

INVESTOR PRESENTATION POST Q1 2019 RESULTS

LE GROUPE

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ACCELERATION OF TF1 GROUP'S CORE BUSINESS TRANSFORMATION BOOSTED BY 2 NEW ACTIVITIES

ACHIEVING A MORE BALANCED PORTFOLIO BY BOOSTING THE MODEL WITH CONTENT PRODUCTION AND DIGITAL





DRAMA





DOCUMENTARIES

ANIMATION





ENTERTAINMENT

TALK SHOWS









FTA CHANNELS



















OTHER BROADCASTING ACTIVITIES







OTHER ENTITIES







PUBLISHERS



iton LIVINGLY media

Doctissimo







BRAND SOLUTION AND SERVICES

MAGNETISM.









SOCIAL MEDIA E-COMMERCE



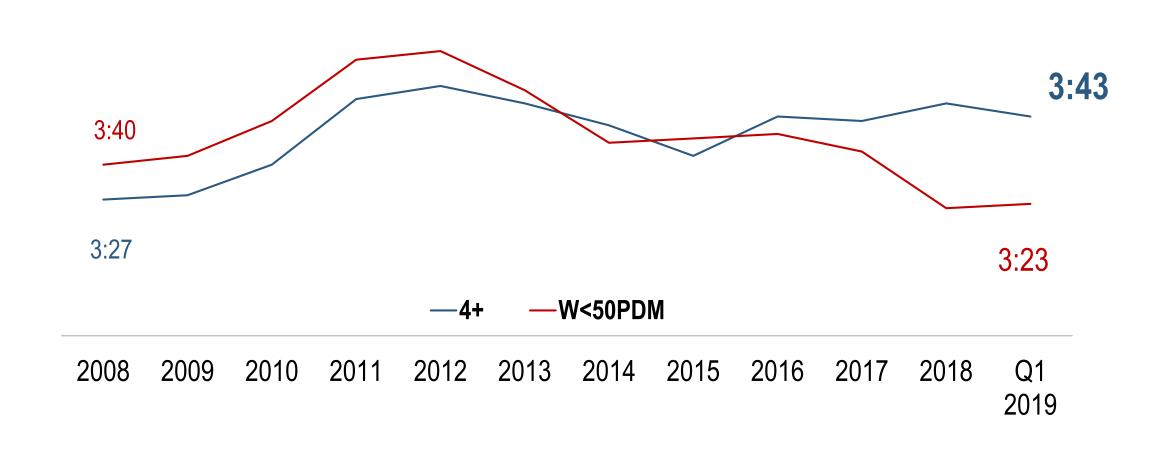


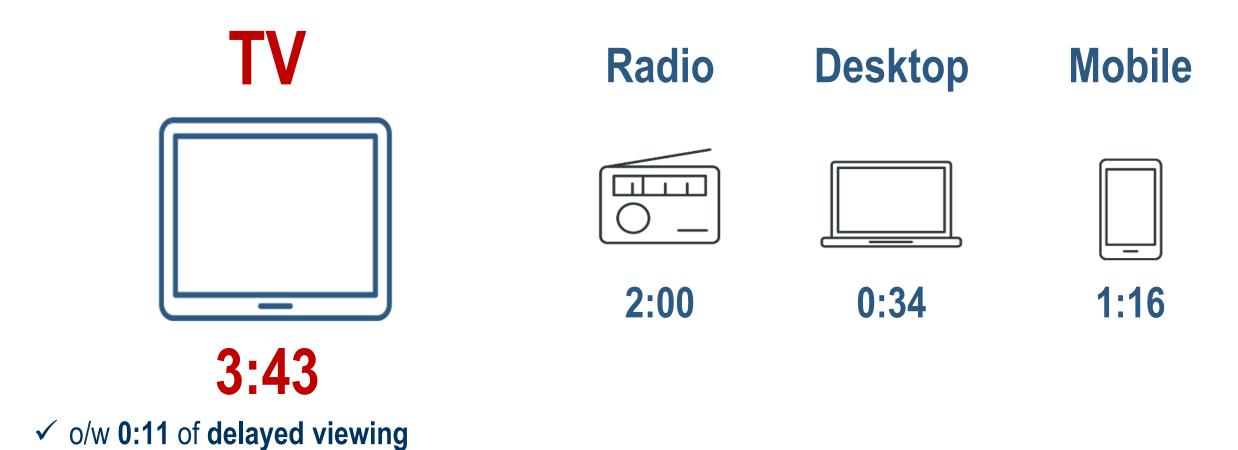
*Under review of the competitive authorities

1.1 THE FRENCH MEDIA MARKET IN A NUTSHELL

FRENCH PEOPLE WATCH NEARLY 4 HOURS OF TV A DAY







29 MILLION INDIVIDUALS REACHED DAILY BY THE GROUP'S CHANNELS





✓ o/w 0:10 of 3 screens and out-of-home

29 million people

NEW CONTENT CONSUMPTION- ZOOM 15-24 YEARS OLD



YOUTUBE

FACEBOOK

TELEVISION







VIDEO TIME/DAY

0:37

0:04

1:09

....

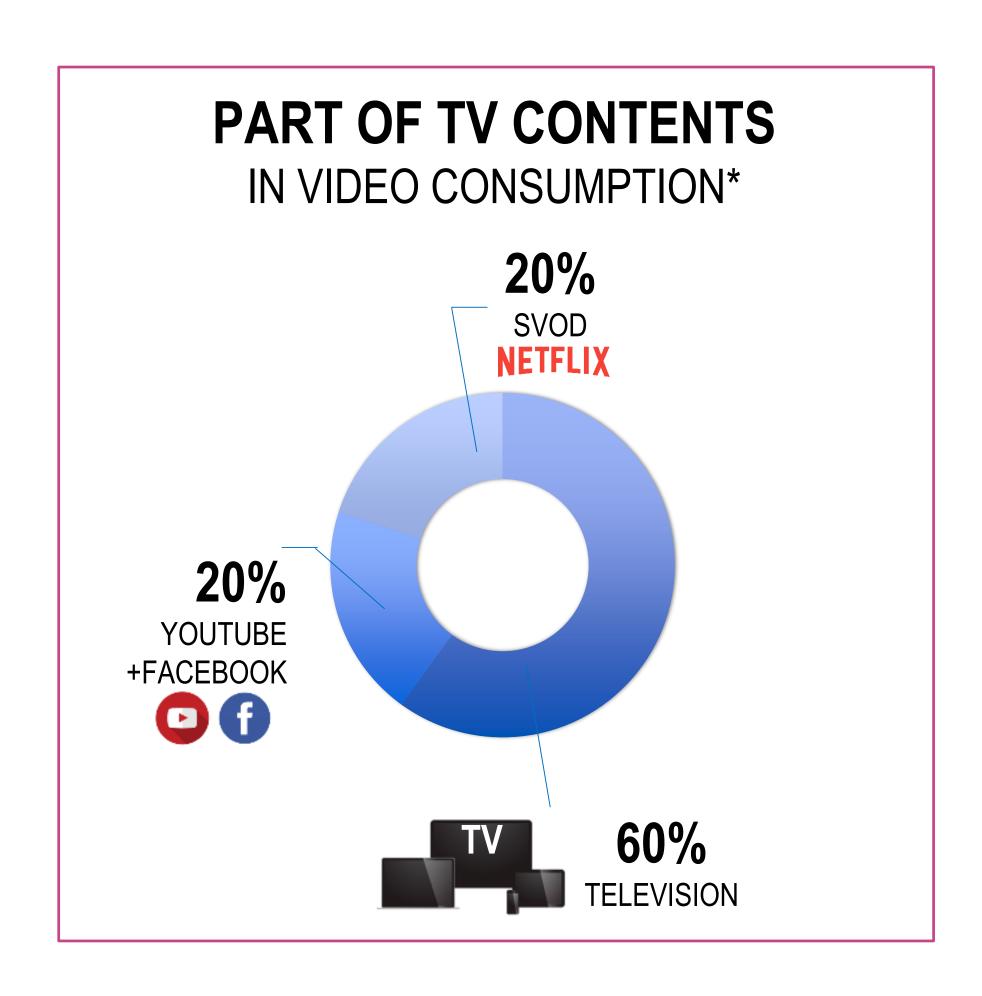
o/w 0:08 of live digital

REACH/DAY

60%

49%

38%

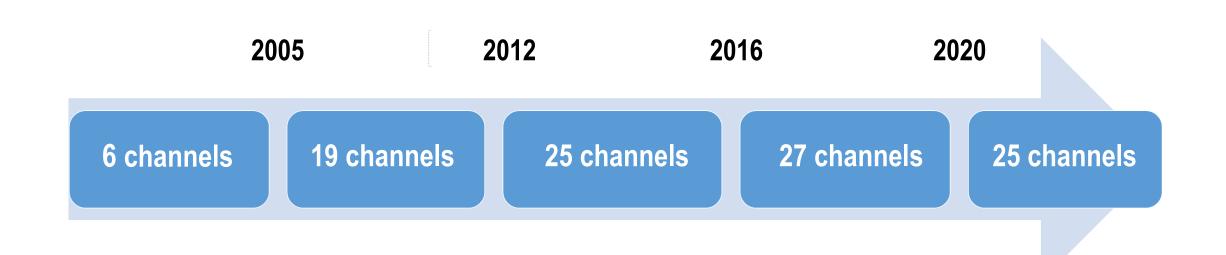


THE FRENCH TV SECTOR COULD BENEFIT FROM MORE CONSOLIDATION



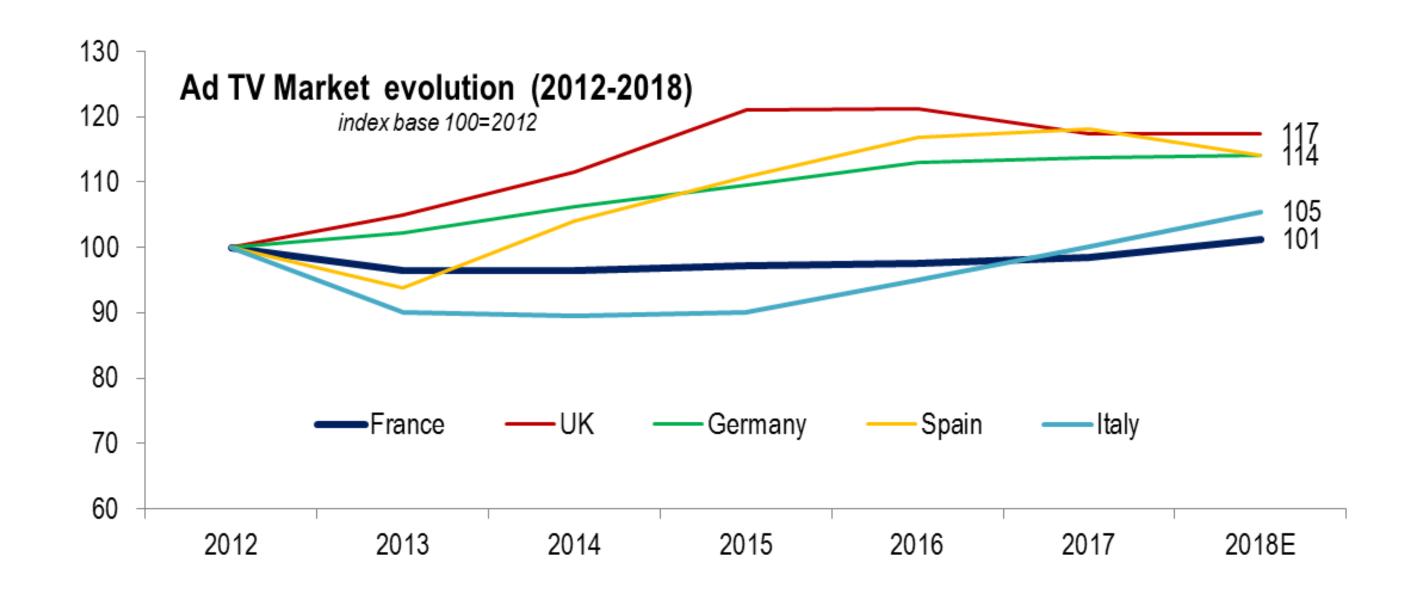
Potentially, a positive change in the competitive environment

- 2 channels (France 4 and France Ô) to be potentially switched off by mid 2020
- Buy-out of Lagardère channels by M6



FRANCE IS STILL UNDERINVESTED IN TV ADVERTISING

AD TV MARKET (PER INHABITANT)	2018E
	77£
	67€
	56€
	51€
	45€



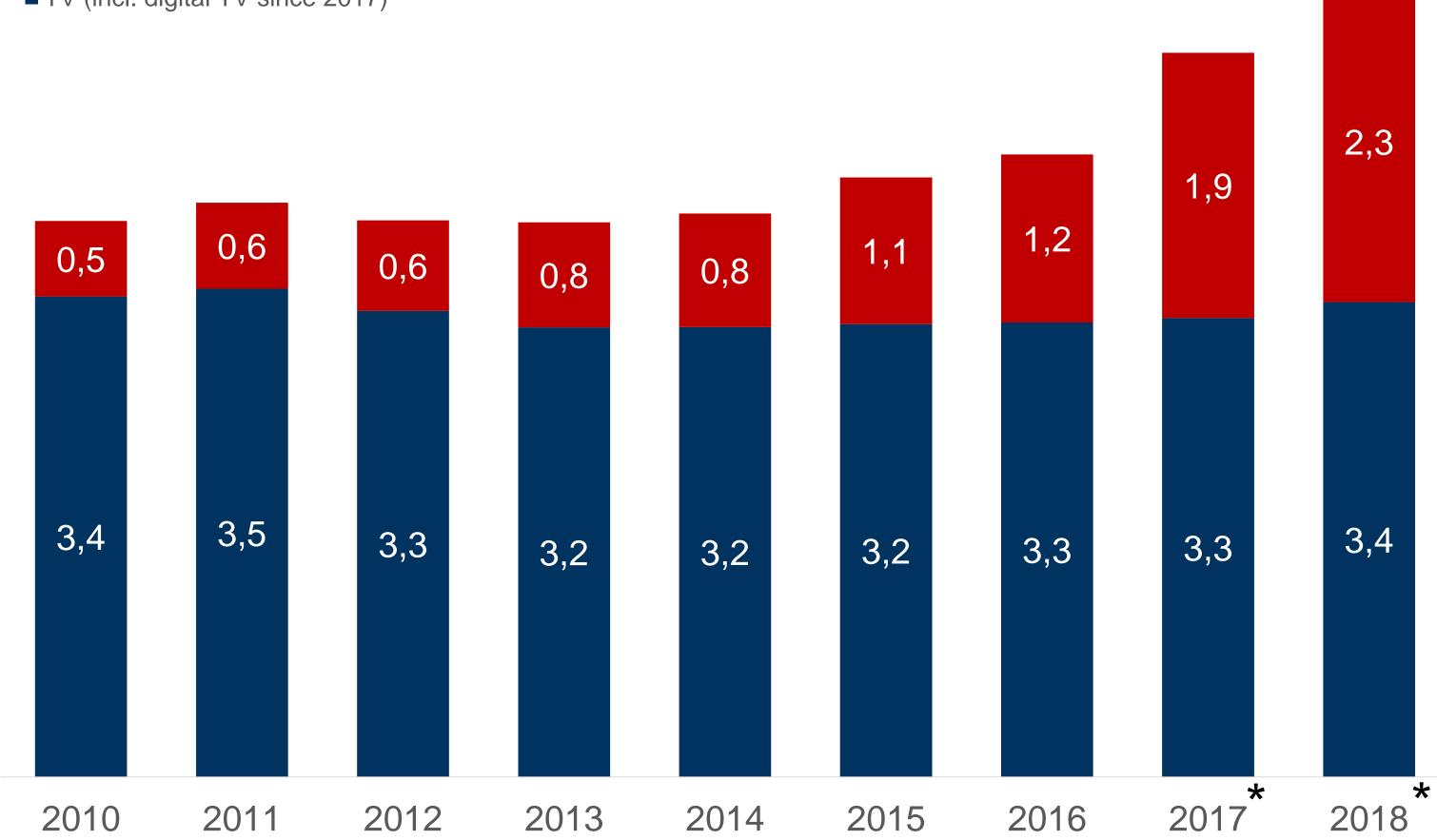
FRENCH NET ADVERTISING MARKET



EVOLUTION OF TV AND DIGITAL ADVERTISING MARKET (€ BILLION)





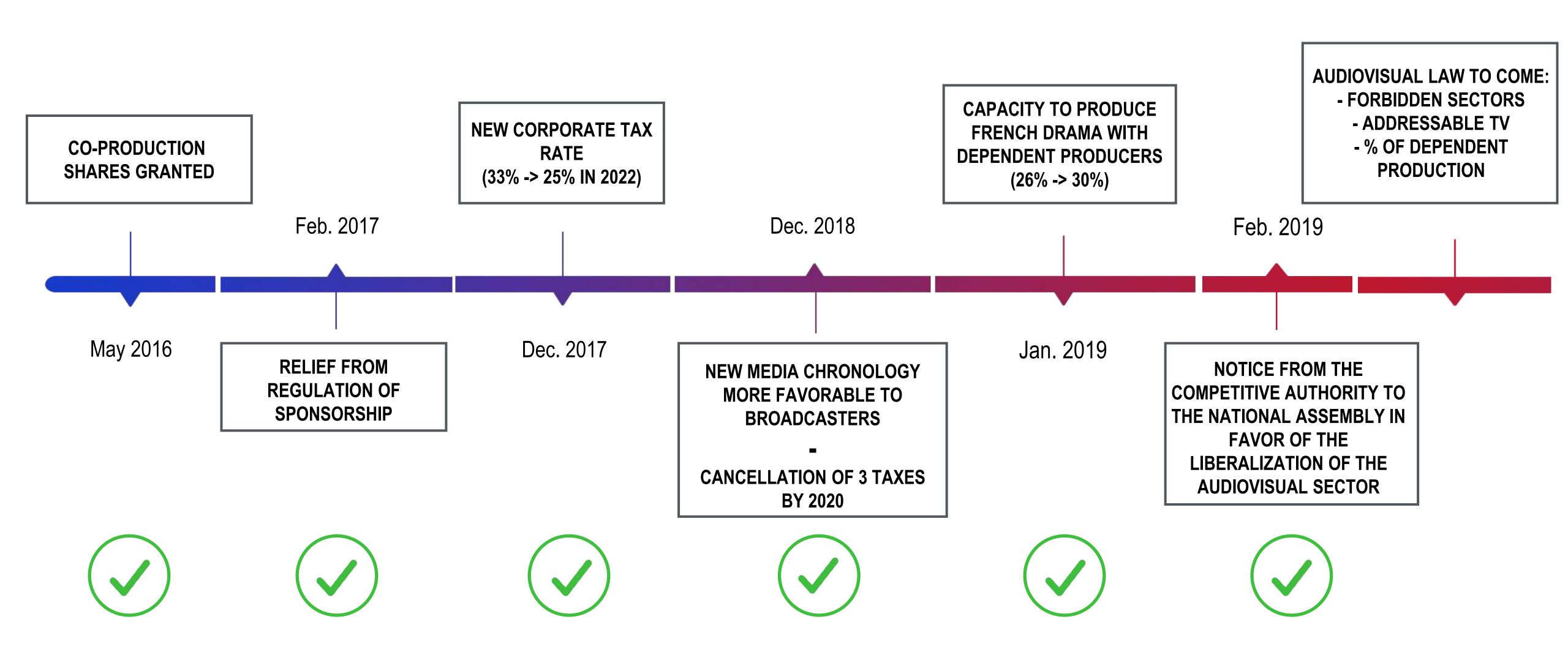


Media net ad revenue (€bn)	2017 *	2018 *
DIGITAL	4.0	4.6
-Search	2.1	2.3
-Display	1.2	1.6
-Others	0.7	0.7
TV (incl. digital TV)	3.3	3.4
PRESS	2.3	2.2
OUTDOOR ADVERTISING	1.2	1.2
RADIO	0.7	0.7
CINEMA	0.1	0.1
Total	11.6	12.2

SOURCE: IREP

POSITIVE IMPACTS OF CHANGES IN REGULATION MAKING US CONFIDENT FOR THE FUTURE



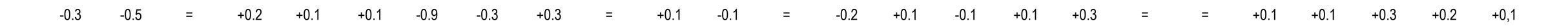


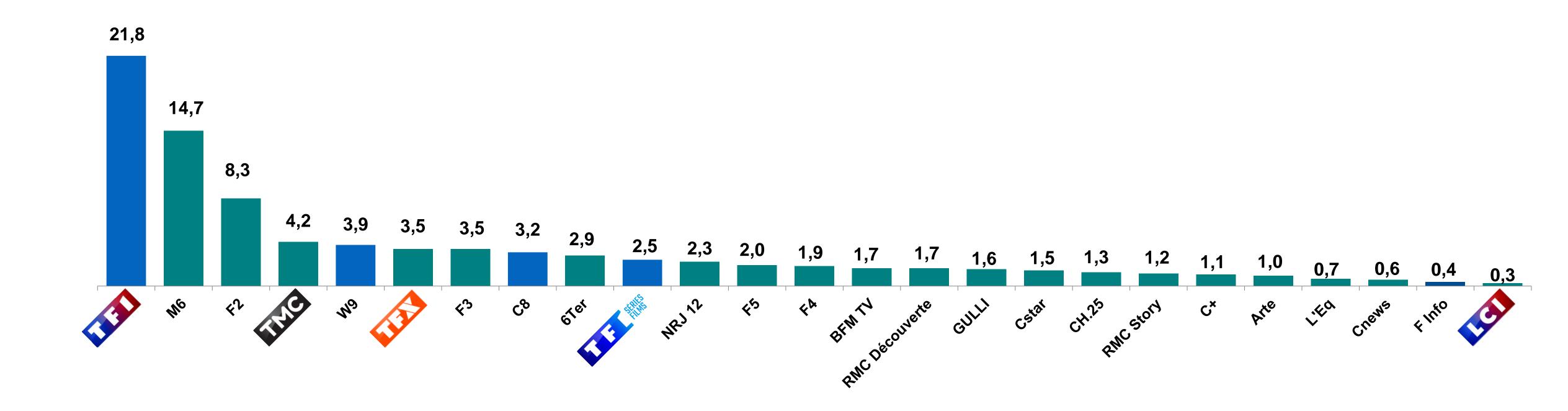
1.2 A UNIQUE POSITION AS A LEADER IN EUROPE

SHARE OF VIEWING AMONG W<50PDM – Q1 2019



Audience share Q1 2019 vs. Q1 2018 (%)

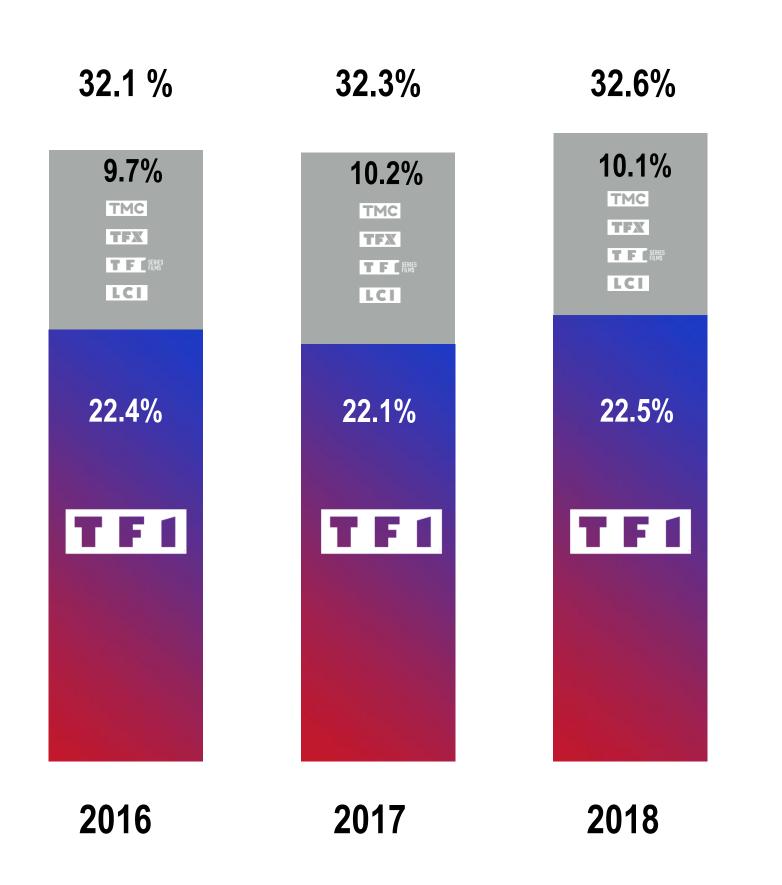


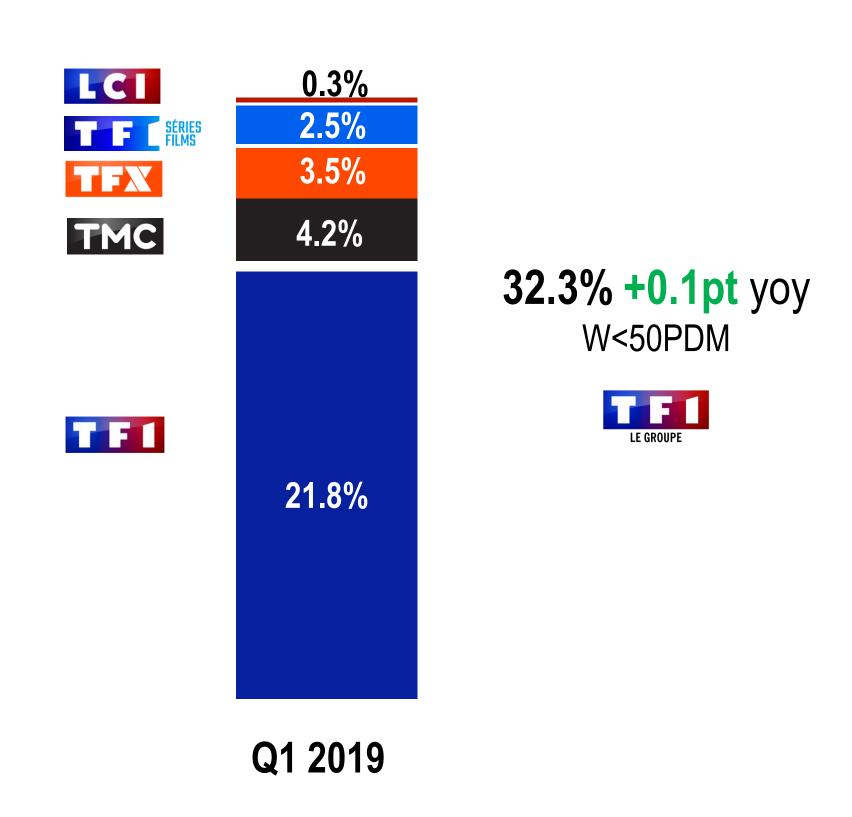


SOURCE: MÉDIAMÉTRIE – MÉDIAMAT



A HIGH GROUP AUDIENCE SHARE OF COMMERCIAL TARGET (≈33% OF THE W<50PDM) UNRIVALLED REACH OF THE TF1 CHANNEL (≈ 22% OF AUDIENCE SHARE)



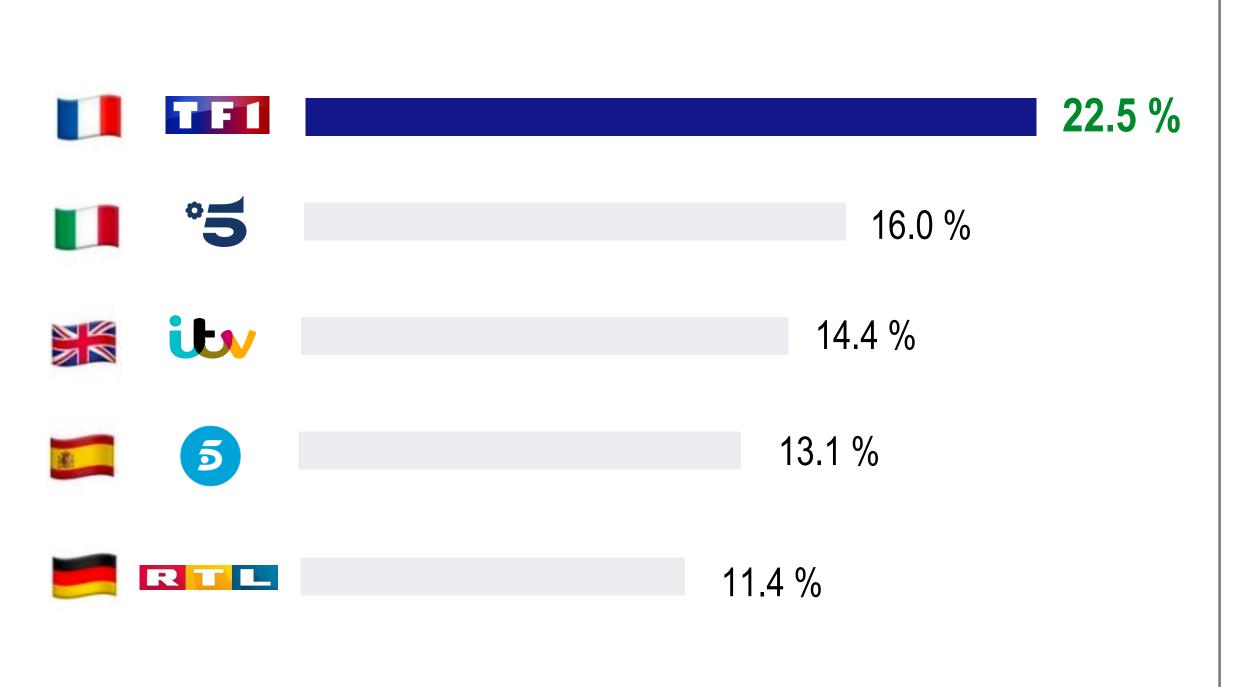


BEST AUDIENCE SHARE IN EUROPE



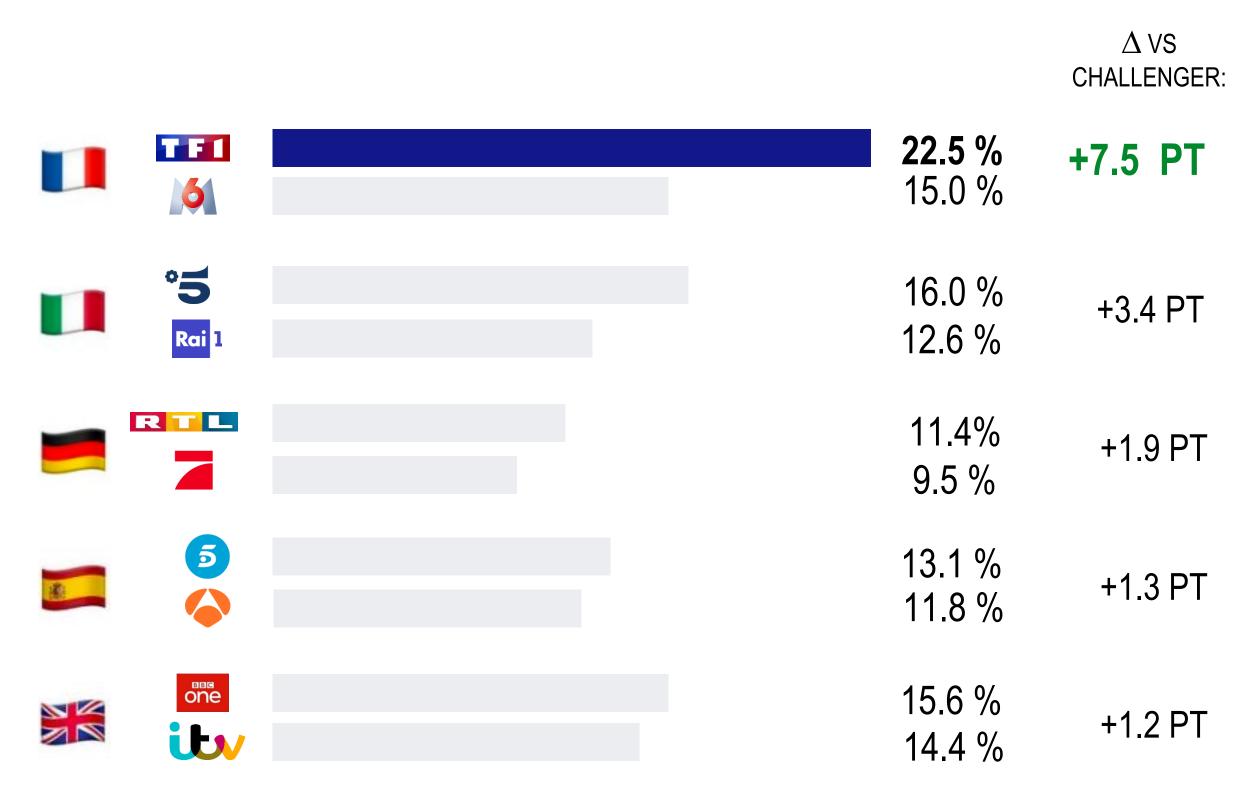
LARGEST MARKET SHARE OF ANY PRIVATE SECTOR EUROPEAN TV CHANNEL

(% 2018 audience share of commercial target)



UNRIVALLED LEAD IN EUROPE OVER #2

(% 2018 audience share of commercial target)



UNIQUE VARIETY OF PREMIUM CONTENT: 91 OUT OF 100 BEST RATINGS IN 2018



Success in all genres: French Drama, News, Entertainment, Sport, Movies, US Series

Capacity to attract new talents (eg: A. Chabat Burger Quiz, C. Combal QVGDM)

Continuous innovation in content: 27 new brands were launched in 2018 with a high success rate

FRENCH DRAMA

#1 - 42/50
BEST RATINGS IN 2018

NEWS

#1 - 48/50
BEST RATINGS IN 2018

ENTERTAINMENT

#1 - 43/50
BEST RATINGS IN 2018

SPORT

#1 - 42/50
BEST RATINGS IN 2018

MOVIES

#1 - 43/50
BEST RATINGS IN 2018

US SERIES

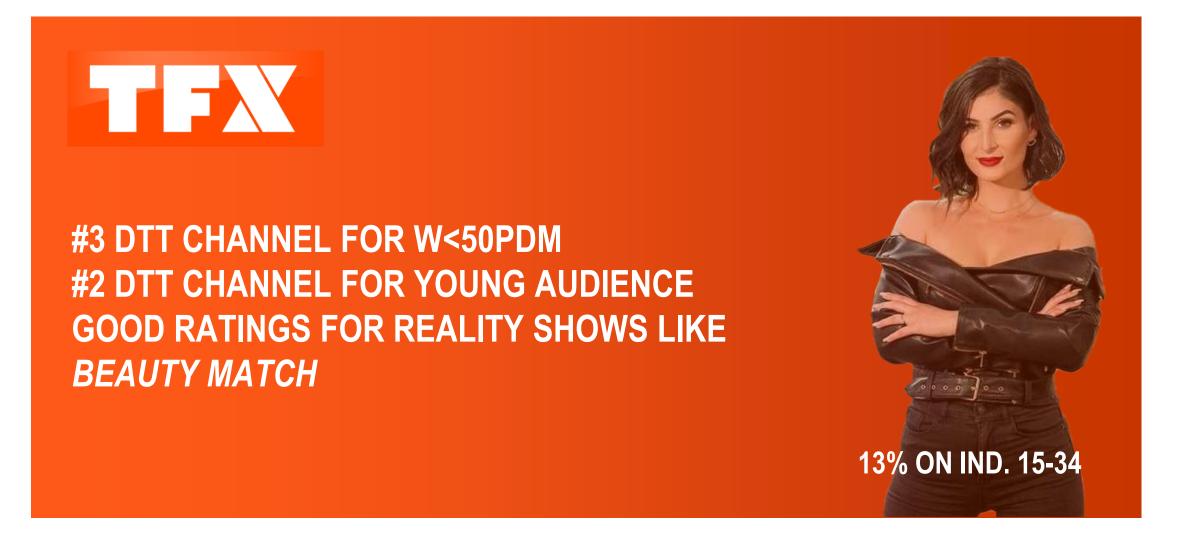
#1 - 49/50
BEST RATINGS IN 2018



A CLEAR LEADER IN DTT: 10.1% OF W<50PDM IN 2018











SOURCE: MÉDIAMÉTRIE

"DIRECT TO CONSUMER" STRATEGY FOR A PERSONALISED TV EXPERIENCE





1,4BN VV IN 2018

+9% YoY

RECORD AUDIENCES FOR MYTF1 IN 2018

NEW MYTF1 EXPERIENCE LAUNCHED IN 2019

TOWARDS A FULL RANGE OF USER EXPERIENCES AND BUSINESS MODELS



LEADER ON IPTV

LEADER ON OTT MULTI SCREENS

23 M LOGINS



VIA ISP ROUTERS
VIA OTT



EXPERIENCE CUSTOMIZATION







- REPLAY
- SNACKING

AD SALES



ADDITIONAL SERVICES

- BINGE
- START-OVER
- EXCLUSIVITIES

REVENUES FROM OPERATORS AND AD SALES

TO COME Salto



1.3 A NEW BROADCASTING BUSINESS MODEL

OUR KNOW-HOW: BUILDING A UNIQUE MOMENTUM TO PULL IN MORE VIEWERS BOTH LINEAR AND NON-LINEAR...



OUTSTANDING CONTENT

Exclusive content
Unique rendez-vous



FRESH & LOCAL

Must-see prime-time French Drama
Renewal of the established franchises

ATTRACTIVE SPORTING EVENTS

2 World Cups and 2 World Championships in 2019









...TO GENERATE MORE ADVERTISING OPPORTUNITIES



1/ MORE NON-LINEAR CONSUMPTION IMPLIES NEW DIGITAL AD INVENTORIES

2/ ATTRACTING NEW ADVERTISERS

EXPANSION OF THE CLIENT BASE IN 2018: 233 NEW CLIENTS NOW OVER 1,000 CLIENTS IN TOTAL

DIVERSIFICATION OF THE CLIENT BASE: FOCUS ON SMALL AND MEDIUM ENTREPRISES Through a simplified and disintermediated selling process (La Box Entreprises)



ONLINE GIANTS SPEND MORE & MORE ON TV ADVERTISING +20% / year on average 2016-2018

















A NEW BUSINESS MODEL

1/ BUILDING ON THE LINEAR TV AD MARKET

2/ NEW INCREMENTAL REVENUES STREAMS:

> NON LINEAR AD REVENUES

+20% / year on average 2016-2018



> NEW REVENUES FROM OPERATORS

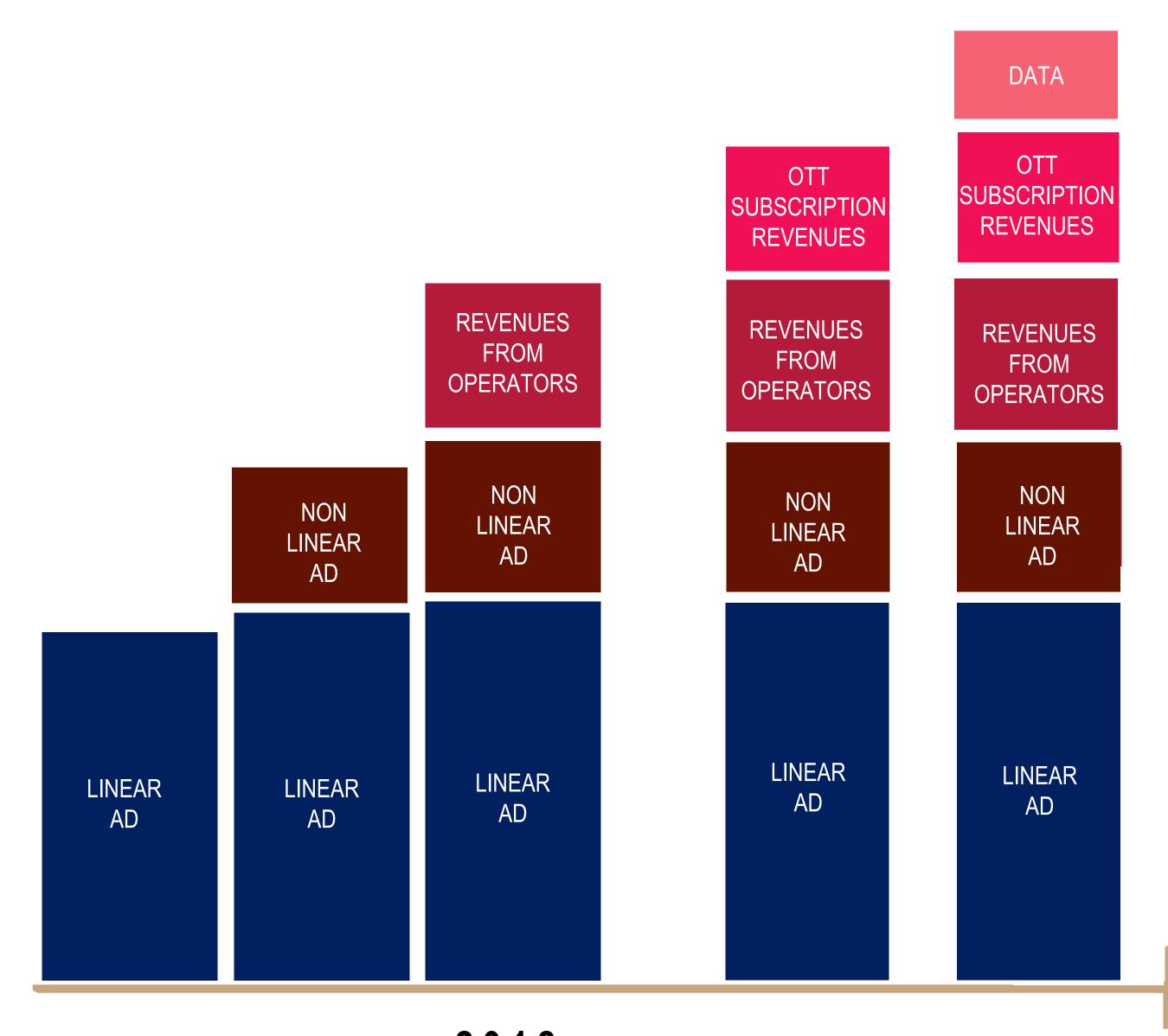


3/ OVER THE NEXT FEW YEARS, REVENUES SHOULD INCREASE WITH

- > OTT SUBSCRIPTION REVENUES
- > MONETIZATION OF DATA

WE KEEP ON TRANSFORMING OUR MODEL

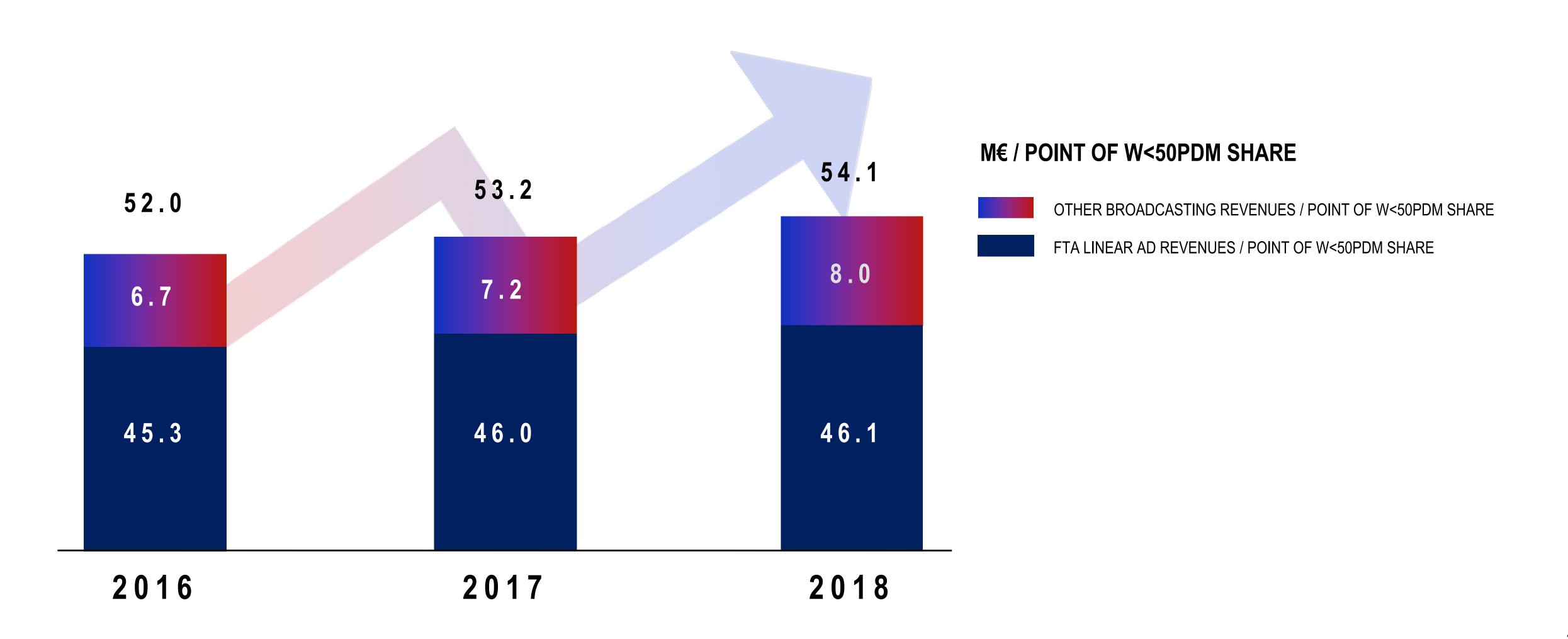




2018

MONETIZATION OF OUR CONTENT IS ALREADY INCREASING









BROADCASTING SEGMENT	2016	2017	2018	CAGR 16-18
FTA LINEAR AD REVENUES	1,455	1,485	1,502	+1.6%
OTHER REVENUES	215	233	262	+10.5%
TOTAL REVENUES	1,670	1,718	1,764	+2.8%
COST OF PROGRAMMES	1,007	984	1,014	
CURRENT EBIT	8 8	143	150	
CURRENT EBIT %	5.2%	8.3%	8.5%	

- OTHER BROADCASTING REVENUES (NON LINEAR AD + OPERATORS REV.) GROWING 10.5% / YEAR ON AVERAGE
- TOTAL BROADCASTING REVENUES GROWING 2.8% / YEAR ON AVERAGE
- BETTER CIRCULATION OF PROGRAMMES COMBINED WITH RENEGOTIATIONS FACILITATE CONTROL OF PROGRAMMING COSTS
- AN IMPROVING MARGIN RATE OF THE BROADCASTING SEGMENT



1.4 CONTENT PRODUCTION (NEWEN) AND DIGITAL (UNIFY) 2 NEW GROWTH AREAS



NEULEN ADDITIONAL GROWTH OPPORTUNITIES

MORE THAN EVER, CONTENT IS KING

A VARIABLE COST MODEL

LONGER ECONOMIC CYCLES (C.18 MONTHS): MORE VISIBILITY THROUGH BACKLOG MANAGEMENT

EXPANSION AND DIVERSIFICATION OF THE CLIENT BASE

GEOGRAPHICAL EXPANSION: NETHERLANDS, DENMARK, BELGIUM



1/ THE ONLY PRODUCER IN THE FRENCH MARKET DELIVERING TWO HIGH-PERFORMING DAILY SOAPS

UP TO 8M TV VIEWERS EVERY EVENING

2/ THE ONLY PRODUCER IN THE FRENCH MARKET TO WORK ON SERIES FOR INTERNATIONAL PLATFORMS

DEUSTCH-LES-LANDES FOR AMAZON **OSMOSIS** FOR NETFLIX **ARES** FOR NETFLIX (PUPKIN) TO BE DELIVERED Q3 2019

- 3/ GOOD PERFORMANCE IN 2018 AND VERY PROMISING FORECASTS INCREASED ACTIVITY (>10%) IN 2018 THANKS TO:
 - BUSINESS WITH NEW CLIENTS INCLUDING INTERNATIONAL PLATFORMS
 - INCREASE IN REVENUES GENERATED BY OUR ANIMATION STUDIO (BLUE SPIRIT)
 - FIRST IMPACTS OF EXTERNAL GROWTH (PUPKIN)
 - MORE VISIBILITY FOR 2019 AND BEYOND WITH A BACKLOG OF C.1,000 HOURS





BRINGING TOGETHER OUR NEW DIGITAL ACTIVITIES TO UNLOCK **REVENUES SYNERGIES**



Unify now unites our digital companies around 3 activities with strong brands



BRAND SOLUTIONS AND SERVICES

MAGNETISM STUDIO7

vertical station





SOCIAL MEDIA E-COMMERCE



Joyce.fr





Unify A NEW GROWTH AREA

WITH A PRESENCE IN 10 COUNTRIES AND MORE THAN 100M UV EVERY MONTH, THE UNIFY OFFER HAS REACHED A SIGNIFICANT SIZE

DIVERSIFICATION OF REVENUE STREAMS:

> DATA & TECHNO
A step ahead with programmatic





> SUBSCRIPTION MODEL WITH SOCIAL E-COMMERCE Low churn rate Global scalability



ADVERTISING SALES SYNERGIES BETWEEN UNIFY AND OUR TV ACTIVITIES





1.5 A SOLID FINANCIAL STRUCTURE ENHANCED BY NEW OPPORTUNITIES



1/ IMPROVING OUR PROFITABILITY

DOUBLE-DIGIT PROFITABILITY TARGET AS OF 2019 REITERATED

2/ A ROBUST BALANCE SHEET

STRONG CASH FLOW GENERATION

€m	2016	2017	2018
NET CASH GENERATED BY OPERATING ACTIVITIES	229	269	363

Q1 2019	CHG YoY
145	x 1.9

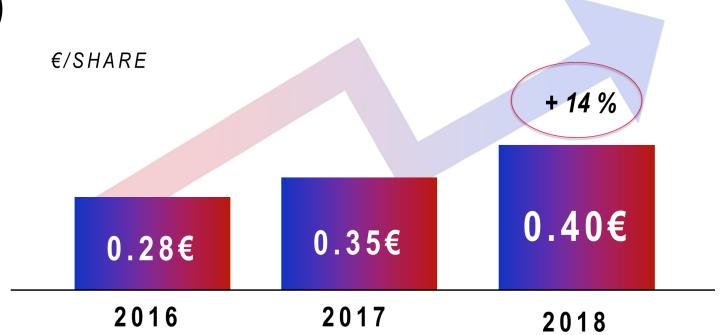
NET CASH SURPLUS (33.5 €m AT END MARCH 2019*) AND HIGH LEVERAGE CAPACITY (1 €BN UNUSED CREDIT LINES)

*excl. lease obligations



3/ CONSISTENT DIVIDEND DISTRIBUTION: [60%-80%] OF NET PROFIT

- 2018: 65% OF THE NET PROFIT (LAST 10 YEARS AVERAGE FOR THE ORDINARY DIVIDEND)
- 0.40€ (+14% VERSUS 2017)



4/ A RATIONAL MANAGEMENT OF ASSETS

- DISPOSALS: AB GROUP, DVD ACTIVITY, TELESHOPPING (HOME SHOPPING BUSINESS)
- STRONG TRACK RECORD OF ACQUISITIONS FOR:
 - NEWEN: TUVALU, NIMBUS, PUPKIN, DE MENSEN
 - UNIFY: AUFEMININ, DOCTISSIMO, VERTICAL STATION, GAMNED!, MAYANE, TF1 DIGITAL FACTORY, STUDIO71

5/ BBB+ RATING

• S&P: BBB+ RATING WITH UPGRADE OF THE OUTLOOK FROM "NEGATIVE" TO "STABLE" (JUNE 2018)



1.6 OUR CSR ACTIONS



A UNIQUE BRAND HIGHLIGHTING OUR CSR ACTIONS

BRINGING TOGETHER THE INITIATIVES OF THE CHANNELS, THE COMPANY AND TF1 FOUNDATION

Solidarity







€38.5m in 2018 recognition of donations

Diversity

- Diversity Label renewed
- > TF1 Foundation: promotion of occupational integration for youth from deprived neighborhoods
- ➤ Numerous **Disability/Diversity** initiatives
- > Action plan to improve the role women play in news

Sustainable company

- ➤ Ushuaïa TV
- **➤ ISO 50 001 certification**
- ➤ Positive innovation

EXPANDING OUR RANGE OF ACTIONS THROUGH TOUCHSTONE PARTNERSHIPS

Sport Dans la Ville



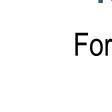
Committed to helping disadvantaged boys and girls through sport

Le Projet Moteur!



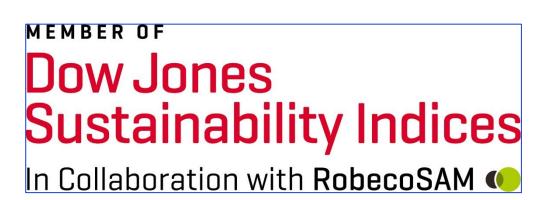
Giving young people opportunity to express themselves through video

Respect Zone



For respect in digital forums

CONTINUED GOOD PERFORMANCES IN NON-FINANCIAL RANKINGS









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Q1 2019 FINANCIAL STATEMENTS

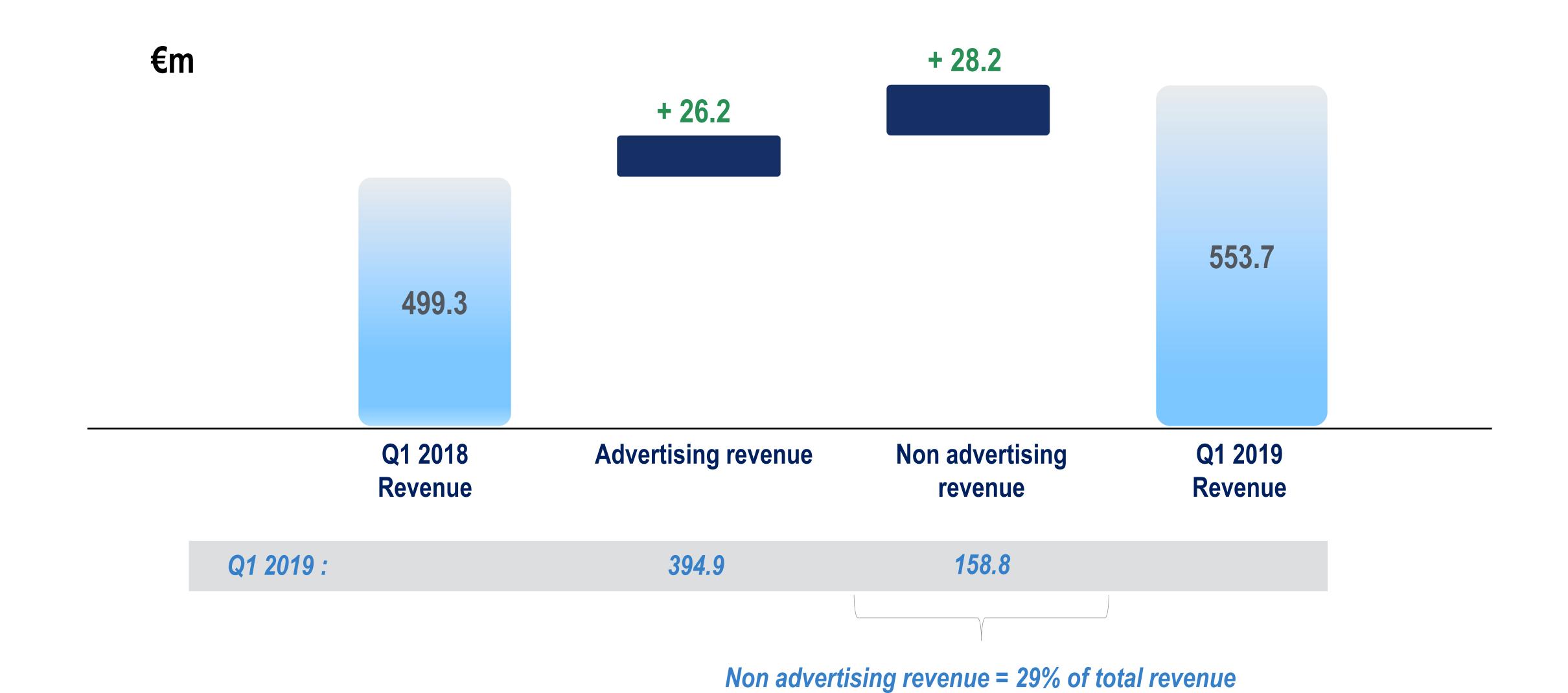




€m	Q1 2019	Q1 2018	CHG. €M	CHG. %
BROADCASTING	419.7	402.3	17.4	4.3%
Advertising revenue	375.7	366.3	9.4	2.6%
Other revenue	44.0	36.0	8.0	22.2%
STUDIOS & ENTERTAINMENT	93.5	97.0	(3.5)	-3.6%
Production / sale of audiovisual rights	55.4	62.5	(7.1)	-11.4%
Revenue from games, music, live shows & home shopping	38.1	34.5	3.6	10.4%
DIGITAL	40.5	N/A	40.5	N/A
Web publishing (digital content, social e-commerce)	30.6	-	30.6	N/A
Other revenue (digital marketing)	9.9	-	9.9	N/A
TOTAL REVENUE	553.7	499.3	54.4	10.9%

EXCLUDING THE EFFECT OF CHANGES IN STRUCTURE, Q1 2019 REVENUE GROWTH IS +3.7%.

TRENDS IN Q1 2019 CONSOLIDATED REVENUE

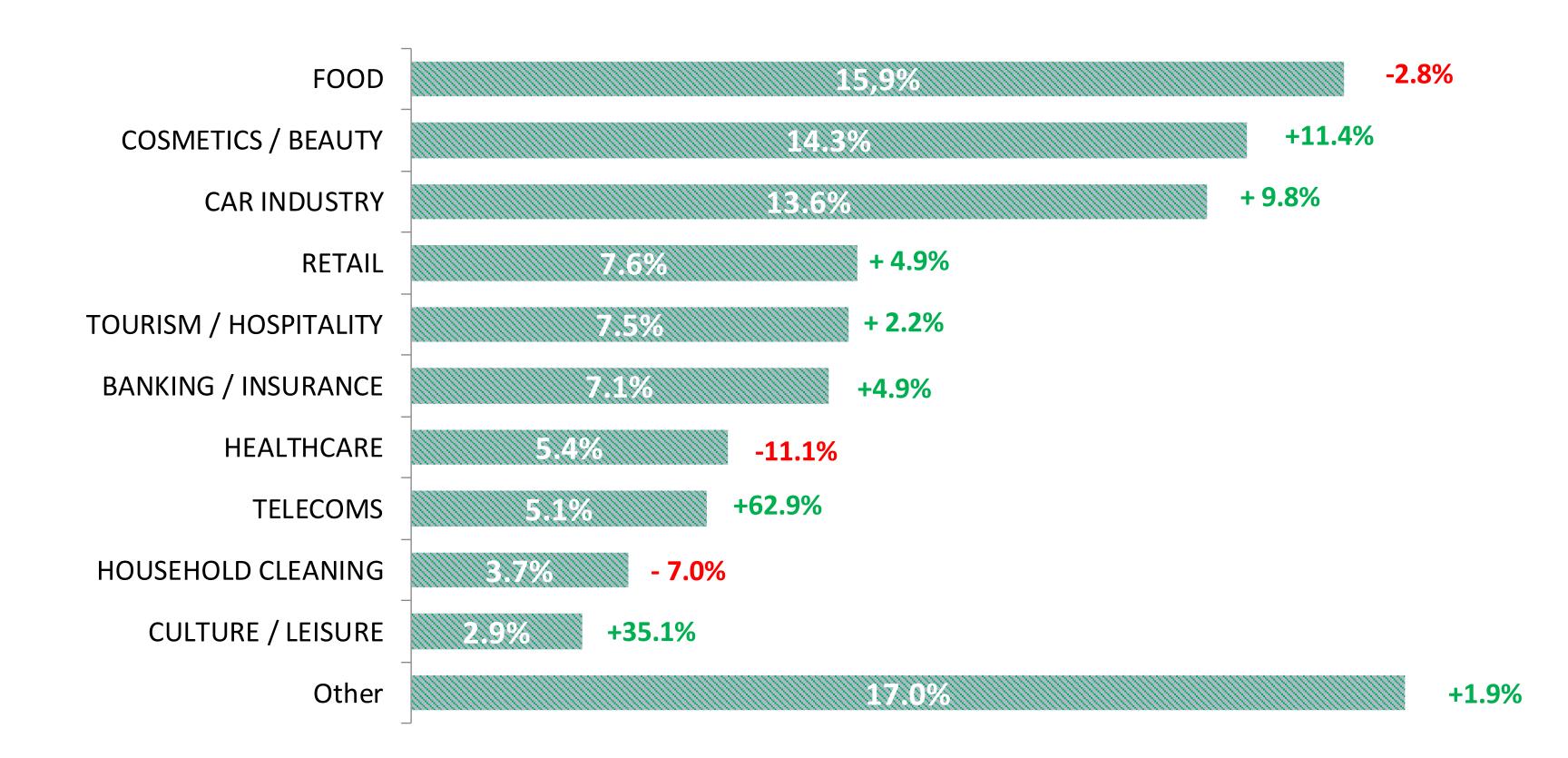


UNDER IFRS 16 NORM

vs 26% in Q1 2018











€m	Q1 2019	Q1 2018	CHG. €M	CHG. %
Entertainment	71.2	66.8	4.4	6.6%
TV dramas/TV movies/Series/Theatre	77.9	81.8	(3.9)	-4.8%
News	35.1	34.6	0.5	1.5%
Movies	26.2	34.3	(8.1)	-23.5%
Youth	2.4	2.3	0.1	5.7%
Sports	9.3	10.2	(0.9)	-8.5%
TOTAL PROGRAMMING COSTS	222.1	230.0	(7.9)	-3.4%

INCOME STATEMENT



€m	Q1 2019	Q1 2018	CHG. €M	CHG. %
CONSOLIDATED REVENUE	553.7	499.3	54.4	10.9%
Total costs of programmes	(222.1)	(230.0)	7.9	-3.4%
Other charges, depreciation, amortization, provision	(268.7)	(230.3)	(38.4)	16.7%
CURRENT OPERATING PROFIT	62.9	39.0	23.9	61.3%
CURRENT OPERATING MARGIN	11.4%	7.8%	-	+3.6pts
Other operating income and expenses	-	(5.7)	5.7	N/A
OPERATING PROFIT	62.9	33.3	29.6	x1.9
Cost of net debt	(1.4)	(1.4)	0.0	0,0%
Other financial income and expenses	(0.6)	(0.1)	(0.5)	N/A
Income tax expense	(20.5)	(7.5)	(13.0)	N/A
Share of profits / (losses) of associates	(0.1)	0.2	(0.3)	N/A
Net profit from continuing operations	40.3	24.5	15.8	x1.7
Post-tax profit from discontinued/held-for-sale operations	-	-	N/A	N/A
NET PROFIT	40.3	24.5	15.8	x1.7
Net profit attribuable to the Group	40.6	24.6	16.0	x1.7
Attribuable to non-controlling interests	(0.3)	(0.1)	(0.2)	N/A



CURRENT OPERATING PROFIT PER SEGMENT

€m	Q1 2019	Q1 2018	CHG. €M	CHG. %
BROADCASTING	49.9	26.7	23.2	86.9%
Margin	11.9%	6.6%	_	+5.3pts
STUDIOS & ENTERTAINMENT	13.1	12.3	0.8	6.5%
Margin	14.0%	12.7%	_	+1.3pts
DIGITAL	(0.1)	_	(0.1)	_
Margin	-0.3%	-	-	-
CURRENT OPERATING PROFIT	62.9	39.0	23.9	61.3%
Margin	11.4%	7.8%	_	+3.6pts

40





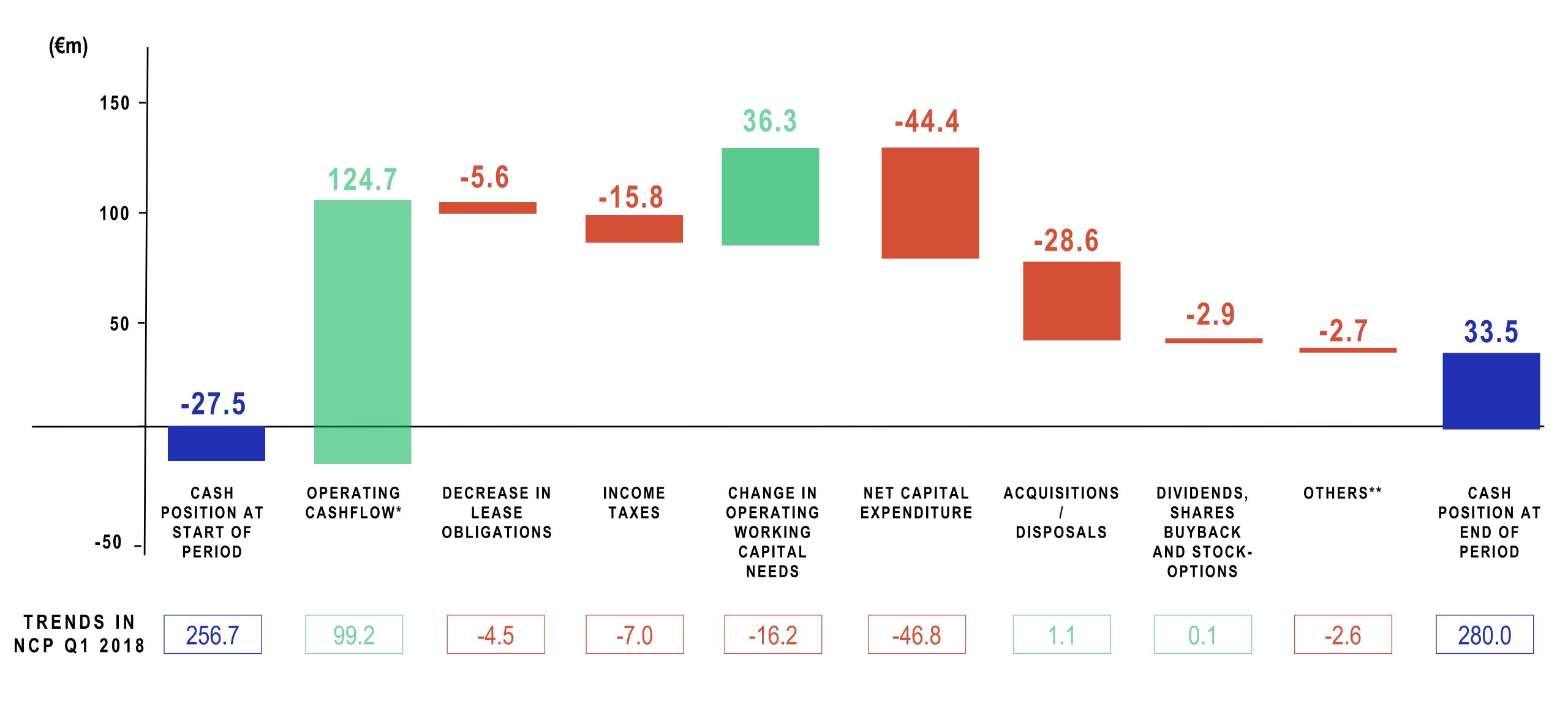
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CONSOLIDATED ASSETS €m	MARCH 31 ST 2019	DEC. 31 ST 2018	CHG. €M
Total non-current assets	1,473.2	1,455.4	17.8
Total current assets	1,856.6	1,799.9	56.7
TOTAL ASSETS	3,329.8	3,255.3	74.5
Net cash (+)	33.5	(27.5)	61.0
Net cash (+) / Net debt (-) including leasing obligations	(69.6)	(130.9)	61.3
CONSOLIDATED LIABILITIES €m	MARCH 31 ST 2019	DEC. 31 ST 2018	CHG. €M
Total shareholders' equity	1,598.9	1,575.2	23.7
shareholders' equity attribuable to the Group	1,598.8	1,574.6	24.2
Total non-current liabilities	323.3	296.5	26.8
Total current liabilities	1,407.6	1,383.6	24.0
TOTAL LIABILITIES & SHAREHOLDERS' EQUITY	3,329.8	3,255.3	74.5

UNDER IFRS 16 NORM

TRENDS IN Q1 2019 NET CASH POSITION (excl. lease obligations)







3 OUTLOOK

OUTLOOK: GUIDANCES REITERATED

2019

AT GROUP LEVEL

DOUBLE-DIGIT

CURRENT OPERATING MARGIN

2019 - 2020

AT GROUP LEVEL

AVERAGE ANNUAL TOTAL COST

OF PROGRAMMES

AT 990 M€

FOR THE 5 FTA CHANNELS

2021

DIGITAL SEGMENT

REVENUE ≥ 250 M€

EBITDA % ≥ 15%

-

AT GROUP LEVEL

ROCE 2021 > ROCE 2018



4 APPENDIX





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€m	FY2018	FY2017	CHG. €M	CHG. %
BROADCASTING	1,763.7	1,717.6	46.1	2.7%
TV ADVERTISING ON FREE-TO-AIR CHANNELS	1,501.9	1,484.6	17.3	1.2%
STUDIOS & ENTERTAINMENT	408.6	414.8	(6.2)	-1.5%
DIGITAL*	116.0		116.0	N/A
TOTAL REVENUE	2,288.3	2,132.4	155.9	7.3%

^{*}INCLUDING AUFEMININ GROUP CONSOLIDATED SINCE MAY 2018

EXCLUDING THE EFFECT OF CHANGES IN STRUCTURE, FY2018 REVENUE GROWTH IS +1.9%.





€m	FY2018	FY2017	CHG. €M	CHG. %
VARIETY / GAMESHOWS / MAGAZINES	238.5	273.9	(35.4)	-12.9%
DRAMA / TV MOVIES / SERIES / PLAYS	348.2	325.2	23.0	7.1%
SPORTS (EXCL.MAJOR SPORTING EVENTS)	47.1	59.2	(12.1)	-20.4%
NEWS (INCL. LCI)	136.7	142.5	(5.8)	-4.1%
FILMS	159.0	169.0	(9.9)	-5.9%
CHILDREN'S PROGRAMMES	13.0	14.2	(1.2)	-8.6%
				4.00/
TOTAL EXCL. SPORTING EVENTS	942.5	983.9	(41.4)	-4.2%
MAJOR SPORTING EVENTS	71.7	-	71.7	-
TOTAL INCL. SPORTING EVENTS	1,014.2	983.9	30.3	3.1%

INCOME STATEMENT



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€m	FY2018	FY2017	CHG. €M	CHG. %
CONSOLIDATED REVENUE	2,288.3	2,132.4	155.9	7.3%
TOTAL COSTS OF PROGRAMMES	(1,014.2)	(983.9)	(30.3)	3.1%
OTHER CHARGES, DEPRECIATION, AMORTIZATION, PROVISION	(1,078.4)	(962.8)	(115.6)	12.0%
CURRENT OPERATING PROFIT	195.7	185.7	10.0	5.4%
CURRENT OPERATING MARGIN	8.6%	8.7%	-	-0.1PT
OTHER OPERATING INCOME AND EXPENSES	(22.0)	(23.3)	1.3	-5.6%
OPERATING PROFIT	173.7	162.4	11.3	7.0%
COST OF NET DEBT	(2.0)	(1.5)	(0.5)	33.3%
OTHER FINANCIAL INCOME AND EXPENSES	4.9	6.3	(1.4)	-22.2%
INCOME TAX EXPENSE	(48.3)	(44.8)	(3.5)	7.8%
SHARE OF PROFITS / (LOSSES) OF ASSOCIATES	0.2	14.2	(14.0)	N/A
NET PROFIT FROM CONTINUING OPERATIONS	128.5	136.6	(8.1)	-5.9%
POST-TAX PROFIT FROM DISCONTINUED/HELD-FOR-SALE OPERATIONS	_	<u>-</u>	-	-
NET PROFIT	128.5	136.6	(8.1)	-5.9%
NET PROFIT ATTRIBUTABLE TO THE GROUP ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	127.9 0.6	136.3 0.3	(8.4) 0.3	-6.2% N/A

UNDER IFRS 9 AND 15 NORMS





€m	FY2018	FY2017	CHG. €M	CHG. %
BROADCASTING	149.8	143.3	6.5	4.5%
MARGIN	8.5%	8.3%	-	+0.2PT
STUDIOS & ENTERTAINMENT	33.8	42.4	(8.6)	-20.3%
MARGIN	8.3%	10.2%	-	-1.9PT
DIGITAL*	12.1	-	12.1	N/A
MARGIN	10.4%	-	-	-
CURRENT OPERATING PROFIT	195.7	185.7	10.0	5.4%
MARGIN	8.6%	8.7%	-	-0.1PT

^{*}INCLUDING AUFEMININ SINCE MAY 2018





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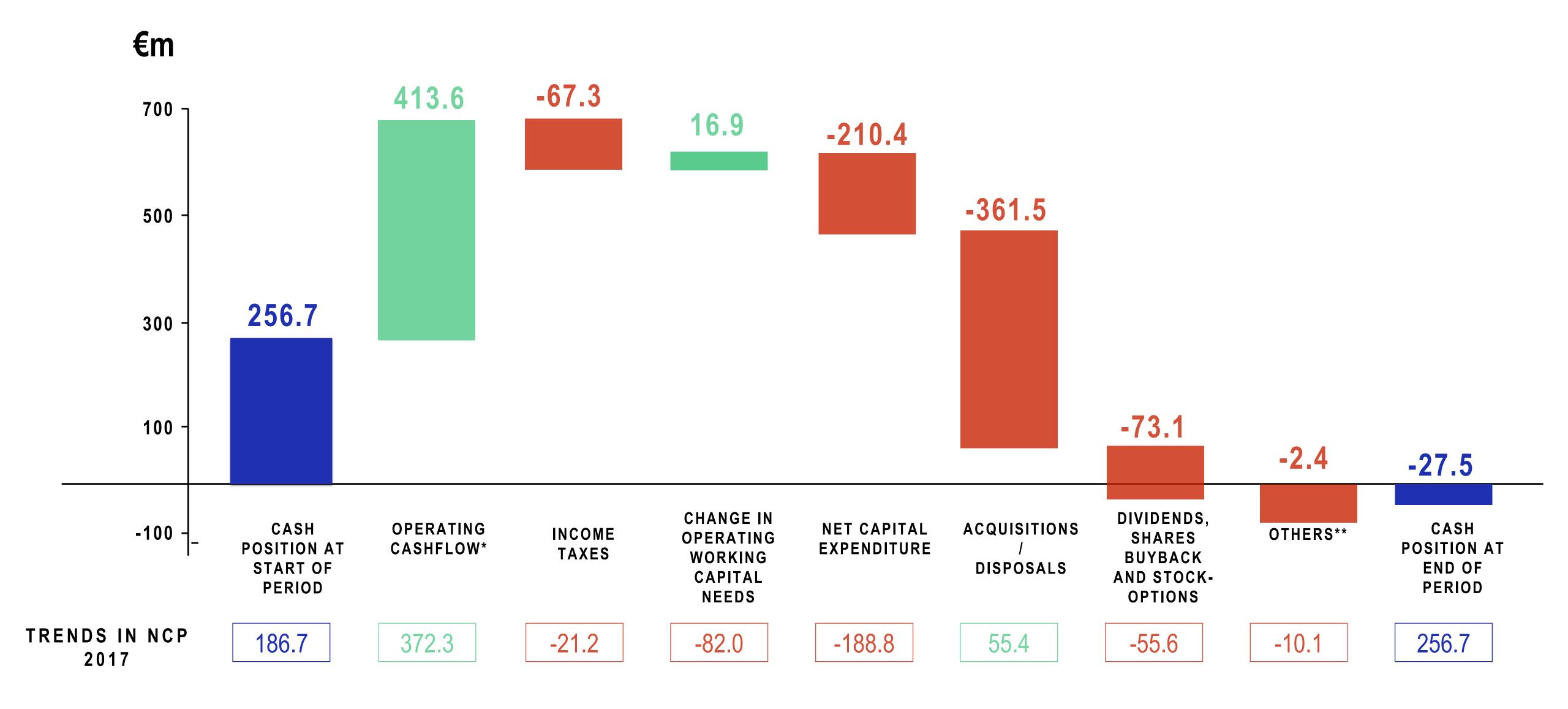
CONSOLIDATED ASSET	€m	DEC. 31ST 2018	DEC. 31ST 2017	CHG. €M
TOTAL NON-CURRENT ASS	SETS	1,357.2	1,068.9	288.3
TOTAL CURRENT ASSETS		1,799.9	2,327.9	(528.0)
TOTAL ASSETS		3,157.1	3,396.8	(239.7)
NET CASH(+) / NET DEBT (-	.)	(27.5)	256.7	(284.2)

NSOLIDATED LIABILITIES	€m	DEC. 31ST 2018	DEC. 31ST 2017	CHG. €M
TOTAL SHAREHOLDERS' EQU	JITY	1,578.6	1,587.4	(8.8)
SHAREHOLDERS' EQUITY AT	TRIBUABLE TO THE GROUP	1,576.0	1,587.5	(11.5)
TOTAL NON-CURRENT LIABIL	ITIES	213.4	311.0	(97.6)
TOTAL CURRENT LIABILITIES		1,365.1	1,498.4	(133.3)
TOTAL LIABILITIES & SHA	REHOLDERS EQUITY	3,157.1	3,396.8	(239.7)

UNDER IFRS 9 AND 15 NORMS

TRENDS IN NET CASH POSITION 2018





(*)OPERATING CASHFLOW - COST OF NET DEBT - INCOME TAX EXPENSE
(**) CASH INFLOWS / OUTFLOWS FROM/ON ACQUISITION OF FINANCIAL ASSETS, DIVIDENDS RECEIVED, OTHER CASH FLOWS INVESTING ACTIVITIES, OTHER TRANSACTIONS BETWEEN SHAREHOLDERS CASH INFLOWS FROM NEW DEBT CONTRACTED, REPAYMENT OF DEBT (INCLUDING FINANCE LEASES), NET INTEREST (INCLUDING FINANCE LEASES)



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