

POST 9M 2021 RESULTS INVESTOR PRESENTATION

TF1 GROUP'S HISTORY: FROM ANALOG TV TO MULTI-USE CONTENT CREATION AND DIFFUSION



2020

- Launch of Salto, the OTT *
 platform with France
 Télévisions and M6.
- Announcement of the Group's environmental strategy to reduce CO2 emissions by 30% by 2030.

2021

- Announcement of negotiations for a merger between M6 and TF1.
- Signature of an agreement on segmented television and first advertising campaign.
- Renewal of distribution agreements with the main French telecom operators.

SALTO

2018 First distribution agreements signed with the French telecom operators.

2016 TF1 acquires a 70% equity interest in the Newen group, nowadays implanted in studios across 8 countries.

newen

2011 TF1 groups creates its digital offer around the federating brand, MYTF1 (nonlinear platform).

2012 The TF1 group launches HD1, the Group's fourth free-to-air channel (nowadays TF1 Séries Films).



2010: TF1 acquires TMC and NT1 (nowadays TFX).

2008 TF1 is now available in HD on DTT.

2005 Digital Terrestrial Television (DTT) arrives in France.





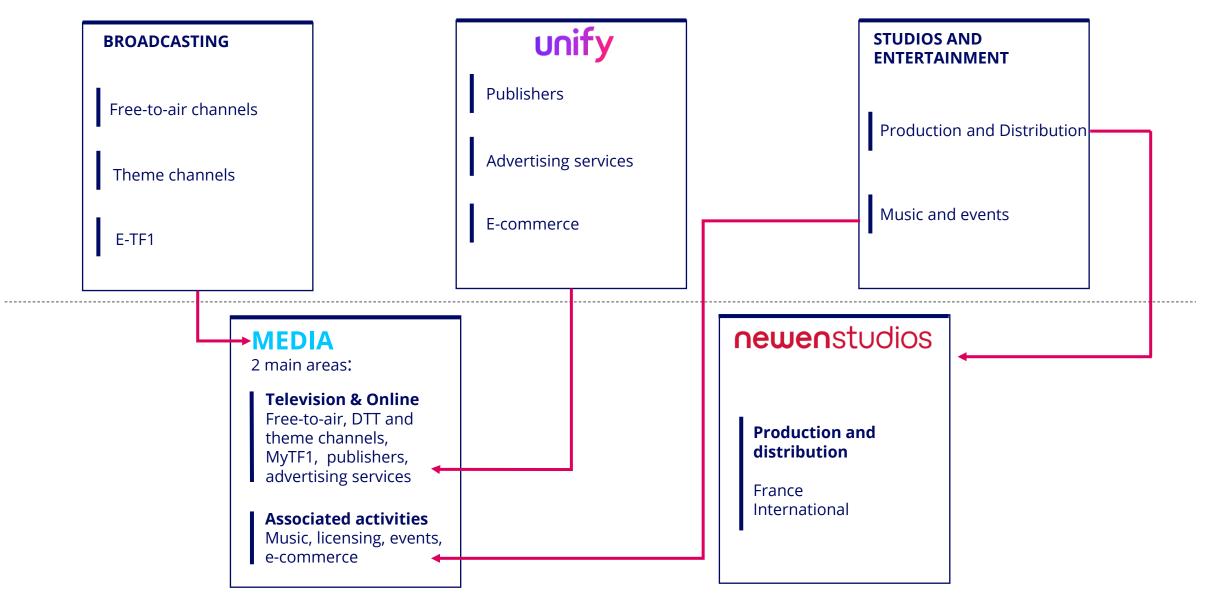
1987 The Bouygues group becomes reference shareholder of the TF1 channel.

1996 Launch of TPS (Télévision Par Satellite)*.



TF1 GROUP NEW PRESENTATION AS OF JUNE 30 2021





ESG COMMITMENT, AT THE HEART OF THE GROUP'S STRATEGY





TF1 GROUP'S 6 ESG PRIORITIES

Reduction of carbon impact

Support of ecological transition

Responsible advertising

Gender parity

Inclusion

Solidarity

Content

Advertising

Editorial







ESG CREDENTIALS



3rd place

MSCI

AA Grade



Dow Jones Sustainability Indexes

4th place

S&P Global

Global Sustainability Yearbook 2021

ISS ESG ▷

C+ rating, "prime" status

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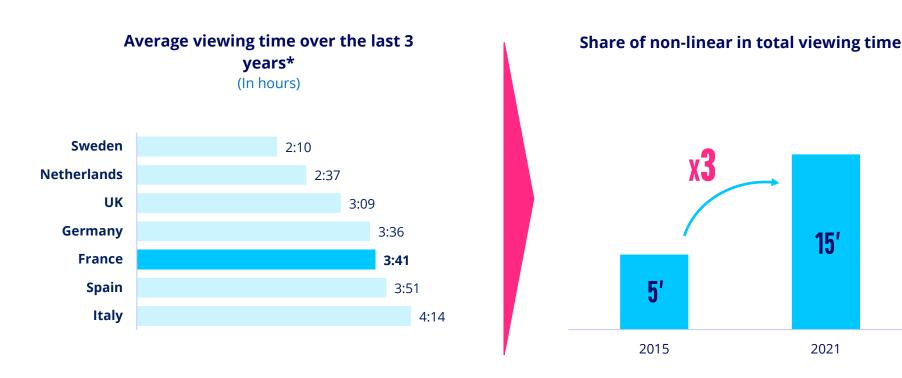


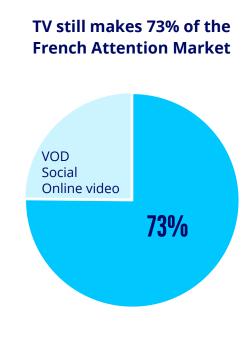
MEDIA: UNLOCKING SYNERGY POTENTIAL AND SECURING VALUE



THE AUDIOVISUAL SECTOR HAS DRAMATICALLY EVOLVED OVER THE PAST YEARS

TF1 GROUP HAS ADAPTED AND REPOSITIONED ITS BUSINESS AROUND TWO GROWTH SEGMENTS OF THE ATTENTION MARKET: CONTENT CONSUMPTION AND CONTENT PRODUCTION

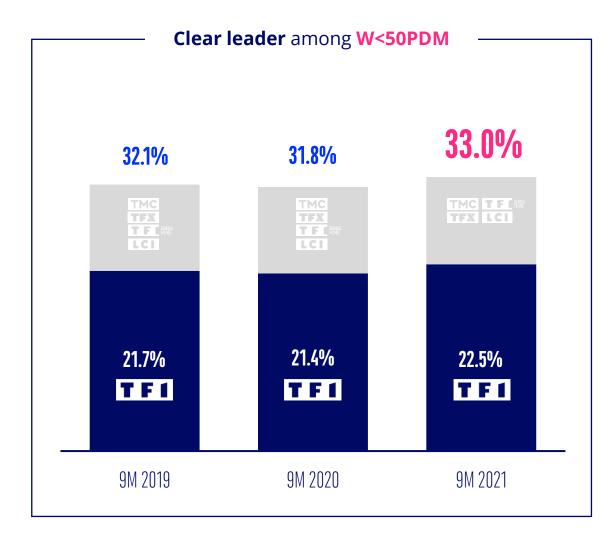


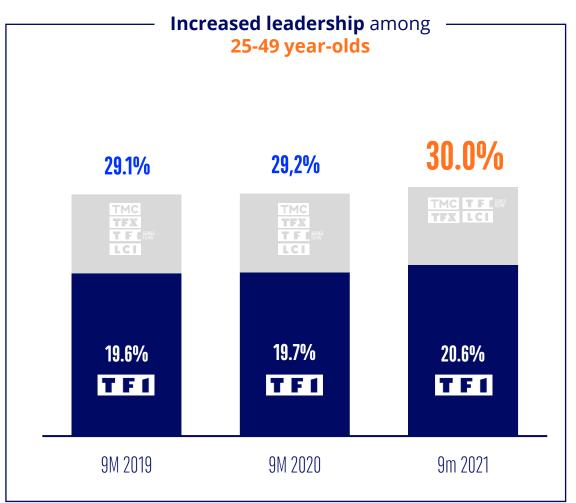


TV IS STILL TAKING THE LION'S SHARE OF VIEWING TIME, DESPITE CONVERGENCE BETWEEN LINEAR AND NON LINEAR

TF1 GROUP: A WINNING, MULTI-CHANNEL STRATEGY





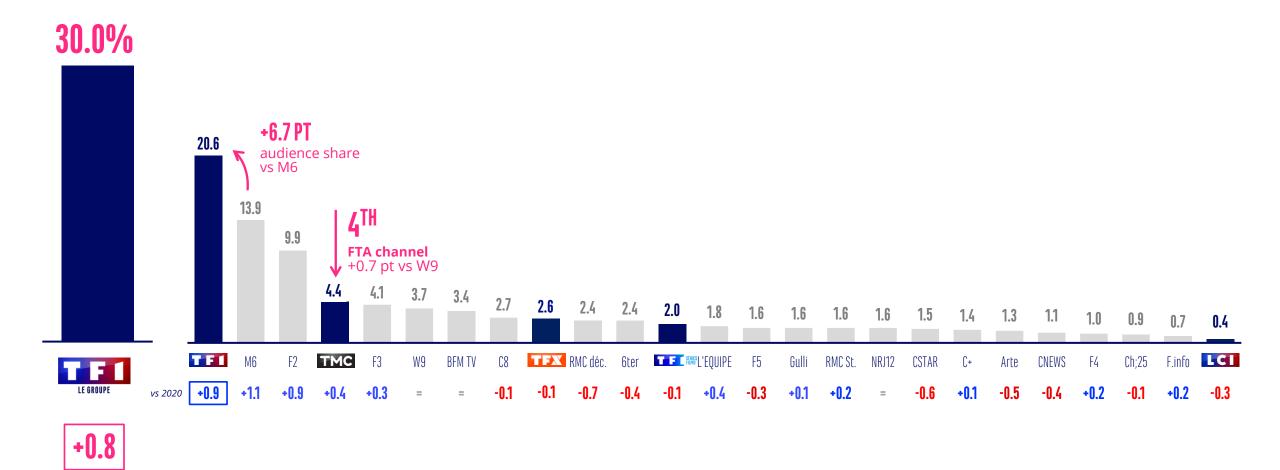


Source: Médiamétrie - Médiamat

TF1 GROUP: A WINNING, MULTI-CHANNEL STRATEGY, FOR INDIVIDUALS AGED 25/49







Source: Médiamétrie - Médiamat – 9M 2021

ONLINE CONTENT: AN ENLARGED BUSINESS MODEL RELYING ON SOLID BRANDS AND STRONG REACH

MY TF1

2 billion videos viewed in 9M: +20%

A strong boost for the group's channels

+2,4 million catchuppers* for HPI (+26%) +1,2 million for *Koh Lanta* (+21%) +1,1 million for *La Promesse* (+17%)



Strong ad revenue increase in 9M 2021 for MY TF1

> +42% vs. 2020 +30% vs. 2019

*D+7

Online reach

marmiton 500 million sessions at end September

Doctissimo 240 million sessions at end September

Developing editorial collaboration

Synergies between linear TV and digital

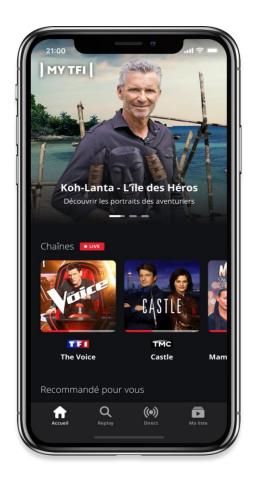








MEDIA: UNLOCKING SYNERGY POTENTIAL FOR ADVERTISERS







Digital businesses

From an external growth strategy (2018-2020), to a focus on synergies (2021 onwards)

Capitalizing on high profile user-centric brands and data collection will help develop synergies

- In **content**, thanks to strong brands
 - > TF1 x Marmiton
 - > LCI x Doctissimo
- In commercialization, with advertising sales special operations opportunities
- Leverage of social media for our brands

The new organization and governance will allow the group to achieve its goals and offer an unprecedented return on investment for advertisers

MEDIA: VALUE OPPORTUNITIES AHEAD









25M subscribers

over the past 2 years

Growing non linear consumption

Strong consumption increase in 9M 2021 for MYTF1 viewed videos

+20% vs. 2020

Strong ad revenue increase in 9M 2021 for MYTF1 +30% vs. 2019

Viewers experience



4.3/5 Apple store



4.2/5 Android store





New business offers

Addressable TV potential: up to +5% in sales for the whole TV ad sector*

Programmatic ad sales TF1 Pub: +41% in 9M 2021 vs 9M 2020 and +49% vs. 9M 2019

leboncoin: 250 sales officers offering bundles with TF1 channels. Expertise in local, SME advertising.









Revenue Diversification

3 multiyear distribution agreements already renegociated in 2021

Additional services to be provided: MYTF1 MAX

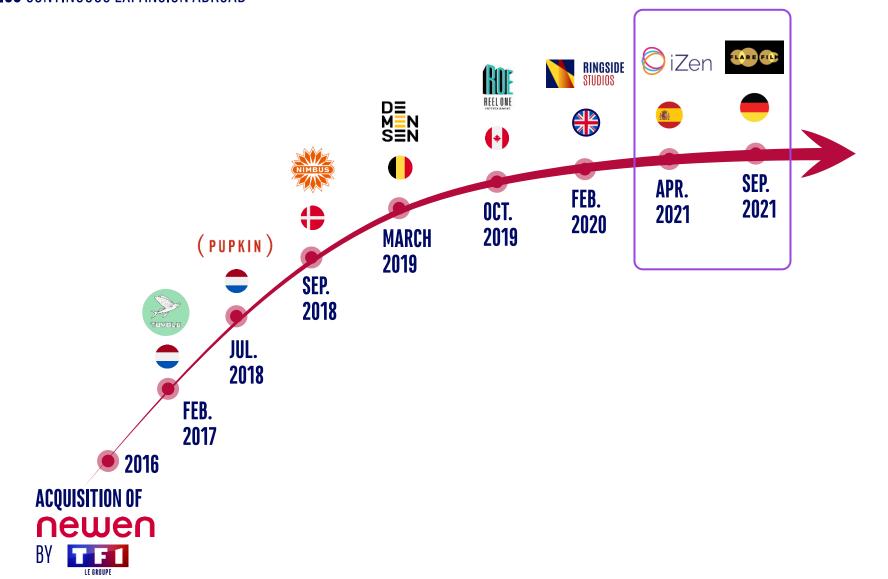


newenstudios A GROWTH STORY

newenstudios IS OPERATING IN GROWTH MARKETS IN PRODUCTION AND DISTRIBUTION



NEWEN SUTDIOS CONTINUOUS EXPANSION ABROAD



newenstudios IS OPERATING IN GROWTH MARKETS IN PRODUCTION AND DISTRIBUTION



SEIZING VALUE OPPORTUNITIES IN DYNAMIC MARKETS





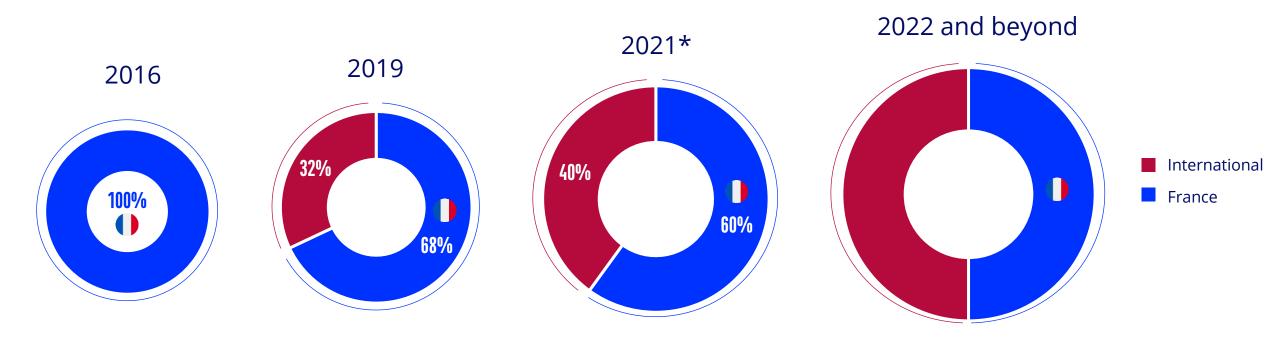
- Dynamic markets where demand for content is extremely high and multi-genre (North America, Northern Europe)
- Competitive markets, such as Spain, where we can benefit from comparative advantages and local talents
- Solid position in the Spanish-speaking and English-speaking countries
- All the while benefitting from a strong footprint in France with a ~25% market share



newenstudios IS OPERATING IN GROWTH MARKETS IN PRODUCTION AND DISTRIBUTION



STRONG TOPLINE GROWTH DRIVEN BY INTERNATIONAL OPERATIONS



International revenue, an even bigger contributor in the future

CAPTURING VALUE THROUGH THE COMPLEMENTARITY OF FORMATS



A STRONG PROFITABILITY MIX DELIVERING HIGH MARGINS

| Profitability Mix

Dailies

Entertainment

Soap

Documentary

Short term

Animation

Scripted

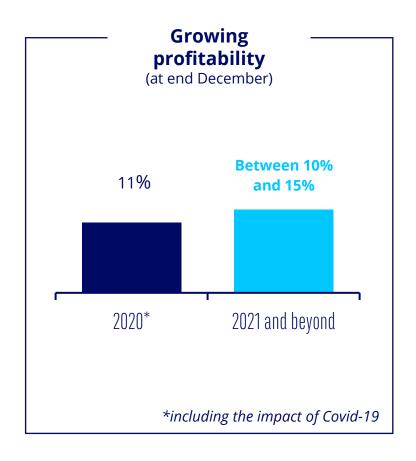
Movies

Catalogue – building on strong content diversity (IP)

Long term



Strong results



DEVELOPMENT OF A RICH OFFER FOR A DIVERSIFIED CUSTOMER BASE

PRODUCTION



NEWEN STUDIOS CLIENT BASE INCREASING AND DIVERSIFYING

FROM 2 MAIN CLIENTS IN 2016 ...

... TO A LARGE NUMBER OF FRENCH AND INTERNATIONAL CLIENTS IN 2021







DISTRIBUTION







2021

DEVELOPMENT OF A RICH OFFER FOR A DIVERSIFIED CUSTOMER BASE



NEWEN STUDIOS BOOK OF ORDERS, GROWING FAST, ESPECIALLY WITH PLATFORMS



^{*}Projects > €1m, and excluding Reel One ** at end June, and % of total (in euros)

19



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9M 2021: FINANCIAL RESULTS

TF1 GROUP 2021 FIRST NINE MONTHS RESULTS



CONSOLIDATED REVENUE

€1,651.2 m

(+21% vs. 9M 2020)

GROUP ADVERTISING REVENUE

€1,162.5 m

(+21% vs 9M 2020)

NEWEN STUDIOS REVENUE

€220.2 m

(+45% vs 9M 2020)

CURRENT OPERATING PROFIT

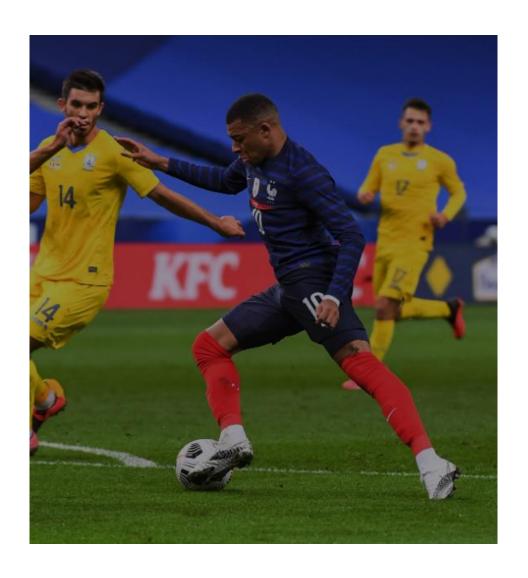
€223.1 m

(+78% vs. 9M 2020 and +21% vs. 9M 2019)

FREE CASH FLOW*

€ 133.7m

(broadly flat vs last year, despite investments in production)



9M 2021 CONSOLIDATED REVENUE



9m 2021	9m 2020	CHG. M€	CHG. %	
1431.0	1209.8	221.2	18.3%	
1162.4	960.4	202.0	21.0%	
93.6	83.9	9.8	11.6%	
268.6	249.4	19.1	7.7%	
220.2	151.6	68.6	45.3%	
114.0	86.6	27.4	31.6%	
104.0	51.6	52.4	101.6%	
2.2	13.4	(11.2)	(83.9%)	9m 2019
1651.2	1361.4	289.8	21.3%	1614.6
	1431.0 1162.4 93.6 268.6 220.2 114.0 104.0 2.2	1431.0 1209.8 1162.4 960.4 93.6 83.9 268.6 249.4 220.2 151.6 114.0 86.6 104.0 51.6 2.2 13.4	1431.0 1209.8 221.2 1162.4 960.4 202.0 93.6 83.9 9.8 268.6 249.4 19.1 220.2 151.6 68.6 114.0 86.6 27.4 104.0 51.6 52.4 2.2 13.4 (11.2)	1431.0 1209.8 221.2 18.3% 1162.4 960.4 202.0 21.0% 93.6 83.9 9.8 11.6% 268.6 249.4 19.1 7.7% 220.2 151.6 68.6 45.3% 114.0 86.6 27.4 31.6% 104.0 51.6 52.4 101.6% 2.2 13.4 (11.2) (83.9%)

Under IFRS 16 norm

BROADCASTING SCHEDULE COSTS*



€M	9m 2021	9m 2020	CHG. M€	CHG. %	9m 2019
TV dramas / TV movies / Series / Theatre	(244.7)	(178.0)	(66.7)	37.5%	(218.7)
Entertainment	(178.8)	(162.1)	(16.7)	10.3%	(204.8)
News	(102.3)	(97.9)	(4.4)	4.5%	(103.3)
Movies	(96.3)	(88.3)	(8.0)	9.1%	(95.6)
Sport	(53.5)	(13.1)	(40.4)	308.4%	(49.9)
Kids	(8.9)	(7.3)	(1.6)	21.9%	(7.5)
Total	(684.5)	(546.7)	(137.8)	25%	(679.8)

^{*}Broadcasting schedule costs" is a new indicator, which replaces "Cost of programmes" from 31 March 2021. Unlike the previous indicator, it includes costs associated with non-linear activities (MYTF1, LCI Digital) and with the theme channels (TV Breizh, Ushuaïa TV and Histoire TV).

CURRENT OPERATING PROFIT PER SEGMENT (9M 2021)



€M	9M 2021	9M 2020	CHG. M€	CHG. %	
Media*	193.9	121.8	72.1	59.2%	
Margin	13.5%	10.1%	0.0	34.6%	
Newen Studios*	29.2	3.8	25.4	661.0%	
Margin	13.3%	2.5%	0.1	423.9%	9m 2019
Current operating profit	223.1	125.6	97.5	77.6%	184.4
Margin	13.5%	9.2%	0.0	46.9%	11.4%

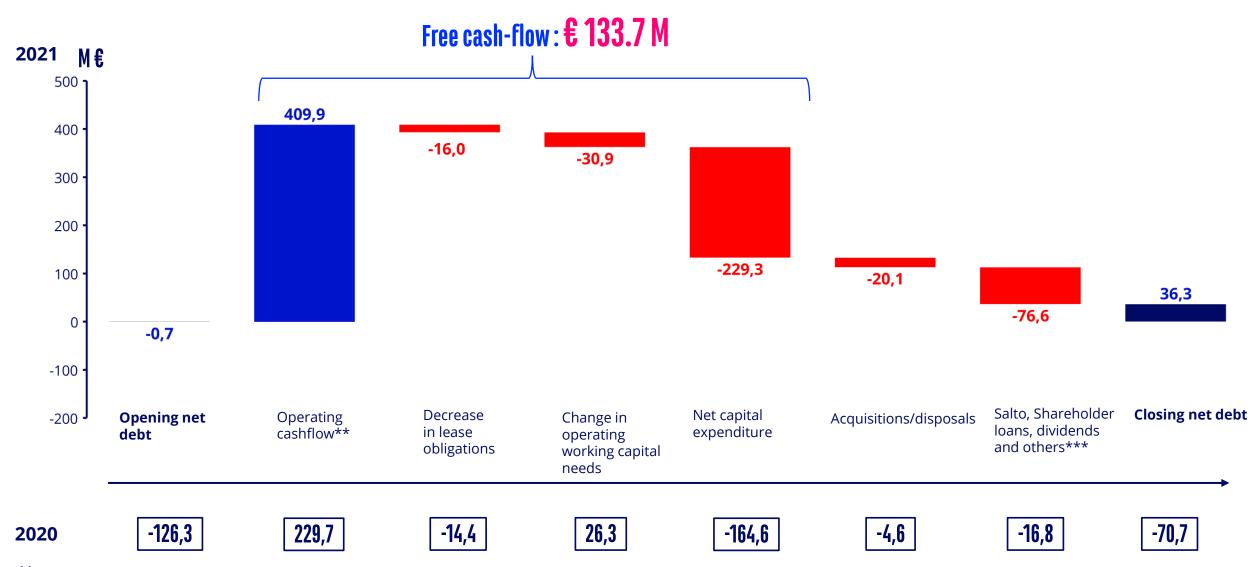
9M 2021 CONSOLIDATED INCOME STATEMENT



€M	9m 2021	9m 2020	CHG. M€	CHG. %	9m 2019
Consolidated revenue	1651.2	1361.4	289.8	21.3%	1614.6
Total cost of programmes	(684.5)	(546.7)	(137.8)	25.2%	(659.7)
Other charges. depreciation. amortization. provision	(743.6)	(689.1)	(54.5)	7.9%	(770.5)
Current operating profit	223.1	125.6	97.5	77.6%	184.4
Current operating margin	13.5%	9.2%	0.0	46.9%	11.4%
Other operating income and expenses	(5.2)	-	-	-	-
Operating profit	217.9	125.6	92.3	73.5%	184.4
Cost of net debt	(0.7)	(2.0)	1.3	(65.0%)	(1.2)
Other financial income and expenses	(9.4)	(8.0)	(1.4)	17.5%	(6.3)
Income tax expense	(40.0)	(37.3)	(2.7)	7.24%	(59.5)
Share of profits / (losses) of associates	(19.9)	(2.1)	(17.8)	847.6%	(0.3)
Net profit	145.7	76.2	69.5	91.2%	117.1
Net profit attribuable to the Group	147.0	77.1	69.9	90.7%	117.8

TRENDS IN NET CASH POSITION 9M 2021 (EXCLUDING THE IMPACT OF IFRS 16*)





^(*) Excluding lease obligations

^(**) Cash flow after income from net surplus cash/cost of net debt, interest expense on lease obligations and income taxes paid

^(***) Acquisitions of financial assets, net change in loans



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2021 and beyond: ROBUST GROWTH PERSPECTIVES

GROWTH PERSPECTIVES



MEDIA

Development of a rich and diverse line-up, accessible by both linear and non-linear viewers.

Developing synergies and creating value between linear and digital activities







newenstudios

Increased share of the revenues coming from international clients as of 2021

Significant increase of the book of orders with pure player platforms by 2021



In 2021, the group will reach a current operating profit margin above 12%.





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