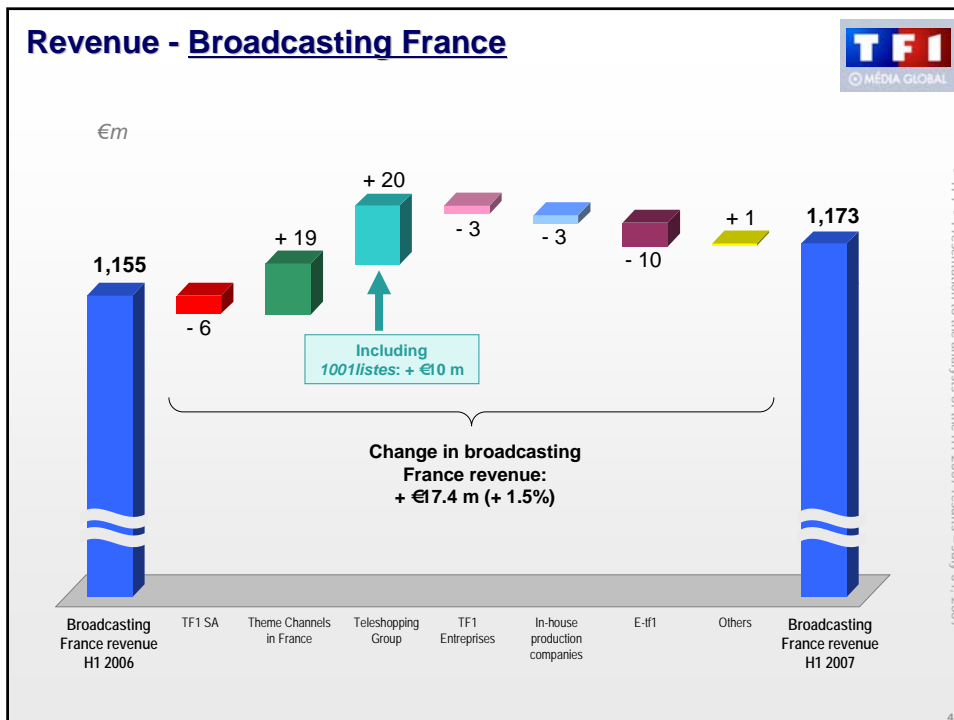
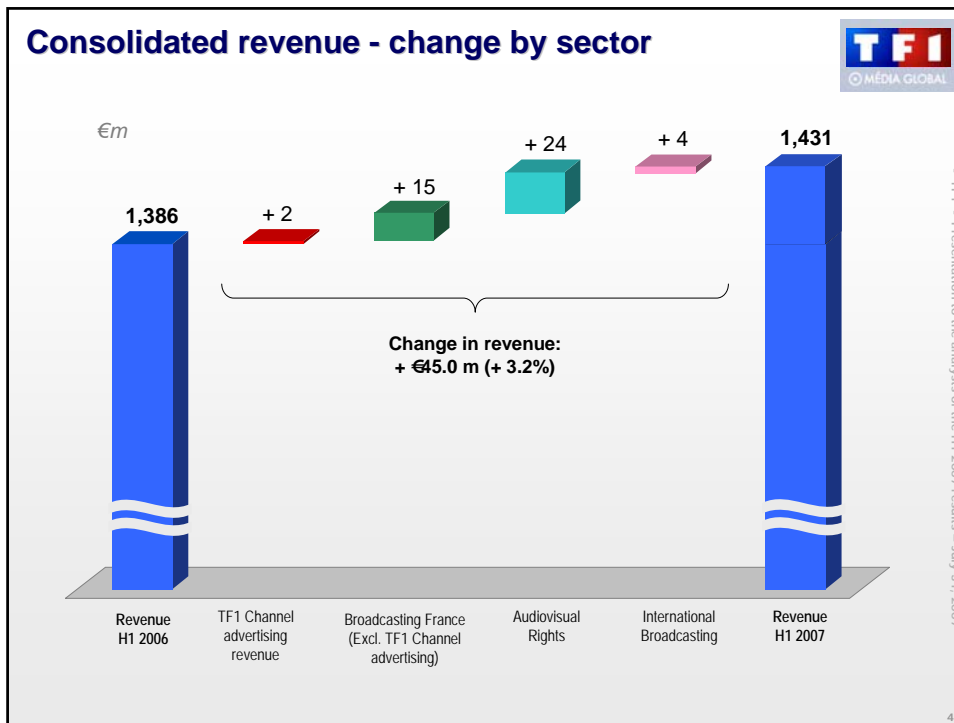


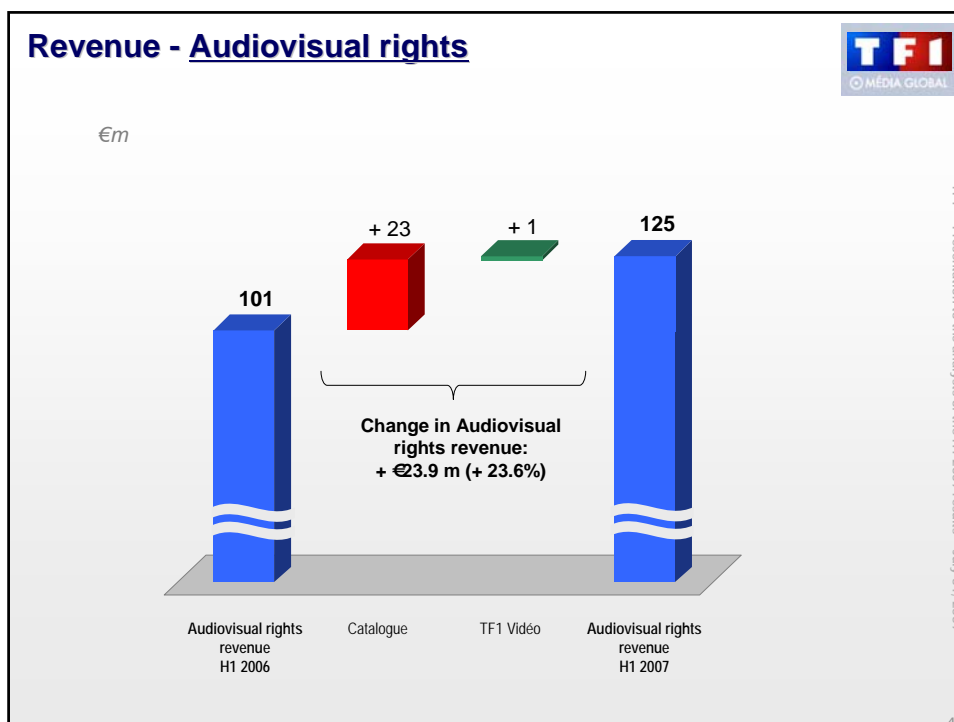
€m	H1 2007	H1 2006	Change	Change %
Broadcasting France	1,172.5	1,155.1	17.4	1.5%
TF1 SA	928.0	934.1	(6.1)	(0.7%)
Theme channels in France	95.1	76.5	18.6	24.3%
Teleshopping Group	79.3	59.7	19.6	32.8%
TF1 Entreprises	14.3	17.2	(2.9)	(16.9%)
E-tf1	27.1	37.5	(10.4)	(27.7%)
In-house production companies	18.6	21.6	(3.0)	(13.9%)
Others*	10.1	8.5	1.6	18.8%
Audiovisual Rights	125.1	101.2	23.9	23.6%
TF1 Vidéo	70.3	68.9	1.4	2.0%
Catalogue	54.8	32.3	22.5	69.7%
International Broadcasting	133.0	129.3	3.7	2.9%
Revenue - continuing operations	1,430.6	1,385.6	45.0	3.2%

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* Mainly TF1 Publicité, SNC Aphélie, WAT and TJM.

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Current Operating Profit by sector



€m

	H1 2007	H1 2006	Change	Change%
Broadcasting France	237.6	182.5	55.1	30.2%
TF1 SA	218.5	160.4	58.1	36.2%
Thematic channels France	1.5	(6.3)	7.8	NA
Teleshopping Group	5.3	5.7	(0.4)	(7.0%)
TF1 Entreprises	(1.2)	2.9	(4.1)	NA
E-tf1	(1.1)	1.7	(2.8)	NA
In-house production companies	2.9	2.5	0.4	16.0%
Others*	11.7	15.6	(3.9)	(25.0%)
Audiovisual Rights	2.0	10.6	(8.6)	(81.1%)
TF1 Vidéo	3.8	5.8	(2.0)	(34.5%)
Catalogue	(1.8)	4.8	(6.6)	NA
International Broadcasting	23.9	15.7	8.2	52.2%
Current Operating profit - continuing operations	263.5	208.8	54.7	26.2%

* Mainly TF1 Publicité, SNC Aphélie, WAT and TJM..

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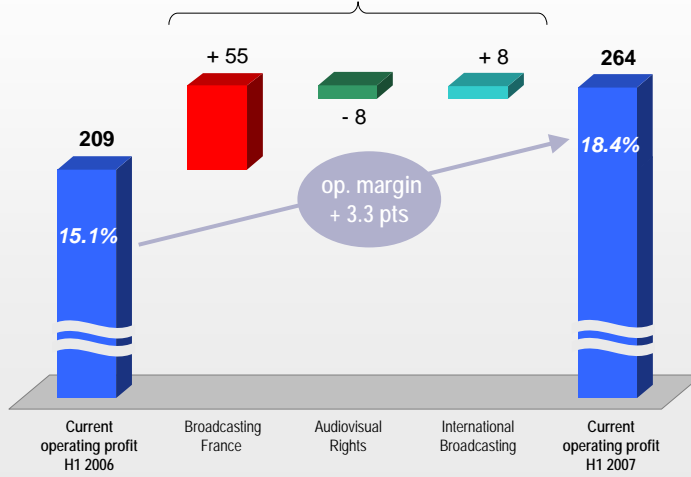
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Operating margin - change by sector



€m

Change in current operating profit : + €54.7 m (+ 26.2%)



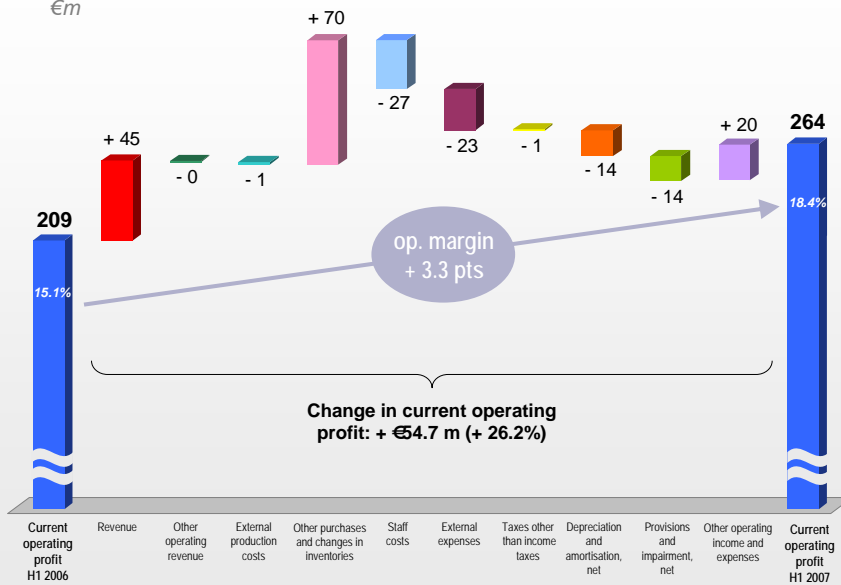
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Evolution of the operating margin




€m




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Consolidated income statement: operating part				
				
€m	H1 2007	H1 2006	Change	Change%
Revenue	1,430.6	1,385.6	45.0	3.2%
Other operating revenue	0.1	0.3	(0.2)	(66.7%)
External production costs	(291.2)	(290.1)	(1.1)	0.4%
Other purchases and changes in inventories	(258.7)	(328.3)	69.6	(21.2%)
Staff costs	(208.6)	(181.5)	(27.1)	14.9%
External expenses	(260.3)	(237.6)	(22.7)	9.6%
Taxes other than income taxes	(75.1)	(74.3)	(0.8)	1.1%
Depreciation and amortisation net	(46.3)	(32.0)	(14.3)	44.7%
Provision net	(20.7)	(6.8)	(13.9)	x 3.0
Other operating income and expenses	(6.3)	(26.5)	20.2	(76.2%)
Current operating profit	263.5	208.8	54.7	26.2%
<i>Operating margin (% of revenue)</i>	<i>18.4%</i>	<i>15.1%</i>		
Other non-current operating income and expenses	-	-	-	-
Operating profit	263.5	208.8	54.7	26.2%

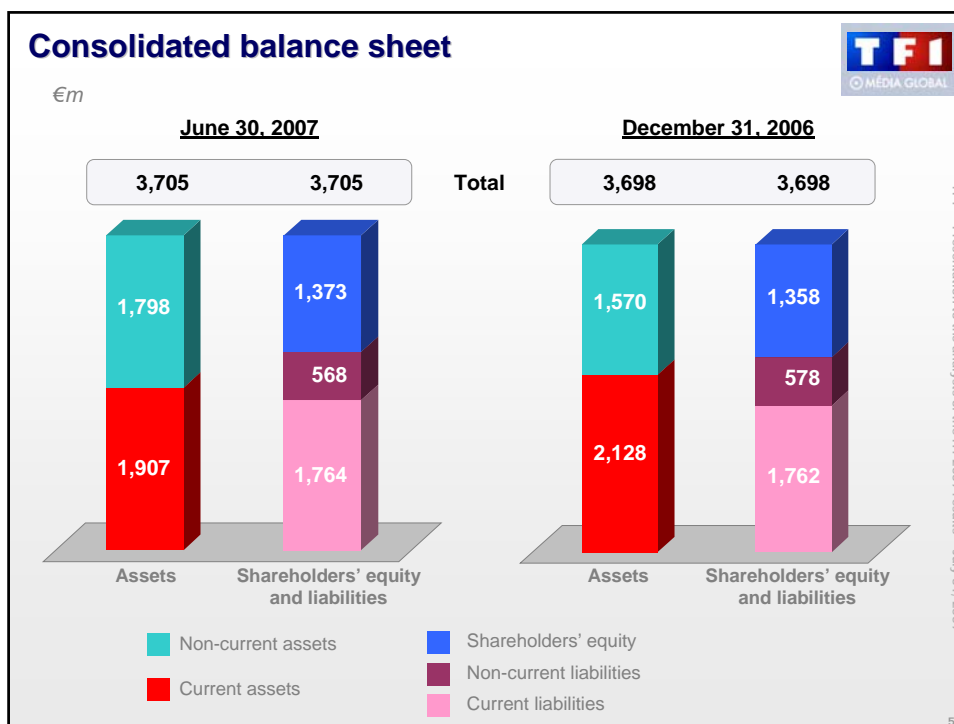
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Consolidated income statement: from operating profit to net result				
				
€m	H1 2007	H1 2006	Change	Change %
Operating profit	263.5	208.8	54.7	26.2%
Cost of net debt	(8.1)	(5.2)	(2.9)	55.8%
Other financial income and expenses	17.1	(2.8)	19.9	NS
Income tax expense	(86.4)	(68.8)	(17.6)	25.6%
<i>Tax rate</i>	<i>31.7%</i>	<i>34.3%</i>		
Share of profits / losses of associates	(0.4)	9.4	(9.8)	NS
Net result from continuing operations	185.7	141.4	44.3	31.3%
Profit of discontinuing operations	-	30.2	(30.2)	NA
Net profit	185.7	171.6	14.1	8.2%
Minority interests	-	0.1	(0.1)	NA
Net profit attributable to the Group	185.7	171.5	14.2	8.3%

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Consolidated balance sheet

TF1 MEDIA GLOBAL

ASSETS (€m)	30/06/07	31/12/06	30/06/06 ⁽¹⁾
Intangible fixed assets	162.4	158.3	180.6
Goodwill	505.0	505.2	482.7
Property, plant and equipment	151.8	153.0	155.7
Investments in associates	244.3	40.2	48.9
Other financial assets	680.3	657.1	21.7
Non current tax assets	54.0	56.4	52.7
Non current assets	1,797.8	1,570.2	942.3
Inventories	568.4	569.1	533.0
Trade and other debtors	1,192.4	1,278.7	1,296.9
Current tax assets	52.1	1.7	67.3
Derivative instruments	1.6	3.3	7.4
Cash and cash equivalents	92.6	275.2	269.9
Current assets	1,907.1	2,128.0	2,174.5
Assets of held-for-sale operations	-	-	643.6
Total assets	3,704.9	3,698.2	3,760.4

(1) In the balance sheet at June 30, 2006, TPS is not shown as a held-for-sale operation

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Consolidated balance sheet



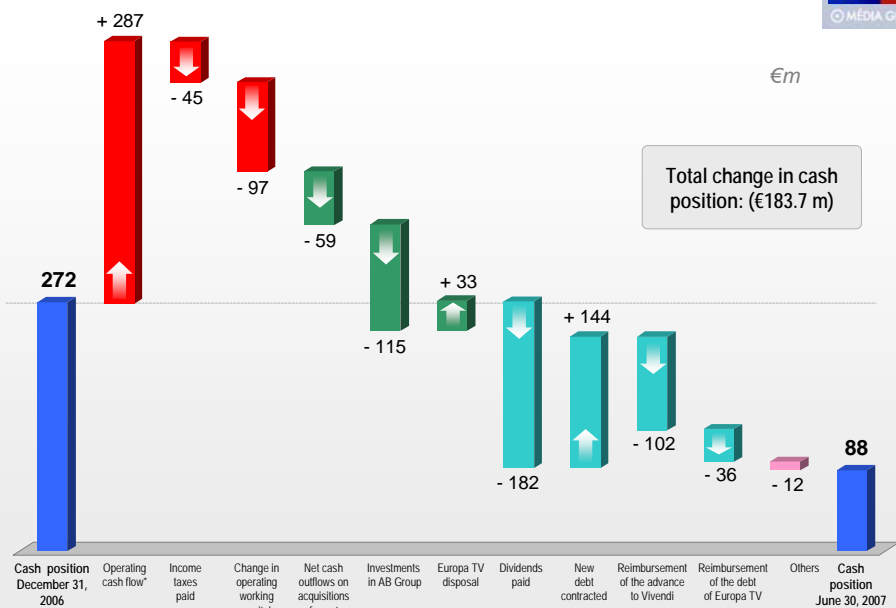
SHAREHOLDERS' EQUITY AND LIABILITIES (€m)	30/06/07	31/12/06	30/06/06 ⁽¹⁾
Shareholders' funds (attributable to the Group)	1,372.6	1,358.1	1,078.4
Minority interest	-	(0.1)	(0.8)
Shareholders' funds	1,372.6	1,358.0	1,077.6
Long term debt	493.8	505.6	543.8
Non current provisions	35.0	34.7	32.1
Non current tax liabilities	39.0	38.1	42.3
Non current liabilities	567.8	578.4	618.2
Short term debt	170.6	148.7	123.8
Derivative instruments	3.3	3.9	0.9
Trade and other creditors	1,441.2	1,554.5	1,430.0
Current tax liabilities	85.5	1.6	73.5
Current provisions	63.9	53.1	37.0
Current liabilities	1,764.5	1,761.8	1,665.2
Liabilities of held-for-sale operations	-	-	399.4
Total equity and liabilities	3,704.9	3,698.2	3,760.4
Financial net debt	571.7	378.5	495.2

(1) In the balance sheet at June 30, 2006, TPS is not shown as a held-for-sale operation

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Consolidated cash flow statement



*Before net interest expense and income taxes

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Consolidated cash flow statement



Cash flow statement summary (€m)	30/06/07	30/06/06	31/12/06
Net profit	185.7	171.6	452.3
Operating cash flow after cost of net debt and income taxes	286.5	263.8	393.0
Income tax paid	(44.8)	(58.4)	(112.0)
Change in operating working capital needs	(97.4)	(42.1)	42.4
Net cash inflow from operating activities	144.3	163.3	323.4
<i>Incl. held-for-sale operations</i>	-	8.7	-
Net cash inflow from investing activities	(155.3)	(50.3)	(135.4)
<i>Incl. held-for-sale operations</i>	-	(6.4)	-
Net cash inflow from financing operations	(172.7)	35.1	(33.8)
<i>Incl. held-for-sale operations</i>	-	(3.4)	-
Total change in cash position	(183.7)	148.1	154.2
<i>Incl. held-for-sale operations</i>	-	(1.1)	-
Cash position at beginning of period	271.8	117.6	117.6
Cash position at end of period	88.1	265.7	271.8

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Presentation to the analysts of the H1 2007 results

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